

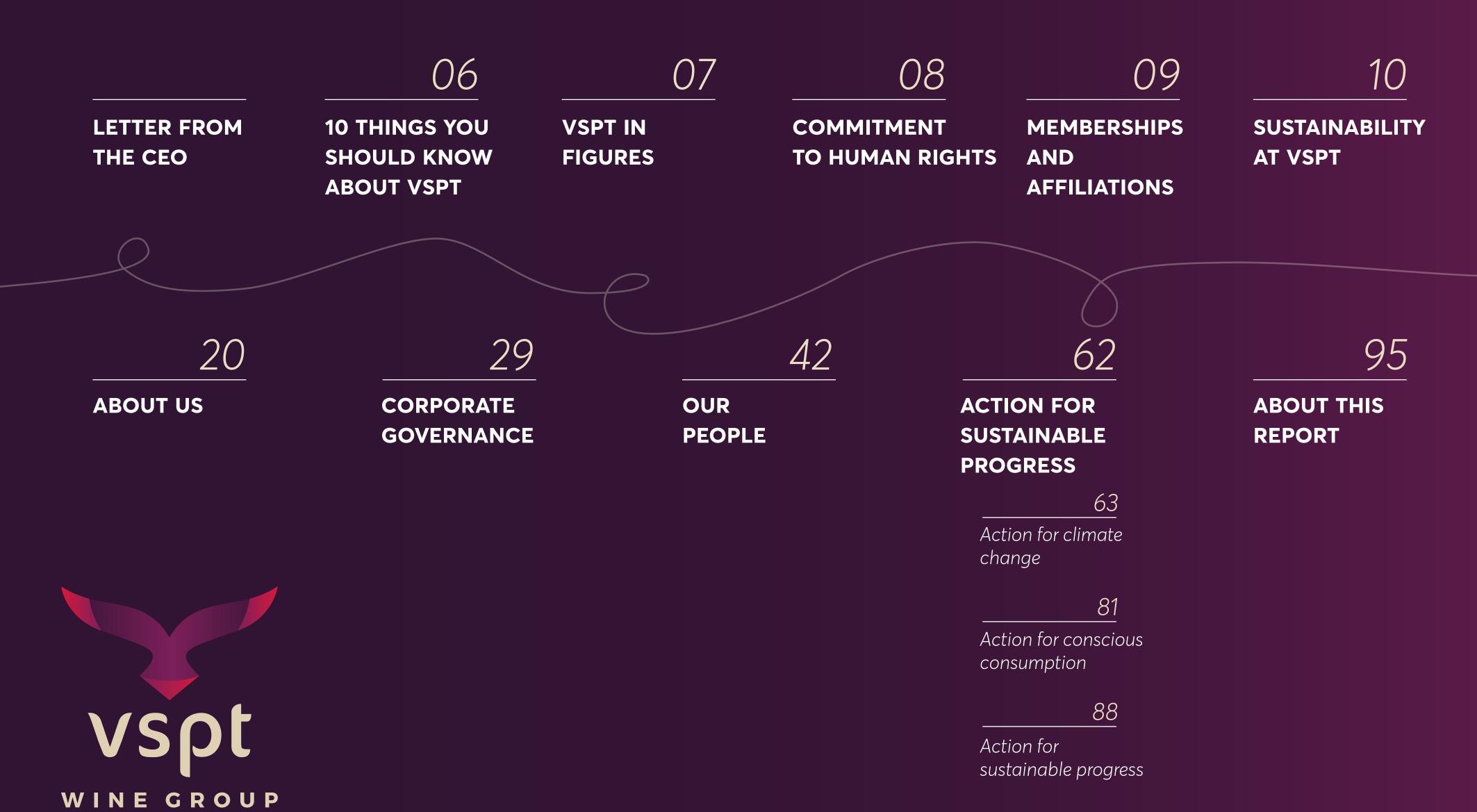
# Sustainability

Report 2019-2020

sustainable passion for wine



## INDEX



[102-14]

# Dear all,

I am pleased to share VSPT Wine Group's seventh Sustainability Report with you, corresponding to the years 2019 and 2020. This document, compiled in line with Global Reporting Initiative (GRI) standards, has a view of the business from a triple-impact perspective (economic, environmental and social) and measures progress made in these areas over this period.

To begin with, it is extremely important to contextualize the difficulties faced over the period covered in this report. The Chilean social crisis and the global pandemic were factors which had an impact on Company strategies and priorities. Despite the adverse context, VSPT Wine Group has managed to weather this complex scenario, in large part thanks to the high quality of its human resources. The people who make up our organization were the ones who carried the operation and business forward, demonstrating adaptability and commitment above all. At VSPT Wine Group, we have always affirmed that people are at the center of everything we do, and as a result, they are our true competitive advantage.

In order to move forward and adapt to this adverse context, we implemented rigorous self-care plans to ensure operational continuity

without jeopardizing the health and well-being of any of our collaborators. For this, we quickly implemented sanitary protocols in all of our plants and offices. Furthermore, those who were able to carry out their duties remotely were sent home to telecommute. Around 8% of our associates were temporarily relieved of their duties because they belonged to risk groups -though without compromising their jobs. We worked on a shift basis to ensure controlled capacity in communal areas. Furthermore, we provided all the necessary protective equipment (PPE), so that those who performed their duties in the field were able to protect their health and that of their families. Finally, I would like to highlight the important role that communication played in this context. We always kept an internal channel open, through which we provided timely information about the situation and its development to all of our associates. In addition, we held regular meetings at all levels from senior management to employees, opening spaces for dialogue which allowed us to develop action plans together and take all the concerns of our people into account.

For the Company, sustainability is one of five corporate values and one of its most important strategic objectives. We are convinced that it is a fundamental factor for business development. In 2020, we designed a new

focus built around three areas: Climate Change, Sustainable Progress and Conscious Consumption. Through them, the following initiatives stand out within the framework of the Sustainable Development Goals (SDG) proposed in the 2030 Agenda from the United Nations (UN): Ecodesign, Waste Management, Responsible Supply, Responsible Consumption, Community Development, Promotion of Biodiversity, Non-Conventional Renewable Energies (NCRE), and Carbon Footprint management.

In 2020, we applied to be members of the International Wineries for Climate Action (IWCA). This organization strives to promote collaborative action within the global viticultural industry, in order to mitigate and reverse the impact of climate change by decarbonizing the industry. In light of this, we committed to establishing a Carbon Footprint baseline for scopes 1+2+3, which is verified by internationally accredited third parties (ISO14064), and to significantly and steadily reduce it.

In line with this goal, we understand the importance of using clean energy in all of our productive and agricultural processes. We have set ourselves the goal of achieving a 100% electricity supply through renewable energies in all our productive and agricultural processes by 2021. In addition to the pioneering biogas plant we have at Viña San Pedro and the first run-of-the-river mini hydroelectric power plant inaugurated in 2016 at Viña Tarapacá, in 2019 and 2020, we developed several projects to generate electricity through solar panels at 9 of our estates and the Molina Plant.

We are aware that our Tarapacá estate is located inside one of the world's 35 most important biodiversity hotspots, which requires an urgent protection plan. In this sense, we recognize the importance of preserving our environment, conserving the native flora and fauna, and achieving a natural balance in the vineyard. For this reason, we have worked on our Biodiversity Master Plan, which aims to preserve over 2,000 hectares of native forest which surround the vineyards, contributing to the land's protection and the species which inhabit it. Among initiatives carried out during this period are the biological corridors, which involved planting over 11 thousand native or endemic shrubs and trees. This translates into a lower agricultural impact with fewer applications.

With regards to our waste, we have moved forward with the Zero Waste Disposal Clean Production Agreement (CPA) in our Molina Plant. We complied with our commitment to minimizing solid waste generation,

increasing valorization within two years, promoting waste management and achieving 0% solid industrial waste to landfill sites. In 2020, we have already achieved 99% waste management.

In mid-2020, we launched our first Ecodesign policy, which aims to reduce the environmental impact of our bottles and packaging. For this policy, three main goals have been set: To reduce the weight and quantity of primary and secondary bottles and packaging; to promote circular logic by only using materials which are 100% recyclable, separable, re-usable and/or compostable, and reach 60% of our portfolio originating from recycled material with 0% PVC use; and finally, to promote conscious consumption, incorporating instructions to better manage domestic waste and facilitate its collection.

Meanwhile, we continue to advance our sustainable management support program, which began over 8 years ago with a focus on grape and wine suppliers. The program aims to promote sustainability through biannual meetings, personalized guidance and support for audit processes such as CNS, BSCI-Amfori<sup>2</sup> and For Life<sup>3</sup>. Even during these tough years, we have managed to continue this program, adapting meetings to online platforms to ensure continuity of our relationships with suppliers.



<sup>2</sup> Business Social Compliance Initiative (BSCI)



<sup>3</sup> www.fairforlife.org



Likewise, we aim to promote business development using innovative, sustainable and, above all, environmentally-friendly practices which are in harmony with the communities we interact with. For this reason, five years ago, the Buchahueico project was born, consisting of an unprecedented model of collaborative work which began with two families from a Mapuche community in the Malleco Valley. This project resulted in the region's first Pinot Noir, whose first vintage was awarded 95 points by the critic Tim Atkin. We hope this project will inspire new sustainable, long-term business models, and that it will be the beginning of new forms of collaborative work with different communities across Chile.

With regards to innovation, we launched B-Liv, an organic range with vegan certification, crafted using sustainable practices. In 2020, it was received the "Green Packaging Award for Wine Design of the Year" in the Green Awards from The Drinks Business, because of its light bottle, compostable cork and recycled-paper label. At the same point in 2019 we were awarded the "Amorim Sustainability Award" as a result of the sustainability strategy employed in 2017, 2018 and 2019. Much focus was placed on work carried out in that last year with respect to Non-Conventional Renewable Energies and the Biodiversity Master Plan.

Other noteworthy innovations in our portfolio include the range of fully and partially dealcoholized wines and sparkling wines, in line with wellness and responsible consumption trends. In this context, we expanded the Viñamar

Zero range, which was selected as Product of the Year by Chilean consumers in 2019. In 2020, we received gold medal in the Concours Mondial de Bruxelles for our alcohol-free GatoNegro Sauvignon Blanc.

Although these past two years presented us with difficulties, we managed to continue making progress, pursuing our ambition to develop sustainability as a Company pillar. This is why, to conclude, I would like to emphasize my feeling of pride for this organization and its people. We have been able to handle the crisis with good tools, and VSPT Wine Group management has been more than up to the task. We are a Company which develops steadily, always orientating action towards a concept of sustainability which is robust and long-lasting.

Without further ado, I would like to invite you to read our biannual Sustainability Report 2019-2020, and to send us any suggestions or contributions that you deem appropriate.

# Yours sincerely,

PEDRO HERANE Chief Executive Officer **VSPT** Wine Group

# II. MILESTONES

2019

Implementation of

SOLAR **PANELS** 

in VSPT estates (2.7MW installed capacity)

FOR LIFE **CERTIFICATION** 

**VSPT** Chile

Launch of

**SUSTAINABILITY** PROGRAM: ¡UN PASO!

(A step!) with grape and wine suppliers

**MEMBERSHIP** OF IWCA,

Silver category

Sponsoring Company of the pilot program

"MI BARRIO RECICLA"

(My neighborhood recycles)

Refoundation of **HUMAN** 

RESOURCES **MANAGEMENT** 

2020

Launch of

**ECODESIGN POLICY** 

Implementation of

ARMONY SYSTEM®, capable of composting organic waste from the

Molina plant canteen

Implementation of

**SOLAR PANELS** 

on buildings for the Molina plant operation (0.88 MW installed capacity)

Launch of the

**DECLARATION FOR DIVERSITY** AND INCLUSION



About us

Renewable Energy\*

Ecodesign

in producing wine with an indigenous community in Chile

2021 (\*electric demand)





[408-1] [409-1] [412-1] [412-2] [416-1] [416-2]

In 2018, our parent Company CCU formalized its Corporate Human Rights Policy, which also directs us. This document establishes criteria and commitments for safeguarding the fundamental rights of people, who must always be treated with dignity, equality and respect, including in the workplace.

We are aware that a group exposed to human rights violations are season agricultural workers and associates that do not work directly for us, but for our suppliers. To avoid any problems, we have proactively certified and audited ourselves under the international "For Life" standards, which is based on the main benchmark standards, such as ISO 26000, ILO conventions, IFOAM social criteria, among others. This supports management which is environmentally and socially responsible across our entire supply chain, with human rights as one of its pillars.

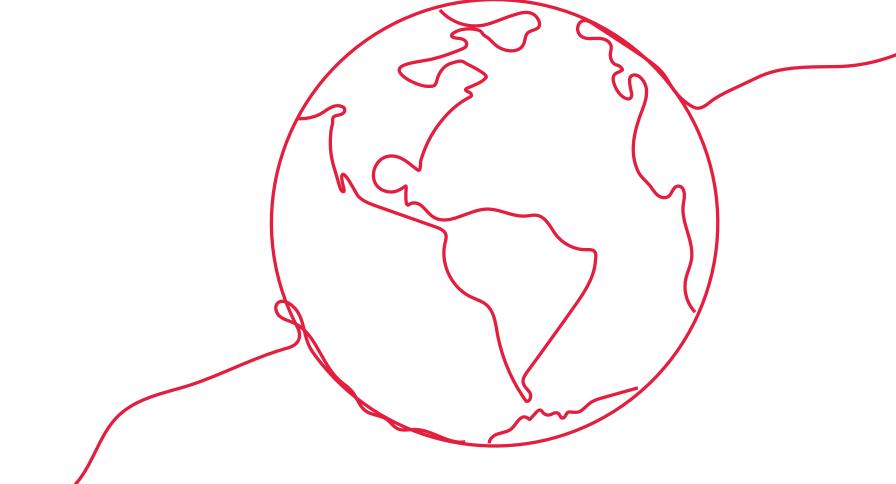
Also, in 2019 we launched our Ser.Más program, which aims to reinforce a diverse, inclusive culture in our organization. This program addresses crucial human rights issues, such as non-discrimination, diversity and inclusion, as well as respect and dignity.

It should be noted that we also have a whistleblower channel, which enables our associates to report situations which violate their human rights, such as discrimination, mistreatment or any situation where they feel their dignity has been undermined.

In the workplace, we can confirm there is no type of forced labour in VSPT processes, and our Internal Regulations for Order, Hygiene and Safety, explicitly prohibits child labor.

In terms of occupational health and safety, we carry out constant training in line with our safety culture. Thanks to this, each task considered risky is carried out by qualified, trained staff. It is worth noting that we have incorporated automation systems, which have allowed us to eliminate heavy work in the industrial process.

Finally, in 2020, as a result of the Covid-19 pandemic, we modified our operation to guarantee the health and safety of our associates.



We understand the importance of creating shared value for the industry in which we operate. For this reason, we take part in different organizations, working in synergy and cooperating to achieve common goals.



#### CHAMBER OF COMMERCE SANTIAGO (CÁMARA DE COMERCIO DE SANTIAGO, CCS)

Non-profit trade association that brings together large, small and medium-sized companies, representing the country's most important economic sectors.



## CHILEAN INSTITUTE FOR RATIONAL **COMPANY ADMINISTRATION**

(INSTITUTO CHILENO DE ADMINISTRACIÓN RACIONAL DE EMPRESAS, ICARE)

Non-profit private corporation, independent of business and political interests, which aims to promote business excellency in the country.



#### **UNIVERSITY OF CALIFORNIA, DAVIS** (UC - DAVIS CHILE)

A public US university which runs the Center for Innovation and Life Sciences in Chile, focusing on the requirements of



#### WINES OF CHILE (WOC)

the country's agri-food industry.

Non-profit, private trade association which represents wine producers in Chile.



#### **ACTION COMPANIES** (ACCIÓN EMPRESAS)

Organization comprised of private and public sector companies, which promotes sustainable development in Chile and coordinates various social players through associative and collaborative projects, seminars, committees, thematic round tables, meetings with experts, courses and conferences.



#### **PRIDECONNECTION**

PrideConnection Chile is a network of companies which aims to promote inclusive work spaces for sexual diversity, and to generate links to attract LGBT talent to the various organizations that comprise it.



#### CASABLANCA PREMIUM COOL VALLEY CHILE

In 2001, the trade organization: The Casablanca Valley Wine Business Association (Asociación de Empresarios Vitivinícolas del Valle de Casablanca) was born. It brings together both wine producers and grape growers, with the common goal of defending and promoting the characteristics of the Casablanca Valley in all aspects relating to its Designation of Origin.



## **CURICÓ VALLEY WINE ROUTE** WITH SAN PEDRO MOLINA

In 2002, a closed corporation comprised of 11 wineries located in the Curicó Valley was formed. Its aim is to promote the wines and tradition of the valley, and to become a leading Company for wine tourism in Chile, and promote the valley through guided visits and special events.



#### CACHAPOAL ROUTES AND WINES, WITH SAN PEDRO CACHAPOAL ANDES

This trade association was born in 2019, made up of 21 relevant players in tourism in the valley (among them, 13 wineries). Its aim is to transform the Cachapoal Andes Valley into one of the most acclaimed viticultural valleys for enotourism in the country, and to be renowned internationally for its contribution to promoting Chilean wine.



#### **ASSOCIATION OF WINERIES** FROM THE SAN ANTONIO VALLEY

Private organization of wineries from the San Antonio Valley. It was formed in 2019 with the aim of publicizing, promoting, developing and protecting the San Antonio Valley, its Designation of Origin and emblematic varieties, whilst working to protect the surrounding environment and ensuring sustainable production.



# Sustainability is the way we do things

At VSPT Wine Group, we understand sustainability as a corporate value and a fundamental pillar to reach our long-term strategic objectives, both economically and environmentally and for the well-being of our people. For this reason, we have defined a strategy for planning which is fully aligned with business.

The sustainability, quality and safety of our products; health and care for our associates; respect for the environment; customer satisfaction; and care of our assets, are the responsibility of everyone who comprises VSPT. They are key for positioning us as worldclass wine producers.

# OUR **MISSION**

We aim to develop initiatives which enable

us to continue growing sustianably in true

harmony with our land and our people, through

innovative projects which are a source of pride

for our organization, and which add value to

our brands and processes.

# OUR **AMBITION**

We strive to continue managing our impact and raising our standards in complete harmony with our surroundings and business, with special focus on: Renewable energy generation and use, promoting responsible consumption, contributing to the country's progress, as well as innovative management across our value chain.



## SUSTAINABILITY CONTEXT

Our people

In recent years, we have experienced challenges that, without doubt, have shaken the foundations of our society. In addition to the national context of social crisis which unfolded in 2019, there has been the global pandemic which began in 2020 and put the whole world in check. On top of this, there is the constant threat posed by climate change and the deterioration of our environment. These factors have had repercussions everywhere and have driven our Company to take action and demonstrate our commitment to being an agent of change.

Today, society is more attentive than ever about the social and environmental performance of companies in the countries where they operate. They are aware of the impact that could be generated through inadequate management of natural resources, as well as imbalances in social and working relationships. The wine industry, which we are part of, is not exempt from these issues. This is because of its size and expansion in our country, and because it is one of the most important domestic agricultural activities, with an impact on resources such as water and land. Moreover, it involves relationships with associates, supplier companies and communities where it is present, among other things.

In the following figure, it is possible to see the main issues related to sustainable wine production.





To face these challenges, the Chilean wine industry launched the National Sustainability Code over 9 years ago. It represents a guide, aiming to unify sustainability practices across different industry players, looking to "orientate the Chilean viticultural sector and its suppliers towards sustainable wine production, based on high social, environmental and quality standards". This pioneering code also strives to "decrease risks to the productive system and reduce the vulnerability of the environment, also to climate change which affects the wine industry".

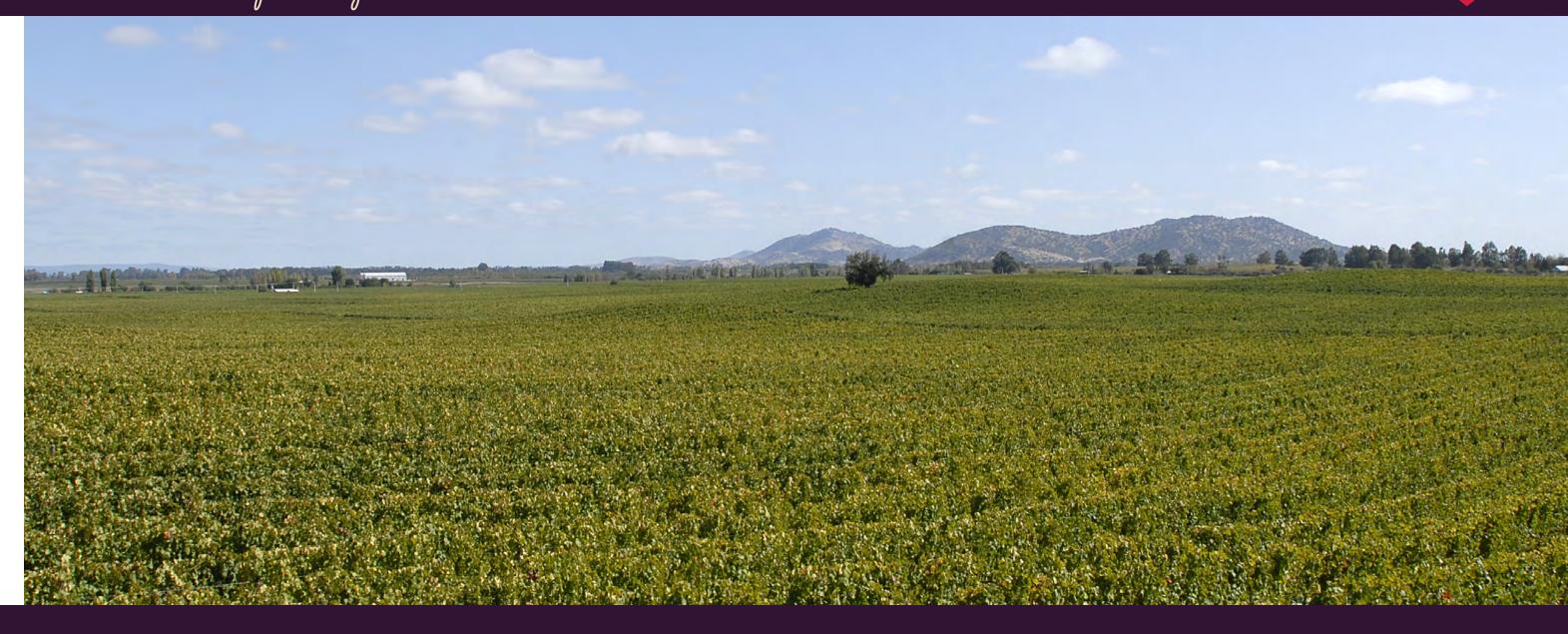
According to statistics from the National Sustainability Code, there are now 76 certified wineries, which together account for over 80% of bottled wine exports, which demonstrates the industry's impact and commitment towards sustainable practices.

We know that there are still many challenges ahead and we understand that this is continuous work which is evolving along with social, environmental and climatic changes. In order to face them, it requires integrated commitments which involve our whole organization.





In order to make sustainability the corporate pillar we strive for, at VSPT Wine Group we have a sustainability management model. Using this model, we define strategic dimensions to work on, identify priority focuses and set the key parameters which enable us to evaluate the measures we are implementing.





# STRATEGIC **DIMENSIONS**

Areas that align our work

Commitments and objectives by dimension



# PRIORITY FOCUSES AND THEIR **OBJECTIVES**

Topics where we will focus our efforts



## KPI'S

Goals and how we will evaluate our results

Action Plan

For over a decade, we have been looking for opportunities to improve our operations, with an aim to fulfill our mission and ambition.

For this, we have involved all of our interest groups in continuous work, which has allowed us to define our actions according to three main areas: Climate Change, Conscious Consumption and Sustainable Progress.

These areas of action for sustainability are inspired in the UN's Sustainable Development Goals (SDG), and are aligned with the challenges and reality of the organization and industry. These areas address the challenges we can take responsibility for in our operation. In other words, the SDGs directly impact the viticultural industry, and we can address them through our management.





































# **OUR MAJOR** COMMITMENTS

|                                                                                        | YEAR IT WAS<br>MADE | YEAR WE EXPECT<br>TO ACHIEVE IT | % PROGRESS<br>IN 2020                                                                                |
|----------------------------------------------------------------------------------------|---------------------|---------------------------------|------------------------------------------------------------------------------------------------------|
| 100% ACHIEVE ZERO WASTE BY 2020  100% RECOVERY OF INDUSTRIAL WASTE                     | 2018                | 2020                            | In 2020, we managed to<br>valorize 99%. We continue<br>to work in 2021 to achieve<br>our goal        |
| 100% B.SMART PRESENCE at all contact points by 2021 (brands, clients and colaborators) | 2018                | 2020                            | The positioning in<br>advertising was maintained<br>and in 2021 a new strategy<br>will be developed. |
| REDUCE OUR GREENHOUSES GASES (GHG) BY  25%  By 2024 (scopes 1, 2 and 3)                | 2020                | 2024                            | We reduced a 5,3% our emission intensity (base year 2019).  Strategy development                     |
| 100% ELECTRICTY DEMAND at least 60% self-generated                                     | 2020                | 2021                            | 39% self-generation                                                                                  |
| Incorporate 100% ECODESIGN into our entire portfolio by 2023                           | 2020                | 2023                            | Strategy development                                                                                 |

## IMPLEMENTATION OF TECHNICAL **IRRIGATION**

Taking care of water resources is a global challenge, that is why we have proposed that 100% of our new projects and replanting have technified irrigation.

All of our irrigation systems are operated by high-tech, precision software, which enables us to replenish soil water at the moment and with the volume necessary for the vines. At the same time, we ensure comprehensive, monthly control of water consumption, as well as the maintenance and lining of our canals and reservoirs. We also use plant cover which enhances the structure and later retention of soil water.

(More information on page 75)

We are continually migrating -at a rate of 2.5 per yeartowards technology systems which allow us to determine the hydric state and demand of the soils, plants and climate, lending precision to water replenishment.

#### **TAYU**

We are pioneers working with Chile's indigenous community, with 15 hectares planted in the Malleco Valley. The result is the first Pinot Noir from the Malleco Valley, crafted with 6 Mapuche families. In this way, Tayu was born.

(More information on page 94)

#### **SOUTH CAUSE**

South Cause is our first wine with an organic and vegan certification. It also features eco-responsible packaging (compostable cork, capsule-free, recycled-paper label, and a lighter bottle), and renewable energy is used for its production, which is self-generated in our facilities.

It is a brand born with a cause or with "activism", whose aim is to preserve Chilean glaciers. It contributes to the Chilean Glacier Foundation through direct economic support from sales.



#### **BIOGAS AND CIRCULAR ECONOMY**

At VSPT Wine Group, we have the world's first biogas plant which produces energy using our own organic waste from harvest.

After being used to produce energy, the waste from the process returns to the vineyard as fertilizer. Thanks to this process of circular economy and energy efficiency, VSPT Wine Group is everyday getting closer to a condition of zero organic waste.

(More information on page 67)



- 100% Technical Irrigation projects
- Incorporation of Software
- Use of FDR probes
- Flowmeter records
- Lining of canals and reservoirs
- Reservoir covers



We have the following certifications:

#### **CHILE**



National Sustainability Code from Wines of Chile: All of the Chilean wineries which comprise VSPT Wine Group (San Pedro, Tarapacá, Leyda, Santa Helena, Misiones de Rengo, Viñamar) have been certified under this Code. Voluntary in nature, the code is a standard which measures sustainable practices according to four areas: vineyard, winery and packaging operations, social aspects relating to associates and communities, and enotourism.



For Life: Since 2020, we have the For Life certification, which supports the Company's respect for basic social and environmental responsibilities during wine production, across the length of Chile.



Business Social Compliance Initiative (BSCI)-Amfori: Since 2013, we have complied with the BSCI Code of Conduct, a working ethics code driven by the Nordic monopolies. In this case, the audit was passed with 100% compliance and without observations, supporting our social practices. Currently, VSPT maintains strict compliance with the code, striving to constantly renew its commitment in this area.

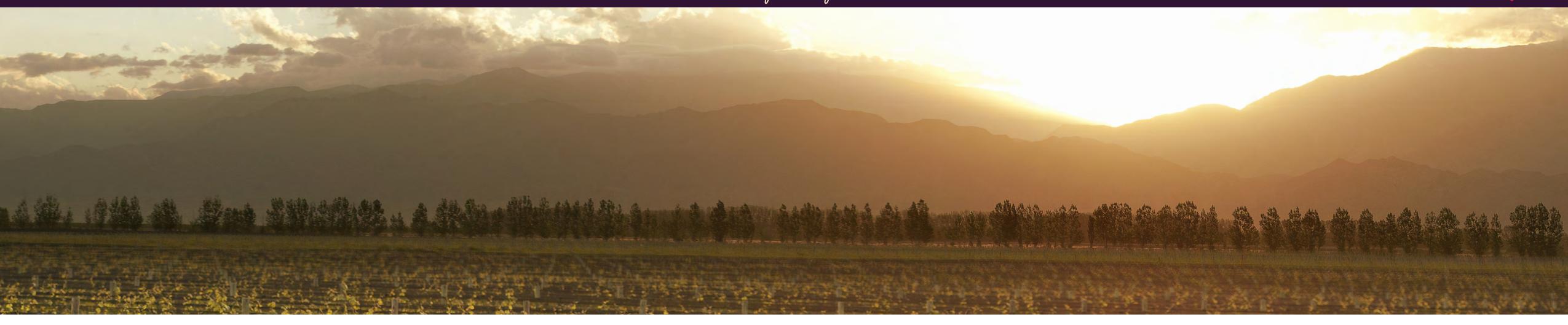
## **ARGENTINA**



Fairtrade: At Finca La Celia (Mendoza, Argentina), we have the Free Trade certification, which ensures fair working conditions, social development of the community and care for the environment.



| )<br>       | CERTIFICATION /CODE                                                | MOLINA                                                      | ISLA DE MAIPO | CACHAPOAL<br>ANDES | EUGENIO<br>BUSTOS | SAN JUAN     |
|-------------|--------------------------------------------------------------------|-------------------------------------------------------------|---------------|--------------------|-------------------|--------------|
| <b>&gt;</b> | International Organization for<br>Standardization - ISO 9001:2015  |                                                             |               |                    |                   | $\checkmark$ |
| •           | International Organization for<br>Standardization - ISO 14001:2015 | <b>✓</b>                                                    |               |                    |                   | ✓            |
| •           | International Organization for<br>Standardization - ISO 45001:2018 | <b>√</b>                                                    | <b>√</b>      |                    |                   |              |
| •           | Food and Safety Management<br>Systems - ISO 22000:2018             |                                                             |               |                    |                   | ✓            |
| <b>&gt;</b> | Occupational Health and Safety OHSAS 18001:2007                    |                                                             |               |                    |                   |              |
| •           | Hazard Analysis and Critical Control Points - HACCP                |                                                             |               |                    |                   |              |
| •           | British Retail Consortium - BRC                                    | <b>✓</b>                                                    | <b>√</b>      |                    |                   |              |
| •           | Chilean Policy 2861                                                |                                                             |               | ✓                  |                   |              |
| <b>&gt;</b> | Organic Certification                                              | ✓                                                           | <b>√</b>      |                    |                   |              |
| <b>&gt;</b> | Fair Trade                                                         |                                                             |               |                    | ✓                 |              |
| <b>&gt;</b> | National Sustainability Code - CNS                                 | For all productive plants and agricultural estates in Chile |               |                    |                   |              |
| •           | Business Social Compliance Initiative-<br>BSCI- Amfori             | For all productive plants and agricultural estates in Chile |               |                    |                   |              |
| <b>&gt;</b> | For Life                                                           | For all productive plants and agricultural estates in Chile |               |                    |                   |              |



## **ACKNOWLEDGMENTS IN THE LAST YEARS**

2012

VSPT enters the top
10 leading companies
for climate change
management in Chile
(Capital magazine and
Fundación Chile ranking)

2013

Finalists for "Ethical
Company of the Year" in
the Green Awards from
Drinks Business.

2014

Finalists in the "Green

Company of the Year"

category in the Green

Awards from The Drinks

Business.

Winners of the "Ethical Company of the Year" in the Green Awards from The Drinks Business. 2016

Winners of "Green
Company of the Year"
Leaders in "Renewable

Energy Implementation" in the Green Awards from The Drinks Business. 2017

Finalists in the "Water
Management" category in
the Green Awards from
The Drinks Business.

2018

Winners of "Ethical
Company of the Year"
and "Renewable Energy
Implementation" in the
Green Awards from The
Drinks Business.

Winners in the "Human Rights" category of the SIPP Report from the Global Compact Network Chile (UN) 2019

Winners of the "Amorim Sustainability Award" in the Green Awards from The Drinks Business.

Receiving the intermediate-level **Zero Waste** seal in 2019 for the Molina plant.

2020

B-liv "Green Packaging for Wine Design of the Year", in the Green Awards from The Drinks Business.

Receiving the advanced-level **Zero Waste** seal in 2020 for the Molina plant.

[102-9]

# The productive process in Chile and Argentina



**GRAPES:** Our philosophy is "accompany the productive process" and not intervene in it, thus achieving a rational management of agrochemicals. It is also our aim to respect neighboring communities and concern ourselves with the development and wellbeing of our agricultural collaborators.



**HARVEST:** During the harvest process we are concerned with correct manipulation of the grapes, as well as for the working conditions of all our workers.



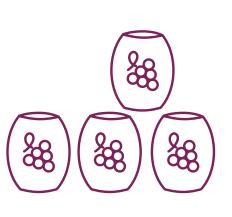
**OUR SUPPLIERS:** SThey are a pillar of our business and it is our priority to have fair practices with our suppliers, and helping them to achieve productive development.

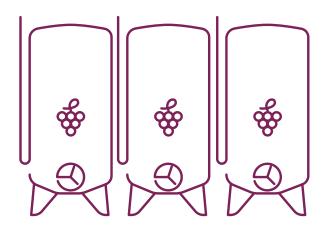


**STOCK AND LOGISTIC:** This includes the bottling process, supply and stock management, as well as logistics from the plant to the corresponding departure port.



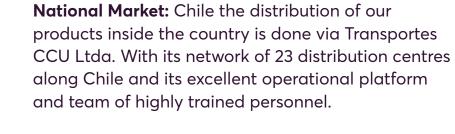
BOTTLING: Once a request has been received from the commercial unit and the wine has been received from the wine-making unit, the Operations Manager is responsible for the bottling and sending the final product, in accordance with the necessary quality requirements and regulations.







**WINE-MAKING:** We are constantly seeking excellence that goes beyond making wine, including the revision and control when buying dry inputs that are used in the different productive processes in winemaking.





**Energy Efficiency:** We are concerned with using the latest technology and standards in energy efficiency.







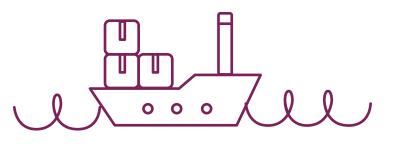


of the product in destination countries and to customers is the responsibility of our clients, prestigious distributors of wine and liquor that take our wine to different parts of the world.



TRANSPORT

**International Market:** VSPT's Operations Manager is responsible for coordinating the logistics and distribution of products in the quickest, safest and most efficient way, from the production plants to the port. We are concerned that the wine arrives in optimum conditions to be loaded and sent to the final client.



**CONSUMPTION AND FINAL DISPOSAL:** The moment in which a bottle of VSPT wine is uncorked is when our mission becomes real, by celebrating life, we inspire experiences. We promote responsible consumption- through our b.smart program-, as well as the correct final disposal of the bottles.





Chapter 1
About Us







## **ABOUT US**

[102-1] [102-3] [102-5] [102-7] [102-10]

VSPT Wine Group has a long history in the viticultural industry. In 2008, following the merger of Viña San Pedro (founded in 1865) and Viña Tarapacá (formed in 1874), Viña San Pedro Tarapacá S.A. was born. Later it would become known as VSPT or VSPT Wine Group, after the Company and the Group, respectively.

VSPT has operations in Chile and Argentina, and carries out activities which include the production, commercialization, distribution and exportation of wine products.

Six Chilean and two Argentinian wineries make up our portfolio. Each of them has a unique positioning and winemaking seal of excellence, which enables us to enjoy complementarity across viticultural valleys which span 5,185 planted hectares. In addition, we have 7 cellars: Molina, Lontué, Isla de Maipo, San Pedro Cachapoal Andes, Viñamar, Eugenio Bustos, San Juan. Of these, 3 have bottling facilities.

It should be noted that our most recent acquisition was the Graffigna Winery, which was bought in 2019 from Pernod Ricard Argentina S.R.L., and has enabled us to enhance our presence in this country.

We are currently the second-largest exporter of Chilean wine, with markets in over 80 countries. We are also positioned as one of the most relevant domestic producers, with leadership in the domestic market along with an impressive second place in the sparkling wine segment.

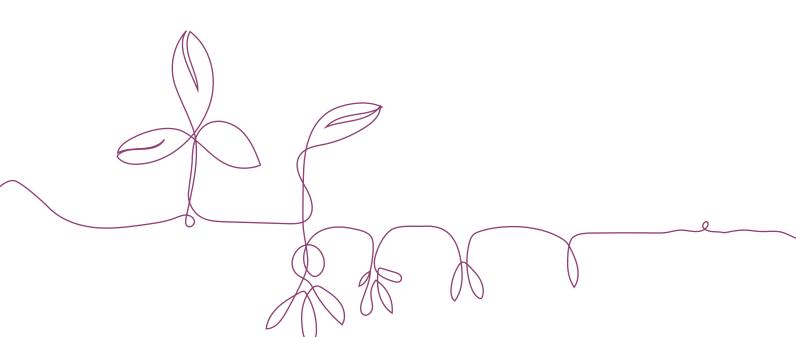
At VSPT Wine Group, we care about the impact our actions have on the

Company, people, communities and environment. For this reason, we have defined sustainability as a central pillar, and we aim to leave a mark that contributes to our environment and which safeguards a positive future for everyone.

For this, we have a team of excellence comprised of 1,280 committed and dedicated employees, who work with a common passion and philosophy which brings together mankind, nature and technology in perfect harmony. Likewise, we aim to exceed our clients' expectations, striving to understand each market along with its identity and culture. Our aspiration is to continue captivating consumers all over the world each year.

The VSPT Wine Group property is owned as follows: 83.01% belongs to CCU Inversiones S.A., 12.5% to Yanghe Chile SPA, and the remaining 4.49% is divided among minority shareholders.

The Company's registered office and main offices are located in Santiago, on Avenida Vitacura N° 2670, piso 16, Las Condes. For tax purposes in Chile, the tax identification number (RUT) is 91.041.000-8.



Celebrating life, we inspire experiences.



To be a profitable global wine group, based on the strength of our strategic brands, and led by innovative and sustainable management from a human team of excellence.

## **OUR VALUES**

#### **WORKING EXCELLENCE:**



We work promptly to accomplish deadlines subject to the highest quality standards for all of our clients. We are rigorous and dedicated to our work, in order to fulfill expectations for our orders, and to add value to our operations.

#### **PASSION FOR WINE:**



We understand that we are part of a wine business, and we are proud to take part in creating a product which derives from nature. We realize that it is wine which brings us together in each of our actions, and its craft is the reason behind our decisions.

#### **INNOVATION:**



We promote and cultivate forward-thinking, as well as the formation of new ideas and projects which generate value. This leads to new products, processes, services and strategies which enable us to ensure the sustainability of our organization.

#### **SUSTAINABILITY:**



We care about the impact our actions have on the Company, people, communities and environment. We want to leave a mark which directly contributes to our surroundings, safeguarding a positive future for our environment and people.

#### **INTEGRITY:**



We are people who act on the basis of honesty, transparency, responsibility and respect for oneself and others. Our procedures are characterized by high standards and we take care to act correctly.



## **CHILE**

**ELQUI:** The Elqui Valley is located in the north of Chile and its vines grow subject to a powerful marine influence, as it is located 20 km from the sea. Each morning, ocean mist settles upon the vineyards. Its soils contain a high mineral content, which lend a unique winemaking identity to the Sauvignon Blanc.

Our people

CASABLANCA: Casablanca is located 60 km northwest of Santiago, and is considered among the most important cool-climate regions in the world. Its Mediterranean climate enjoys a pronounced marine influence. Its proximity to the Pacific Ocean gives rise to cold, misty mornings, which are perfect for the production of Sauvignon Blanc, Pinot Noir and highquality Chardonnay.

**LEYDA:** The Leyda Valley is located 70 km west of Santiago, very close to the sea south of the Casablanca Valley. It is one of the newest and most promising viticultural regions in Chile, and has been producing wine since 2000. Its climate is strongly influenced by the Pacific Ocean, and there have been outstanding results with Sauvignon Blanc, Chardonnay and Syrah.

MAIPO: Located near the Metropolitan Region, it is characterized by its Mediterranean climate and rugged geography, traced by the Maipo River, which has high calcium levels. Added to this are the particular characteristics of its soil, which has good drainage and contributes to excellent quality wines.

**CACHAPOAL:** Located 100 km south of Santiago and has a Mediterranean climate. Excellent results have been achieved with Cabernet Sauvignon, Merlot, Syrah and Carmenère. The vineyards are located upon the foothills of the Andes mountain range with a large temperature variation from day to night, giving optimal conditions for concentrated wines. The grapes ripen one or two weeks later than normal, and local breezes keep the plants very healthy. Moreover, very well-drained, poor, dry, alluvial soils force the plants to give their best.

COLCHAGUA: The Colchagua Valley is situated 150 km south of Santiago. It is one of the most renowned regions in Chile for high-quality red wine production. Incredible results have been achieved with Cabernet Sauvignon, Syrah and Malbec.

CURICÓ: The Curicó Valley is located 200 km south of Santiago. It is protected from the marine influence thanks to the coastal mountain range. It has the perfect climate both for red varieties and Sauvignon Blanc. Excellent results have been achieved with Cabernet Sauvignon, Carmenère, Syrah and Sauvignon Blanc.

**MAULE:** Maule is located 275 km south of Santiago and is the largest and oldest wine region in Chile. Tradition and innovation are combined, with modern plantations coexisting with some of the world's oldest vines. A great number of hectares are planted with organic vines. It has a Mediterranean climate giving for outstanding results with Carmenère, Cabernet Sauvignon, Malbec and Carignan.

MALLECO: The Malleco valley is located 600 km south of Santiago in the Araucanía region. It has a temperate oceanic climate favorably located in the Nahuelbuta mountain range, which results in a greater temperature variation. This condition enhances the grape quality for wine production. Temperatures are low and annual rainfall exceeds 900mm, giving for vibrant acidity and lower alcohol content. Its agroclimatic characteristics make this region a unique place for the production of varieties such as Pinot Noir, Chardonnay and Sauvignon Blanc.

## **ARGENTINA**

**UCO:** The Uco Valley has become one of Argentina's most dynamic wine regions in recent years. Its distinct terroir characteristics enable the production of high-quality, healthy grapes. It is located at 33°-34° south latitude, 900-1,500 meters above sea level. The soil is alluvial in nature, with a fine, sandy and rocky texture. It has a low capacity for humidity retention and naturally has very poor fertility. It has a arid continental climate, with average annual temperatures of 14°C and rainfall of 300mm. Very cold nights and warm days give for a temperature variation of 16°C.



[102-2]

VSPT produces and commercializes ultra-premium, premium, reserva,
varietal and mass-consumption wines in Chile, Argentina, and in over 80
countries which comprise our export markets. This is carried out through our

family of brands: Viña San Pedro, Viña Tarapacá, Viña Santa Helena, Viña Misiones de Rengo, Viñamar de Casablanca and Viña Leyda in Chile; as well as La Celia and Graffigna in Argentina.



## **RENOWNED BRANDS**

## WINE BRANDS

Altaïr, Cabo de Hornos, Sideral, Tierras Moradas, Kankana del Elqui, 1865 in its ranges: Selected Vineyard, Collection and Blend, Tayu, Castillo de Molina, Castillo de Molina Tributo, Epica, Gato (for domestic market) and GatoNegro (for exports) and 9Lives from Viña San Pedro; Viña Tarapacá in ranges Reserva and Gran Reserva, as well as the Gran Reserva Organic, Gran Reserva Tarapacá Etiqueta Negra and Gran Reserva Tarapacá Etiqueta Azul labels; Viña Leyda in its ranges Reserva, Single Vineyard and Lot; Misiones de Rengo Varietal, Reserva, Cuvée, Gran Reserva Black and its Sparkling range; as well as Alpaca, Varietal, Reserva and Gran Reserva Viña Santa Helena.

## SPARKLING WINE BRANDS

Viñamar de Casablanca in its varieties: Traditional Method, Extra Brut, Rosé, Moscato, Brut, Brut Unique, Moscato Unique, ICE, Zero Dealcoholized, Zero Dealcoholized Rosé and, finally, Manquehuito in the coolers category.

## ARGENTINA

La Celia, Graffigna, Colón and Santa Silvia.



## **OUR MARKETS**

[102-6]

VSPT participates mainly in three business areas:

### 1. SALES IN THE CHILEAN DOMESTIC MARKET

In 2020, sales were nearly 76 million liters, which is 14% more than sales in 2019 (67 million liters). The sales growth we experienced also enabled us to increase our market share and reach 32% of the Chilean market in 2020. This represents an increase of two percentage points compared to 2019.

Our strategy consisted of strengthening the traditional channel through new strategies at sales points, a communication strategy in line with the new scenario, as well as reinforcing our e-commerce channel.

Figure 1: Sales volume in the Chilean market (million liters)

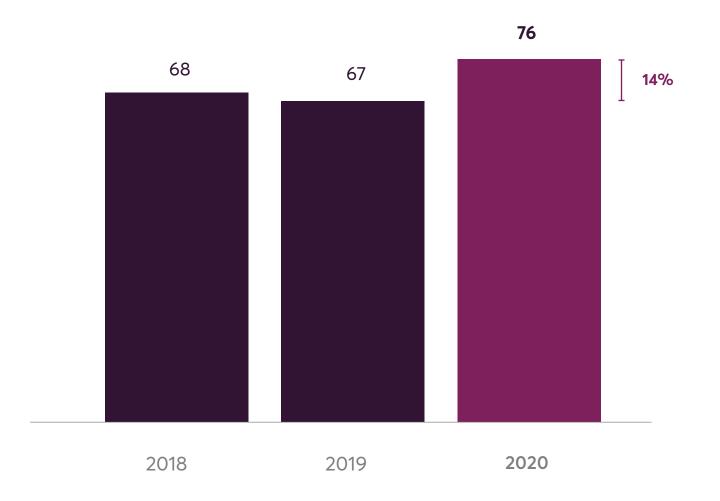
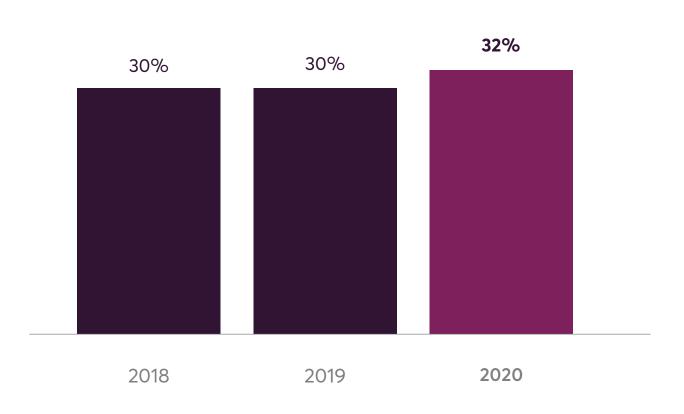


Figure 2: VSPT participation in domestic market (Chile)



### 3. EXPORTS

At VSPT Wine Group, we export our products to over 80 countries across five continents. In 2020, sales carried out by subsidiaries of Chile and Argentina reached a volume of 66.4 million liters, which is practically the same volume achieved in 2019 (66.7 million liters). It should be noted that in the export market, we have maintained a market share of 12% over recent years.

As you can see in figure 5, our main export markets are Europe, Asia and Latin America. In 2020, we managed to increase our sales in the European and Asian markets, though we did experience a reduction in the rest of the markets we participate in. Meanwhile, in Oceania and Africa, we have excellent opportunities for growth.



Figure 3: Sales volume in the Argentinian market (million liters)

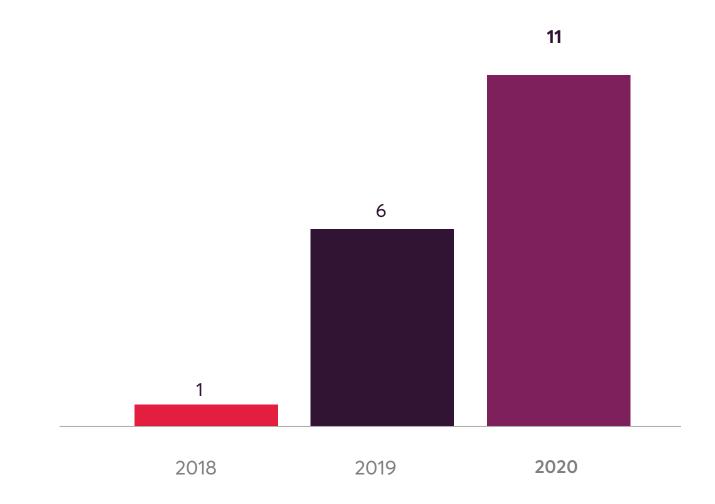
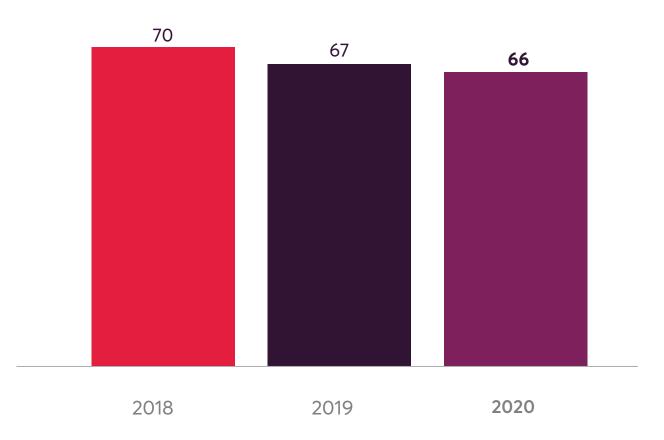


Figure 4: Sales volume in export markets (million liters)



Includes sales from Chile and Argentina
Bulk wine is not included

Figure 5: Sales volume in export markets by continent (thousand liters)



## 1.1 ECONOMIC PERFORMANCE

In terms of financial results, total VSPT revenues reached \$235,210 million, a figure that is 11% greater than the results achieved in 2019. Meanwhile, the EBITDA was \$43,105 million, which is 13% more than in 2019. Profits for the year were \$22,452 million, which is 1% more than the previous year.

In 2020, we had several beneficial exogenous variables, such as the exchange rate, which reached historic highs,

as well as internal factors. We were blessed with good results in the 2019 vintage, though in the second semester of 2020, we were set back by a harvest that was limited and expensive, as a result of the climate and sanitary restrictions. However, the larger volumes achieved in the above-mentioned markets allowed us to improve our financial performance relative to the previous period.

| INCOME STATEMENT                                | 2019 (MM \$) | 2020 (MM \$) |
|-------------------------------------------------|--------------|--------------|
| Operating revenue                               | 212,322      | 235,210      |
| Operating margin                                | 83,558       | 95,698       |
| Administrative and selling expenses             | -55,081      | -64,169      |
| Operating result                                | 28,477       | 31,529       |
| Gross Financial Expenses                        | -1,589       | -1,626       |
| Net income                                      | 22,218       | 22,452       |
| Depreciation and Amortization                   | 9,826        | 11,575       |
| EBITDA                                          | 38,303       | 43,105       |
| General Balance                                 |              |              |
| Current assets                                  | 161,150      | 208,725      |
| Fixed assets + other assets/ non-current assets | 219,742      | 216,867      |
| Total Assets                                    | 380,892      | 425,592      |
| Current liabilities                             | 90,204       | 99,267       |
| Non-current / Long-term liabilities             | 49,602       | 76,506       |
| Equity and minority interest                    | 241,087      | 249,819      |
| Total liabilities and equity                    | 380,892      | 425,592      |

## MAIN FINANCIAL FIGURES

for the years 2019 and 2020









Value

(EGV)

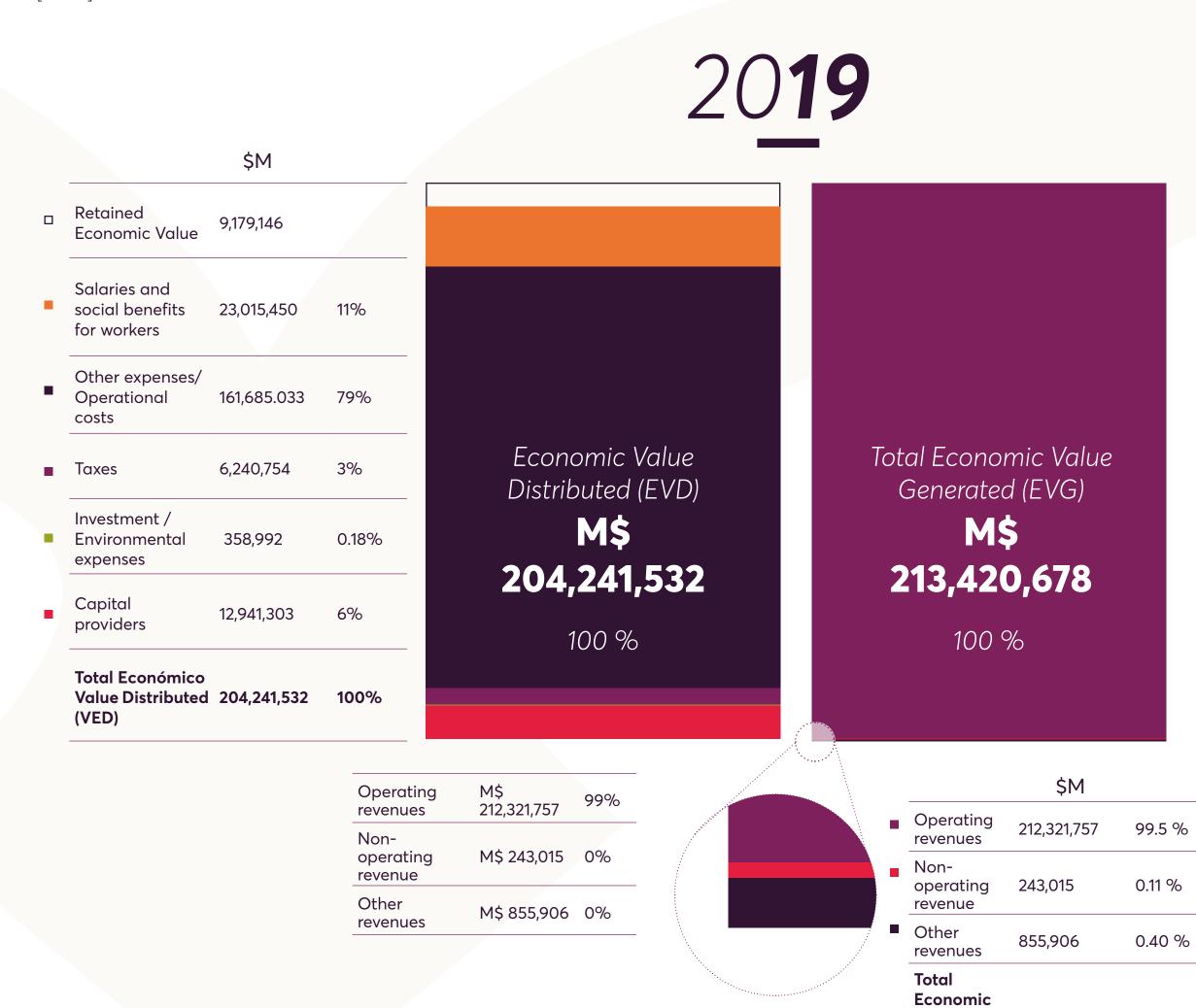
Generated

213,420,678 100 %

# ECONOMIC VALUE GENERATED AND DISTRIBUTED

[201-1]

About us



20**20** 



|   | Total Económico<br>Value Distributed<br>(VED) | 223,255,805 | 100%  |
|---|-----------------------------------------------|-------------|-------|
| • | Capital<br>providers                          | 12,950,671  | 6%    |
| • | Investment /<br>Environmental<br>expenses     | 405,072     | 0.18% |
| • | Taxes                                         | 5,302,522   | 2%    |
| • | Other expenses/<br>Operational<br>costs       | 179,208,153 | 80%   |
| • | Salaries and social benefits for workers      | 25,389,387  | 11%   |
| _ | Retained<br>Economic Value                    | 12,969,880  |       |
|   |                                               |             |       |

\$M

About this report





Chapter 2

# Corporate Governance



## **CORPORATE GOVERNANCE**

At VSPT Wine Group, we understand the importance of ethical, transparent and committed management from our Corporate Governance. This allows us to make decisions based on our values, policies and established standards, in an efficient and responsible way.

We are convinced that good governance enables us to identify and manage risks, as well as visualize, plan, direct, execute, control and improve processes, so we can pursue our objectives without neglecting sustainability and without losing sight of the needs of our strategic stakeholders.

We also aim to generate mutually beneficial relationships with the communities who we regard as relevant parties for the challenges of industry development and for the country.

As part of our Model and 2019-2021 Sustainability Strategy, we have defined the following priority work focuses for the Governance dimension.

## **INTEGRITY**

Ensure that our actions comply with our internal policies and the law.

## **TRANSPARENCY**

Maintain continuous dialogue with our stakeholders, ensuring transparency in the way we do business.

## **CONTINUOUS IMPROVEMENT**

Constantly raise standards enabling us to maximize sustainability results.







## OUR BOARD OF DIRECTORS

[102-23] [102-18] [102-19] [102-24] [102-27]

The Company is managed by a Board of Directors comprised of seven members, who remain in office for a period of three years and may be reelected. It is important to note that there are no alternate directors.

The Board of Directors meets every month, in accordance with Law N° 18.046 on corporations (Ley de S.A.), and it is elected by the Shareholder Meeting, which must comply with the legal requirements established for such purposes. The last Board of Directors election took place in April 2021. Currently, the Chairman of the Board of Directors is Pablo Granifo Lavín, who does not hold an executive position in the Company.

With respect to the terms of office for independent directors according to Corporations Law (Ley de S.A.), Mr. Carlos Mackenna is only a director of the Company.

It should be noted that all our directors have experience in the industrial area and risk management.

In 2019, average attendance at board meetings was 84.5%, whereas in 2020 it increased slightly, reaching 86%.

| PABLO   |       |
|---------|-------|
| GRANIFO | LAVÍN |

#### **CHAIRMAN**

COMMERCIAL ENGINEER

Date since holds position

10-04-2013

### CARLOS MOLINA SOLÍS

#### VICE-PRESIDENT

BBA (BACHELOR OF BUSINESS ADMINISTRATION)

#### Date since holds position

06-07-2015

### CARLOS MACKENNA IÑIGUEZ

#### DIRECTOR

CIVIL ENGINEER

#### Date since holds position

11-04-2012

### PATRICIO JOTTAR NASRALLAH

#### **DIRECTOR**

COMMERCIAL ENGINEER

#### Date since holds position

14-12-1998

### FRANCISCO PÉREZ MACKENNA

#### DIRECTOR

COMMERCIAL ENGINEER

#### Date since holds position

01-06-2015

## JOSÉ MIGUEL BARROS V.

#### DIRECTOR

COMMERCIAL ENGINEER

Date since holds position

13-04-2016

## ZHANG

#### DIRECTOR

BUSINESS MANAGEMENT

Date since holds position

28-02-2018



# REMUNERATION OF THE BOARD OF DIRECTORS

[102-35] [102-36]

By way of participation, and as agreed by the Shareholders' Meeting, directors receive a monthly salary for attendance at the Board of 40 gross Unidades de Fomento per director, and corresponding double for the Chairman of the Board, independent of the number of meetings that they have during the period. In addition, an amount is allocated for the Directory as a whole equivalent to 1% of the Company profits, which is distributed into one eighth per Director and a further oneeighth for the Chairman, also in proportion to the amount of time each has served in their position during the year in question.

In addition, the three directors who make up the Directors' Committee receive a monthly salary for attendance, independent of the number of meetings held during the period, of 22.22 gross Unidades de Fomento, plus what corresponds to them as a percentage of profits as laid out in the previous paragraph, until completing the additional third established in article N.° 50 bis of Law N° 18.046 concerning Corporations and the Circular N° 1.956 from the CMF (More information at www.vsptinvestor.com).

The remuneration of the Board members, as well as that of the Directors' Committee, is approved each year by the Ordinary



PABLO GRANIFO LAVÍN

**CHAIRMAN** 

CARLOS MOLINA SOLÍS

**VICE-PRESIDENT** 

CARLOS MACKENNA IÑIGUEZ

DIRECTOR

PATRICIO JOTTAR NASRALLAH

**DIRECTOR** 

FRANCISCO PÉREZ MACKENNA

DIRECTOR

JOSÉ MIGUEL BARROS V.

DIRECTOR

SHUO ZHANG

DIRECTOR

MONTHLY REMUNERATION (UF)

80

ADDITIONAL MONTHLY **REMUNERATION FOR** COMMITTEE INTEGRATION (UF)

REMUNERATION (UF)

40

MONTHLY

**ADDITIONAL MONTHLY** REMUNERATION FOR COMMITTEE INTEGRATION (UF)

0

MONTHLY REMUNERATION (UF)

40

ADDITIONAL MONTHLY REMUNERATION FOR COMMITTEE INTEGRATION (UF)

22.22

**MONTHLY** REMUNERATION (UF)

40

**ADDITIONAL MONTHLY** REMUNERATION FOR **COMMITTEE INTEGRATION** (UF)

22.22

**MONTHLY** REMUNERATION (UF)

40

ADDITIONAL MONTHLY REMUNERATION FOR COMMITTEE INTEGRATION (UF)

22.22

**MONTHLY** REMUNERATION (UF)

40

ADDITIONAL MONTHLY REMUNERATION FOR COMMITTEE INTEGRATION (UF)

0

REMUNERACIÓN MENSUAL (UF)

40

**ADDITIONAL MONTHLY** REMUNERATION FOR COMMITTEE INTEGRATION (UF)

0



Figure 6: Period at the Board of Directors

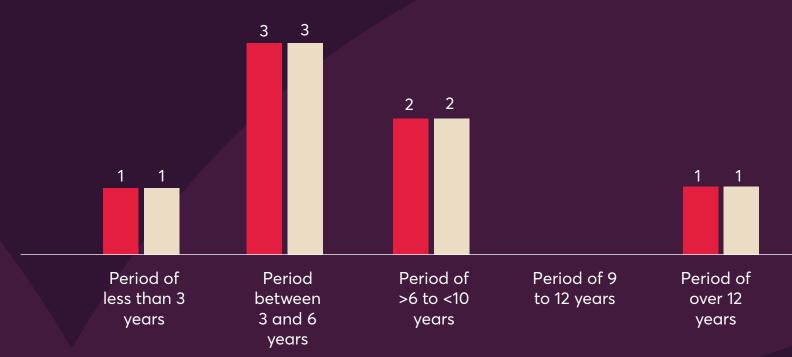


Figure 8: Nationality of Board of Directors



Figure 7: Age of Board of Directors

5 5

1 1

1 1

Between

35-50

years old

Over 66

years old

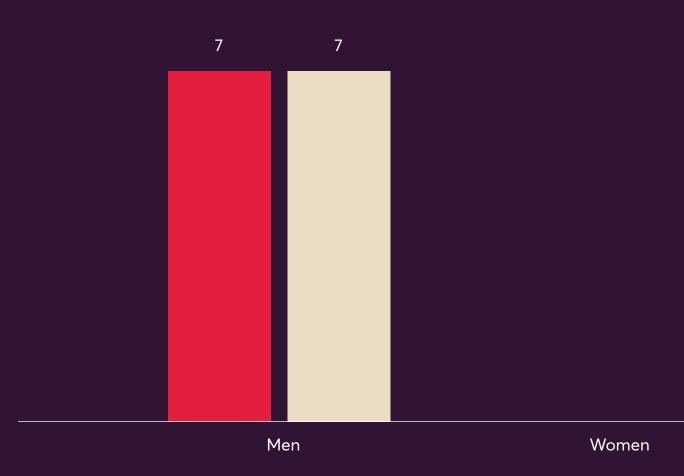
Between

51-65 years old

Figure 9: Gender Diversity

Under 35

years old





[102-22] [102-26] [102-32]

The Board of Directors is responsible for directing the Company and looking after the interests of the shareholders, to whom it reports in ordinary and extraordinary meetings. This is the highest management body of the corporation, and it is responsible for monitoring economic, environmental and social issues, and analyzing their impacts, risks and opportunities for the organization.

For this, it reviews and approves the Company's Strategic Plan, establishing objectives and strategies for achieving it. In addition, the Board of Directors oversees appointing the Chief Executive Officer who, together with Senior Management, is responsible for implementing this plan and directing the Company under the guidelines approved by them.

Among the most relevant issues addressed by the Board of Directors in 2020, was the Continuity Plan developed in light of the pandemic caused by the Covid-19 virus, which consisted of two major objectives:

#### 1. PROTECTING OUR PEOPLE

#### 2. OPERATIONAL CONTINUITY

In addition, from a financial point of view, the directory reviewed and analyzed dynamic reprojections which were made from April 2020 each month.



## **DIRECTORS' COMMITTEE**

As established in article 50 bis of Corporations Law (Ley de S.A.), there is a Directors' Committee comprised of three members: It is chaired by the independent director, Carlos Mackenna lñiguez, and is also made up of non-independent directors, Patricio Jottar Nasrallah and Francisco Pérez Mackenna.

In 2019, this committee met on 10 occasions, and on 9 occasions in 2020. In performing their duties, the Committee met with Managers

of Viña San Pedro Tarapacá S.A. and with the External Auditing Company, among others, to discuss issues relevant to their areas, as well as others relating to Company management.

In accordance with the aforementioned Corporations Law (Ley de S.A.), the Committee's main duties are the following:

- Review and analysis of the quarterly and annual financial statements prior to their examination by the Board of Directors.
- Review the main accounting criteria and provisioning policy applied by the Company.
- The "Recommendations on Administrative Accounting Procedures" were analyzed, which were compiled by the External Auditing Company for the fiscal years 2020 and previous years, and learn about the progress in its implementation.
- It met with the External Auditing Company, partner in charge and the audit team, to understand their activities, especially the external audit plan for the financial statement review processes, declaration of independence, and the communication plan with the Committee.
- Analysis and review of the remuneration and compensation system for managers, executives and workers.
- It reviewed the report about payments made to the external auditing Company during the year 2020.

- Proposal of the External Audit Company and Risk Classifiers to the Board of Directors to be subject to consideration and informed respectively, to the Ordinary Shareholders Meeting.
- Approval of contracting of non-auditing services to be provided by the external auditors.
- Review and analysis of the report about whistleblowing complaints.
- Review and analysis of Internal Audit report.
- Review of the draft response to the CMF, in compliance with the provisions of General Legislation N° 385, referring to the dissemination of information regarding corporate governance practices adopted by corporations.
- Review of the terms and conditions of the following transactions with related parties or modification of existing ones, to be submitted to the Board of Directors for consideration, in accordance with Title XVI of Law N° 18.046 on Corporations.

# INTEGRITY, ETHICS AND TRANSPARENCY

[102-16] [102-17] [102-26] [205-2] [102-25]

At VSPT Wine Group, we ensure that our actions comply with our internal policies and the law. In this context, along with promoting strict adherence to all our procedures, standards and local regulations, we strive every day to reinforce a culture based on our values.

The Company has a Code of Conduct for the Board of Directors, which establishes the principles that should guide directors' actions when performing their duties, as well as some Company procedures, policies and good corporate governance practices. This code has a special chapter on conflicts of interest.

What is laid out in this chapter does not replace the full compliance directors must have with the obligations established in the Corporations Law (Ley de S.A.) and its Regulations, as well as that of Law N°18.045 on

the Securities Market and other regulations issued by the appropriate authorities on this matter. The Board of Directors own assessment of the best corporate governance practices is determined by the same body, according to the needs that may arise. In addition, the matters on which members of the board are trained are determined by the highest governing body, in accordance with such needs (See the NCG 385 from the CMF).

To ensure ethical and honest behavior, VSPT Wine Group has a Crime Prevention Model (CPM) in accordance with Law N°20.393 on the Criminal Liability of Legal Entities for crimes of: Money laundering, financing of terrorism, receiving, bribery of national or foreign public officials, corruption between private parties, unfair administration, incompatible negotiations, misappropriation, water contamination, commercialization of banned products,

illegal extraction of marine resources, the processing, storage or use of scarce products (collapsed or overexploited) without proving legal origin, obtaining unemployment benefits by fraudulent means, and forcing a subordinate to break a quarantine or sanitary isolation decreed by authorities, as well as various codes and manuals which regulate actions within the organization.

#### **BOARD OF DIRECTORS CODE OF CONDUCT:**

This code stablishes the principles to guide Directors in carrying out their duties, as well as some procedures, policies and best practices for the corporate governance of the Company.

#### **BUSINESS CODE OF CONDUCT (BCC):**

This establishes guidelines for decision-making for all employees, with an emphasis on Company principles and values, and preventing possible conflicts of interest, breaches in the confidentiality of information, handling of privileged information, relations with stakeholders, conduct and duties of key executives, internal controls, fraud and disclosure of information to third parties, whistleblowing, anti-competitive practices and the environment.

#### MANUAL FOR MANAGING INFORMATION OF INTEREST FOR THE MARKET:

This guides the disclosure of information of interest and the safeguarding of confidential information, and it establishes the rules on securities transactions carried out by directors, executives and related persons, as stipulated by the Commission for the Financial Market (CMF).

#### WHISTLEBLOWING CHANNEL:

This channel is available to all our associates and clients through the Company website, where complaints can be submitted anonymously and confidentially. Every six months, a summary is made of all the complaints received, including analysis and the preparation of an action plan to implement in the Audit Committee and in the Business Code of Conduct Committee.



# **REGULATORY** COMPLIANCE

[419-1] [307-1]

Adhering to all relevant regulations, always applying best industry practices, and seeking to go beyond what is required by law, is what characterizes VSPT Wine Group.

This is embodied in our Business Code of Conduct and our Environmental Policy, both of which are roadmaps for Company operations.

All our facilities have an Environmental Impact Statement (EIS) and its corresponding Environmental Qualification Resolution (RCA). We also have other certifications, both domestic and international, such as the Sustainability Code from Wines of Chile, adherence to the BSCI Amfori Code of Conduct, among others.

In 2019 and 2020, we did not record any fines or sanctions for non-compliance with environmental laws or regulations. However, in this same period we registered 8 labor penalties, for a total amount of 270 UTM.

# SENIOR ADMINISTRATION

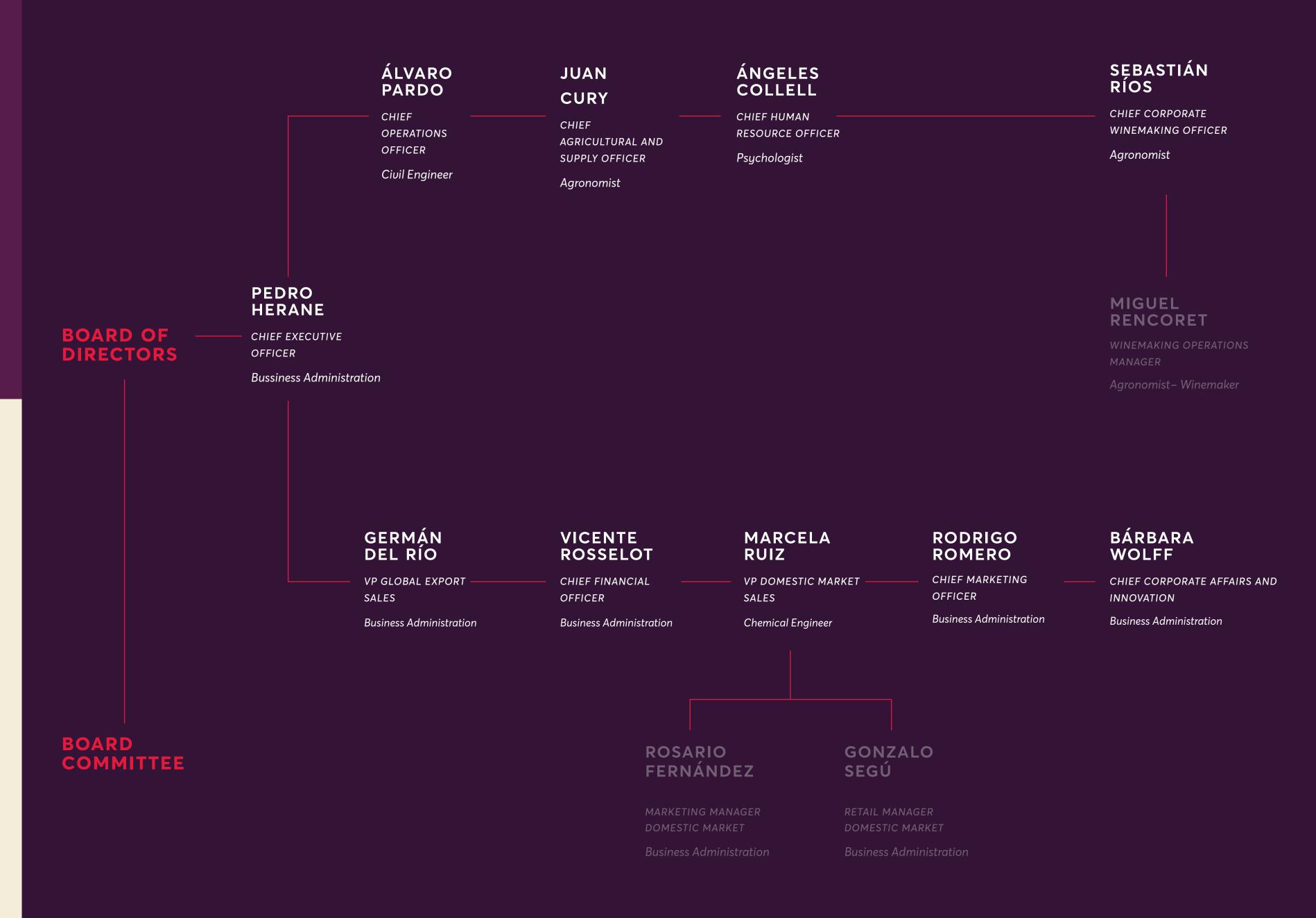
Our organization has 7 main executives registered with the CMF, who report directly to the Chief Executive Officer. The CEO, in turn, reports to the Board of Directors about economic, environmental and social issues.

The following is an organization chart of our Company:

### MANAGEMENT COMMITTEE

This is the highest level of Company management and is comprised by people who directly report to the Chief Executive Officer, who chairs it. It meets monthly to prepare and then implement the Company's Strategic Plan once it has been approved by the Board of Directors. Its functions are:

- 1. Monthly monitoring of results and projections at the corporate level.
- 2. Discuss and integrate Strategic Planning, operating budget and the Balanced Scorecard monitoring.
- 3. Integrate the forum for discussion about general policies and initiatives of the support functions.
- **4.** Review critical business issues.



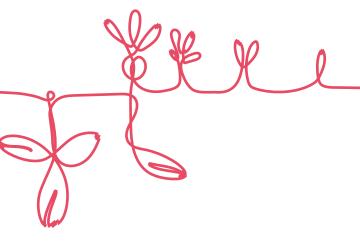
[102-20] [102-31] [102-29] [102-33]

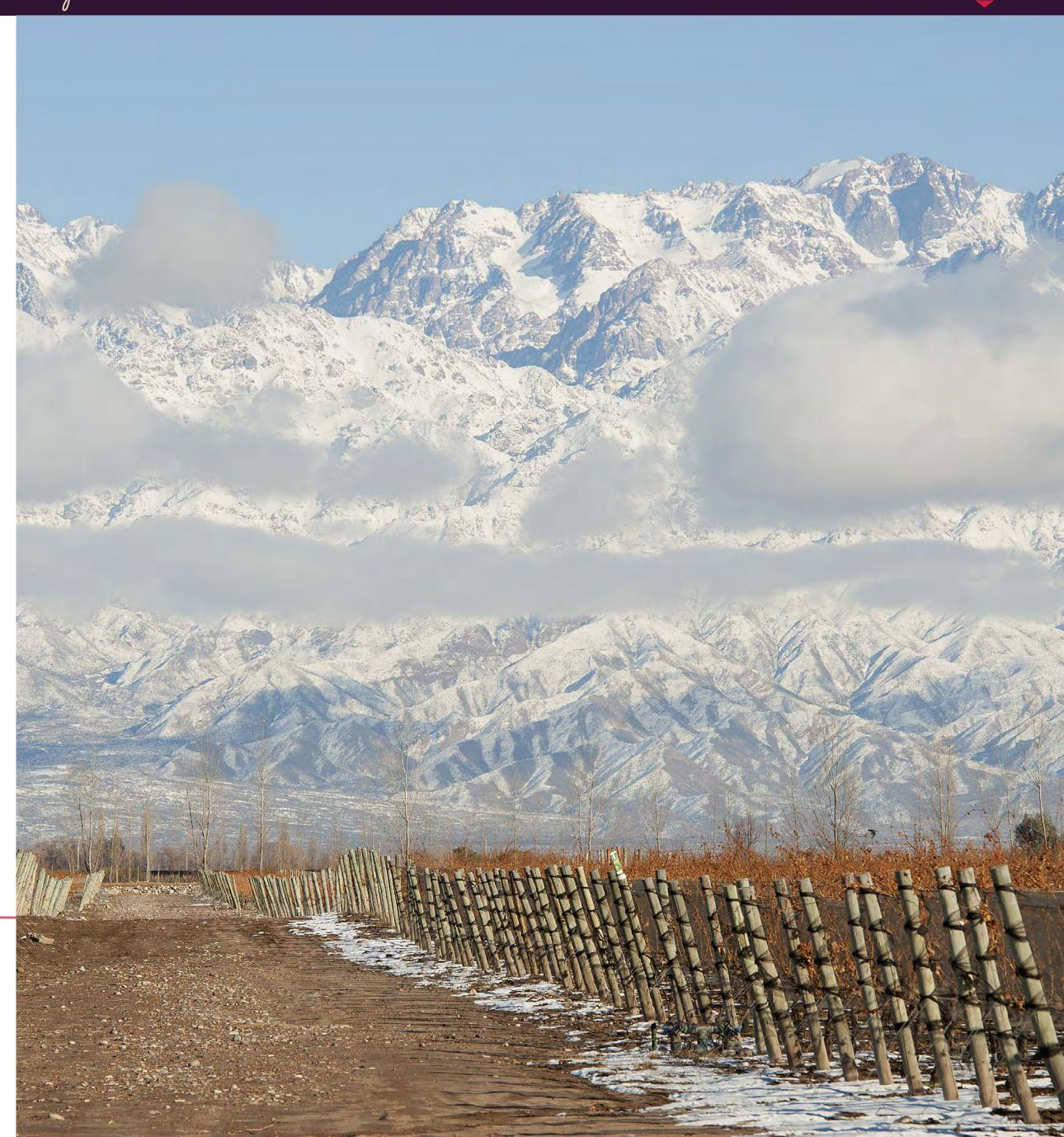
The VSPT Wine Group Sustainability Committee is led by the Corporate Affairs and Innovation Management and plays a key role in the Company's financial and social performance. This is because it is the body which coordinates initiatives related to the Strategic Pillar of Sustainability, within the framework of the VSPT Sustainability Model. In this vein, its management is aligned with strategic objective number 6 of the Strategic Plan for the three-year period of 2019-2021, pertaining to CCU's "Our Planet".

Furthermore, it is responsible for proposing and/or updating policies which function as guidelines for the various projects, programs and management indicators relating to aspects of the Sustainability Model. These policies are approved by the Management Committee.

The Committee is made up of all the Company management departments. In 2020, the committee met five times, and in that period, they discussed and worked on projects relating to:

- Commitments and challenges to becoming Climate Positive by 2050 and migrating to a renewable energy grid, in accordance with the commitments made with the IWCA.
- Management of waste to achieve 100% valorization of industrial waste: Clean Production Agreement for Zero Waste Disposal.
- Monitoring of internal and external audits for sustainability certifications: National Sustainability Code, For Life and BSCI Amfori.
- Monitoring of environmental KPIs.



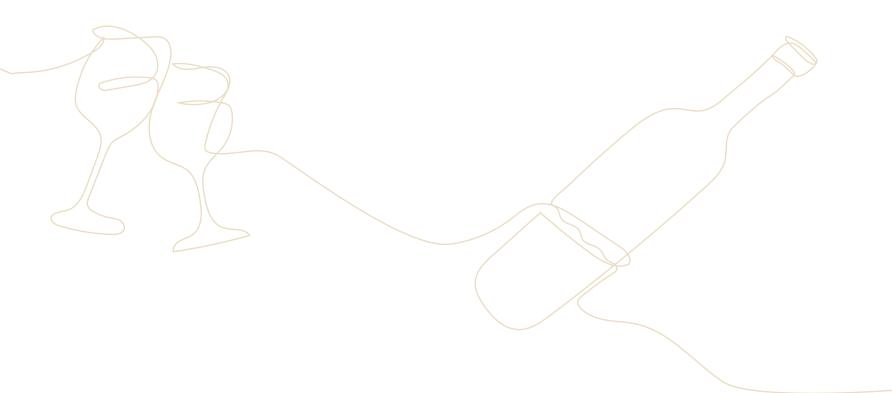


Our people

[102-11] [102-15 [102-30] [102-15]

The main risk factors inherent to this activity are those of the markets where VSPT operates, both in Chile and abroad, which are reflected in sales prices and volumes for the products made and commercialized by the Company. In addition, there are the political, social and economic events which occur in Chile and in over 80 countries where the Company does business.

In the following, we lay out the main risks relevant for this report. All the risks can be viewed at the following <u>link:</u>



#### **IDENTIFIED RISKS**



**RAW MATERIALS WHICH COULD AFFECT PROFITABILITY** 



#### **SUPPLY CHAIN, PRODUCTION AND LOGISTICS**



#### **CLIMATE FACTORS**

#### **VSPT WINE GROUP OPERATION**

VSPT mainly buys grapes and wine as its main input. The prices of such products are exposed to market volatility and market conditions, and have been subjected to significant fluctuations over time. They are determined by global supply and demand, along with other factors, such as, the volume of the grape harvest in Chile. While VSPT has been historically able to increase sales prices in response to increased raw material costs, this cannot be guaranteed for export sales, where VSPT competes with large global wine producers. In particular, when fluctuations in raw material prices surpass conditions in the markets where VSPT operates, there could be a limited capacity for increasing prices and counterbalancing these increased costs.

The supply chain, production and logistics are fundamental for delivering products to the port and distribution centers. A significant interruption or failure in this chain could negatively affect Company results if this failure is not resolved swiftly. An interruption of this type could be caused by various factors, such as strikes, failures in planning with suppliers, riots, community complaints, security breaches or other factors beyond VSPT's control. These preventative measures are aimed at not relying exclusively on one product and/service supplier, as well as not relying exclusively on one port, and to achieve partnerships with different means of transportation to deliver products.

In the event of droughts, frosts, hail, pests, rains and/or fungi, wine production can be damaged, resulting in lower yields per hectare, translating finally into lower availability of grapes and wine. The direct effect of this is on the cost of wine, which tends to increase when there is lower production. From another point of view, climatic risks can lead to a lower wine quality. Preventative measures involve regulating pests, fungi, drought and frosts, though some of these can only be partially controlled.



#### WATER SUPPLY

#### **VSPT WINE GROUP OPERATION**

Water is an essential component for the development and maintenance of the vineyards, and for the operation of productive plants. Although policies for responsible and sustainable water use have been adopted, a failure in the water supply, changes in regulations which dictate the use of this resource, water shortage problems, or contamination of water sources, could negatively affect sales and profits. As a commitment to the environment and natural resources, the Company has defined long-term policies and commitments for responsible, sustainable resource use. Currently, a bill is being debated in congress which establishes, among other things, a new mechanism for constituting temporary water use rights, applicable to those granted in the future, also introducing a system for expiration for non-use; the establishment of a timeframe for regularization and registration of water use rights; and regulation concerning the environmental, scenic, landscaping, and social function of water. This bill may undergo modifications throughout its passage in congress. In addition, the issuance of decrees declaring areas prohibiting the constitution of groundwater use rights, issued by the General Water Directorate ("DGA") by virtue of the powers conferred by the current Water Code, an obligation to constitute groundwater communities is established. This could restrict the use of rights currently held by the Company, as well as possible changes to its catchment point. The former is in addition to the power of the President of Chile to declare, in times of extraordinary drought at the request of the DGA, or in light of a report from them, areas of water shortage for a maximum period of six months. During this time, the DGA can redistribute the water available from natural sources and authorize surface or groundwater extraction.

#### IDENTIFIED RISKS



# REGULATION CONCERNING LABELLING AND ADVERTISING OF ALCOHOLIC DRINKS

#### CHILE

There is currently a bill which would amend Law No. 18,455 and establish regulations about the production, preparation and commercialization of ethyl alcohols, alcoholic beverages and vinegars. The bill aims to place restrictions on the advertising, labelling and commercialization of alcoholic beverages, incorporate warnings about alcohol consumption on labels and advertising, impose restrictions for advertising hours, prohibit involvement in sporting and cultural events, among other things. A regulatory change of this nature would affect sales and certain marketing activities. The Company continues with its long-term commitment to be an active agent in promoting responsible alcohol consumption in Chilean society, through its "b.smart" program. If other bills of this nature are approved, or regulations restricting the sale of alcoholic beverages, consumption of these products could be affected and, therefore, it could negatively affect Company business.

#### IDENTIFIED RISKS



#### **NEW ENVIRONMENTAL REGULATIONS**

#### CHILE

The Company's operations are subject to environmental regulations in Chile as well as Argentina in the case of Finca La Celia. Such regulations address, among other things, atmospheric emissions, noise, discharge and disposal of solid and liquid waste, the use and exploitation of water, the management of waste and other activities inherent to the viticultural industry.

Notably, in 2016 Law N° 20.920 was enacted in Chile, which established the framework for Waste Management, Extended Producer Responsibility (EPR Law), and the promotion of Recycling. Its aim was to reduce waste generation for the priority products established in the regulation, and to promote prevention, recycling and/or valorization.

On November 30, 2017 the Procedure Regulation for EPR Law was published, and in 2019 the decree for tyre collection and recycling was issued, published in January 2021. It is expected that during 2021, issuance of regulation will establish goals for collection, valorization and other obligations associated with bottles and packaging. This decree was submitted by the Minister of the Environment to the Comptroller General of the Republic for acknowledgment in June 2020. This regulation represents a specific risk for Company operations because it may impose additional obligations on the packaging used for wine commercialization.

Recently a bill has been debated in congress for the Climate Change Framework Law, which aims to establish principles, governance systems, management instruments and adequate financing mechanisms for progressing towards development which is low in greenhouse gas emissions, and which reduces vulnerability, increases resilience, and ensures compliance with international commitments made by the State of Chile to address the challenges posed by Climate Change. In addition to establishing a long-term climate strategy, this project involves forming sectoral plans by productive process, for adaptation and mitigation, which would include a system to monitor such plans, subject to revision every 5 years, as well as action plans at the regional level.

# RISKS ASSOCIATED WITH HEALTH CRISES, PANDEMICS OR OUTBREAKS OF INFECTIOUS DISEASES AT THE **GLOBAL OR REGIONAL LEVEL**

Health crises, pandemics or outbreaks of infectious diseases, at the global or regional level, could have a negative impact on our operations and financial position. A health crisis, pandemic or disease outbreak, such as the case of the recent COVID-19 outbreak, which was declared a pandemic by the World Health Organization in March 2020, could have a negative impact on our operations and financial position. These circumstances could hinder normal Company operation, limit our capacity for production or distribution and/or cause a contraction in demand for our products. The degree of impact on our operations will depend on factors that we cannot predict, such as the duration, spread and severity of the health crisis.

Any prolonged restrictive measure to control an outbreak of an infectious disease or other adverse public health event in any of our markets may have a material, adverse impact on our commercial operations. The eventual severity of the coronavirus outbreak is uncertain at the moment, and so we cannot predict the impact that it might have on the world, the economies where we operate or the financial markets, and as a result, our financial condition or result from operations.



WINE GROUP

Our People



# OUR PEOPLE

# MATERIAL ISSUE ADDRESED IN THE CHAPTER



Health and wellbeing of employees, temporary workers and contractors (Covid-19)

# SECONDARY MATERIAL ISSUES



Development and training



Inclusion, diversity and gender equality



Climate and working relationships

# **HOW WAS IT MANAGED?**

During the pandemic, our primary focus has been protecting the people who work at VSPT Wine Group.

For this, we established our Covid-19 Golden Rules, which group together the 12 main preventative measures that we should take to avoid contagion and promote self-care. In addition to this, we made various adjustments to infrastructure, travel and new protocols to ensure our facilities are safe places. Finally, we developed various programs to complement our support for people, such as emotional support initiatives, family support, facilitation of the vaccination program, as well as management to ensure timely, clear and precise communication.

It is important to point out that we are constantly searching for new measures and actions that will enable us to ensure protection of everyone who is part of our organization.

# IMPORTANCE OF GOOD MANAGEMENT

For us, it is key to build a culture centered on people, which is guided by values and competencies that cut across our entire team, to achieve a shared identity that represents us all. We want our employees to feel they are an essential and fundamental part of our organization, and to experience a welcoming, communitarian and inclusive work environment that enhances the skills and talent of each member of VSPT Wine Group.

# **ASSOCIATED SDGS**



















We respect and honor our people and our land.

# SER MODEL

Our cultural identity is defined through our SER Model (Be Model), which is built around values and competencies, which are nurtured and developed inside the organization. We aim to put people at the center of our organization, and we understand that they are our distinguishing element.

This is what **moves** us as an organization.

This is what makes us different as a place of work.





#### **PASSION FOR WINE**

Wine is our pride and what brings us together in each of our actions.



#### INNOVATION

We are forward-thinking and add value in everything we do.



#### **INTEGRITY**

We are respectful, and we act correctly in each situation.



#### **EXCELLENCE**

We like to fulfill expectations and deliver well done, quality work.





#### **SUSTAINABILITY**

We want to leave a footprint which contributes to our environment.



#### **INTEGRATED TEAMS**

We work collaboratively and with trust, taking care of our relationships.



#### **EMPOWERMENT**

We are energetic, and we mobilize towards proposed objectives.



#### COMMUNICATION

We are connected and we take care to actively listen to each other.



#### **ANALYTICAL CAPACITY**

We take care to understand our environment to make the best decision and achieve excellent results.





In 2019, the new Human Resource management was formed, split into the Human Resources division, the Organizational Development division and the Risk Prevention team. The consolidation of these areas went hand in hand with a strategic plan built upon the Ser Model pillar, which established the following priorities.



#### **HR IDENTITY**

Build the identity of the HR management, transforming it into a business partner for the different areas of the organization.



#### LEADERSHIP

Strengthen the role of Leader as a fundamental pillar for management of teams, working climate and culture.



#### **WORKING CLIMATE**

Design a detailed plan to ensure the correct management of working environments in each team, encouraging safe, respectful places.



# TRAINING AND DEVELOPMENT

Provide tools and promote skills which contribute to the professional development of our employees, with the aim of attracting and retaining talent.



# DIVERSITY AND INCLUSION

Create a space which brings us together with common values and an identity which embraces all our differences.



# WORKING RELATIONSHIPS

Respond swiftly and efficiently to concerns of our associates and syndicates.



#### HEALTH AND SAFETY

Reinforce a safety culture which allows us to minimize any risks to people, and which promotes awareness about health and safety above all.



# INTEGRATION WITH ARGENTINA

Standardize practices to ensure we can achieve fair management, with the same standards for both Chile and Argentina.

The Covid-19 pandemic was a huge challenge we had to face in 2020. In this context, our efforts centered around ensuring implementation of all necessary measures to keep our associates healthy and safe. We focused on the following areas of action: Protection of people, operational continuity and austerity in the face of uncertainty. Within this, we strived to prioritize keeping jobs.



• **Crisis Committee:** This committee, comprised of VSPT management and divisions, met every day for the first few months and made all the logistical, operational and strategic decisions to prevent the spread of Covid-19 and mitigate its risks.



• **VSPT Connected:** Meetings led by CEO Pedro Herane who, together with VSPT Managers, carried out periodic live transmissions so that the whole organization was up to date about measures to tackle the pandemic and to resolve any doubts that might arise in this context.



• **VSPT Te.Apoya:** Emotional management plan consisting of different rounds of interactive workshops with an aim to accompany our associates during this difficult context. Two versions were carried out in 2020, with workshops for emotions, meditation, cooking and nutrition, team integration, tastings, uncertainty management, planting vegetable gardens and relaxation, among others.



• Ideas mailbox: An initiative which aims to incentivize associates to participate and share ideas to prevent the spread of Covid-19, with an aim to ensure operational continuity in an environment which is safe for everyone. These suggestions were shared through an online form, which was then reviewed and implemented by the Crisis Committee.



• **Teledoc:** A free telemedicine platform for associates -and three more people- which provides excellent primary health care 24 hours a day, 7 days a week. Available to resolve doubts with a doctor with regards to physical ailments and to get information about symptoms specific to Covid-19. Subscriptions are provided along with test orders, referrals to specialists and an online doctor's certificate. Furthermore, it gives 15% discounts for the medication purchases.



• Companionship Focus Group: Sessions led by the HR team, which aim to generate spaces for conversation with our employees, to learn about their experiences, provide support in the case of infection and for the impacts of the pandemic.



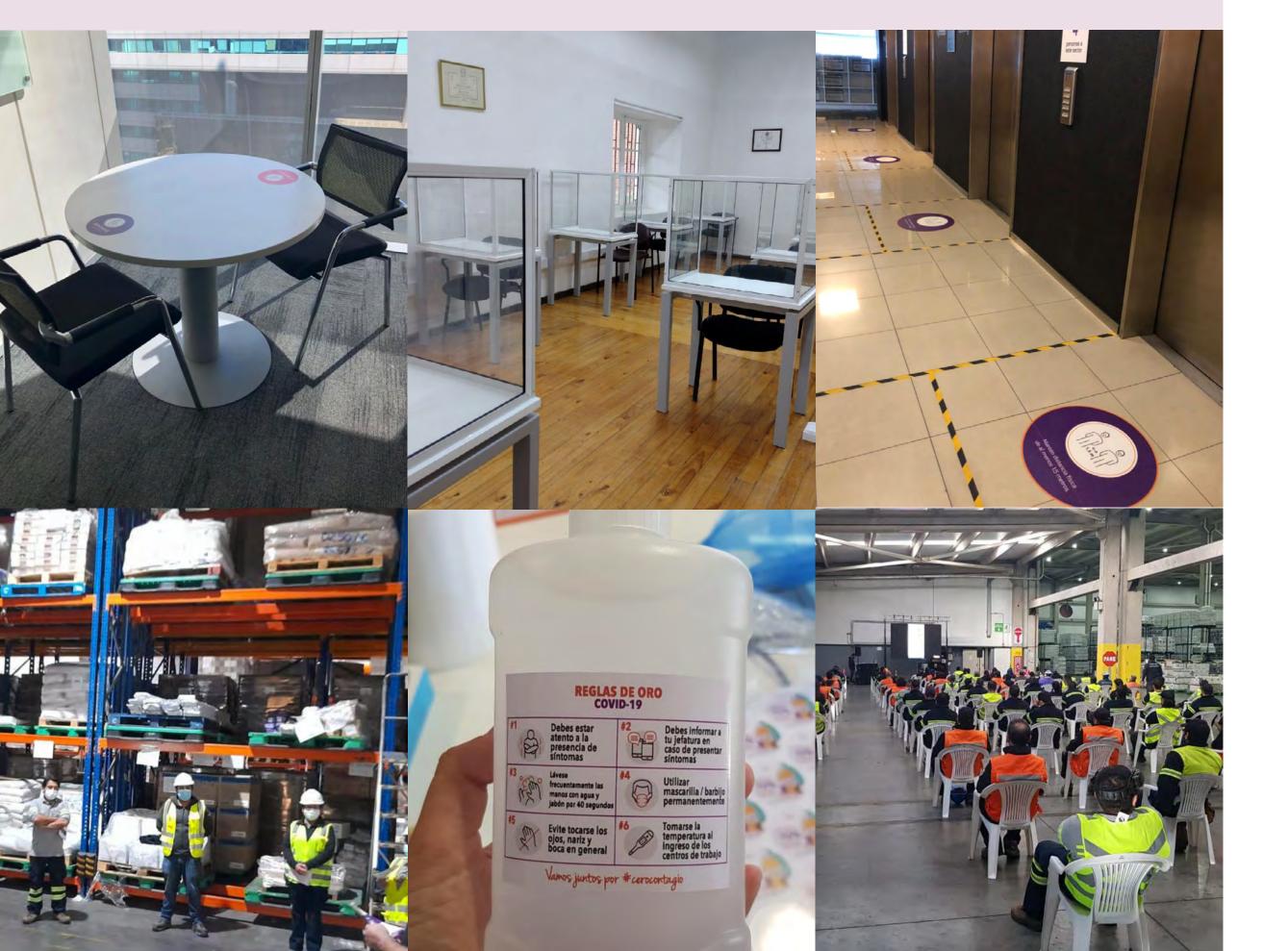
• **Telephone support:** A direct consultation channel for all employees with the Human Resources team, with an aim to create channels for communication and to resolve doubts or concerns about preventative measures and health, among other things.



· **VSPT Te.Cuida:** Antibody Test pilot plan at the Isla de Maipo plant, whose objective was to identify asymptomatic Covid-19 infections, to further reduce the probability of infection within the workplace, and to warn employees and their families.



We also created a role known as Covid-19 Monitor, which aims to ensure compliance with our "Golden communication with our employees through different Rules" within the organization, rectify conduct which could cause contagion, and recognize those who have excelled in their compliance.



# Golden Rules COVID-19



Be alert to the presence of symptoms.



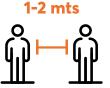
Tell your manager if you have symptoms.



Wash your hands frequently with soap and water for 40 seconds.



Always use a facemask.



Keep a minimum distance of 1 to 2 meters with everyone inside



Replace the kiss, embrace and handshake greetings with a verbal



Avoid face-to-face meetings and promote the use of video conferences.





Avoid sharing glasses, cutlery or utensils in general.



Respect maximum numbers of people per table at canteens and dining areas. **Handwashing is** compulsory before entering the canteen.





When sneezing or coughing, cover your nose and mouth with your forearm or with a disposable tissue.



Avoid touching your eyes, mouth and nose in general.



Take your temperature upon entering workplaces.

[102-8]

In 2020, our total staff at VSPT Wine Group (Chile and Argentina) was 1,352 plant employees, with a peak of 1,731 during the agricultural and harvest season. In terms of distribution between countries, staff are concentrated mainly in Chile with 88%. This is because the bulk of our operations are in this country.

With regards to distribution by gender, our workforce is mainly male, accounting for 73% of the total.

When analyzing staffing with regards to the contract types (figure 11), you can see that indefinite-term contracts predominate for both genders.

With regards to geographical distribution (figure 12), our staff are concentrated both in Chile's VII Region, where we have part of our vineyards and our industrial plant, as well as the Metropolitan Region, where we have our corporate offices.

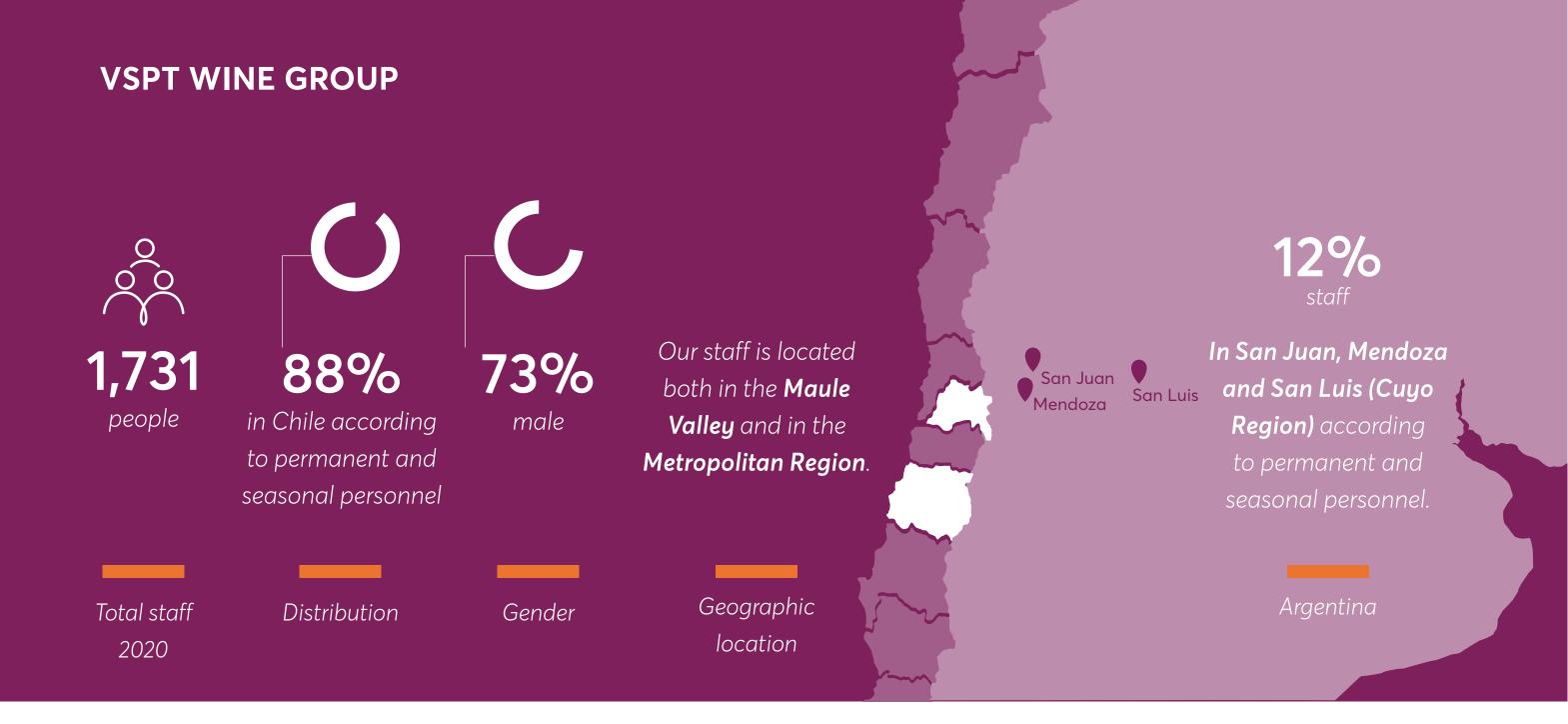


Figure 10: Total VSPT staff in Chile and Argentina.

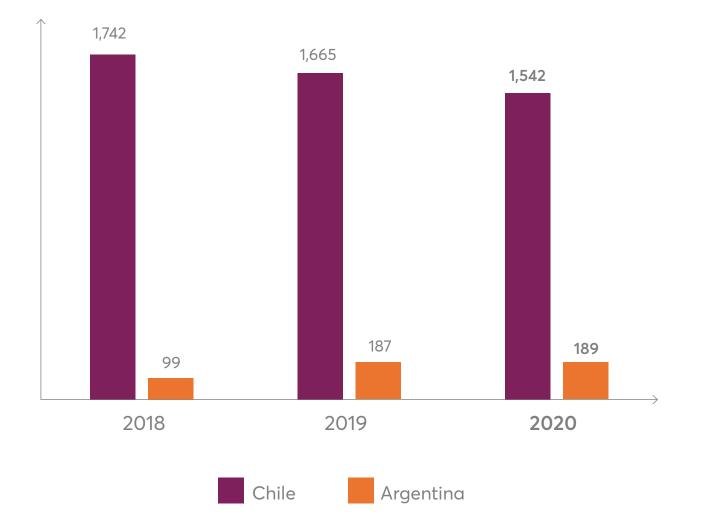


Figure 11: Total VSPT staff by gender and contract type.

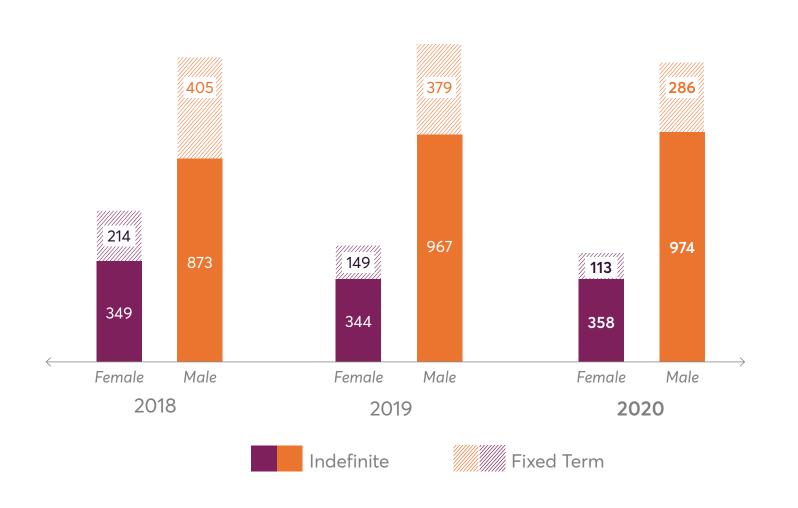
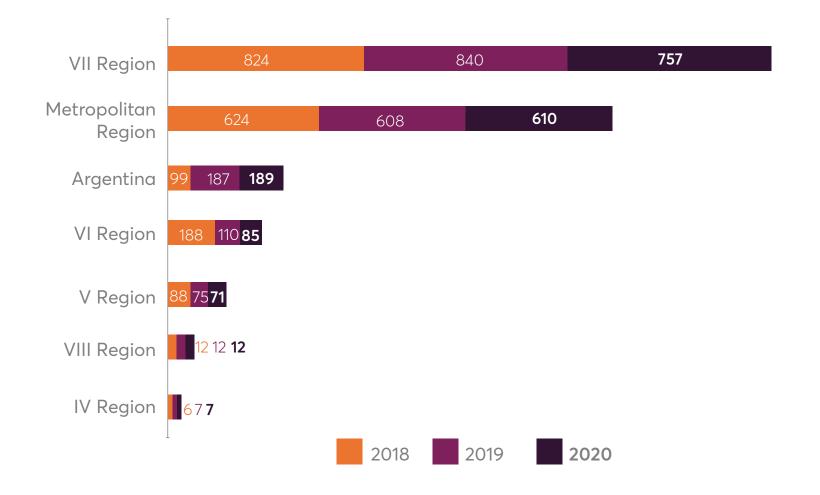


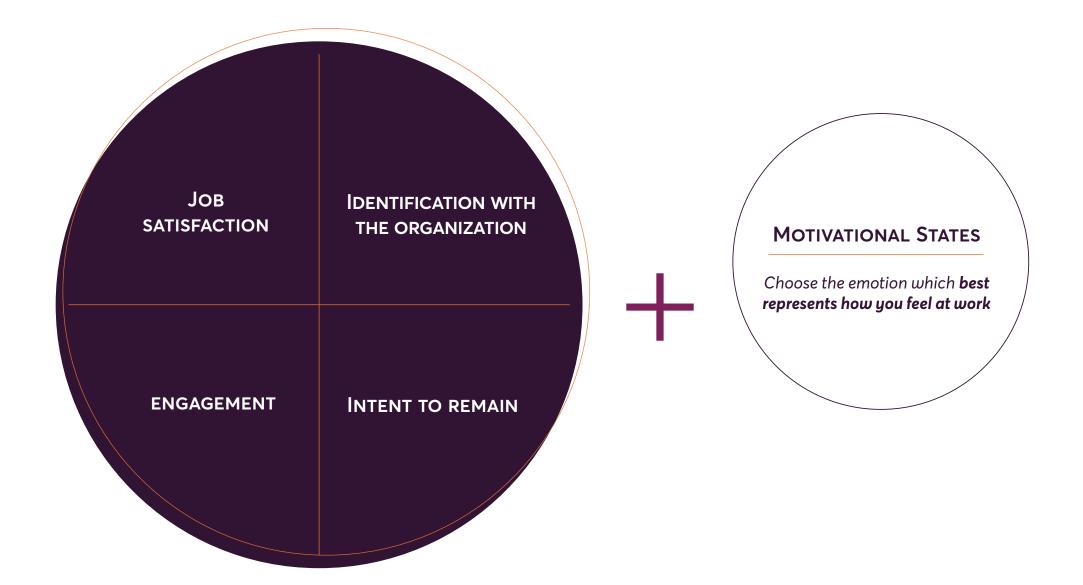
Figure 12: Total VSPT Wine Group staff by region (country).



# **WORKING CLIMATE**

We are convinced that organizational climate is fundamental for the success of VSPT Wine Group. We strive to create a comfortable environment that facilitates communication and promotes our employees' identification with the organization. In this way, we aim to influence people's motivation, productivity, commitment and initiative.

Three years ago, we studied this climate, which revealed how we are perceived by our employees, as well as highlighting the strengths and improvement opportunities for our leaders and their teams. It enabled us to intervene in the factors which have an impact on improving people's satisfaction and environment. This mechanism, defined based on the Global Climate Index (GCI), evaluates four key aspects which we work on in the following dimensions:



## **GENERAL RESULTS**

In 2020, we achieved 92% participation of our staff total in the survey, and the result of the GCI was 84%, 5 points more than in 2019. Satisfaction, intent to remain, and the identification of employees with the organization, all stood out in this survey.

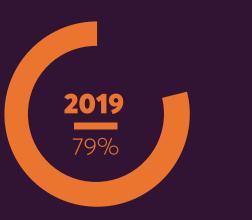
Figure 13: General GCI Results



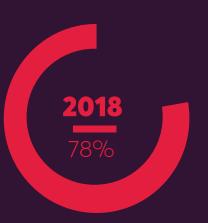
Figure 14:
General results of the VSPT
working climate by year.



Number of responses: 1178



Number of responses: 1074



**2018**88%

number of responses. 966

These results will allow us to continue building action plans, in order to work on improvement opportunities, strengthen working environments, understand the reality of each worker across the various facilities, and enhance leadership. In this way, we can improve the degree of satisfaction in general.

Figure 15: Working climate results by year and dimension evaluated.

Satisfaction with the organization

| 2020 | 90% |
|------|-----|
| 2019 | 85% |
| 2018 | 86% |

#### Identification with the organization

| 2020 | 82% |
|------|-----|
| 2019 | 76% |
| 2018 | 75% |

#### Engagement

| 2020 | 76% |
|------|-----|
| 2019 | 72% |
| 2018 | 71% |

#### Intent to remain

| 2020 | 86% |
|------|-----|
| 2019 | 80% |
| 2018 | 80% |

We are convinced our employees are our competitive advantage, and their capacity for development and training within the organization promotes good performance, personal professional achievement and attraction of new talent. For this reason, we have our Annual Training Plan, which guides us in this field each year.

Prior to the context of the pandemic, our plan took place in our Training Centers located in the Isla de Maipo and Molina plants. Our employees would attend in person to carry out the different workshops conducted. In 2020, despite the limitations caused by the health crisis, we continued to move forward with our training strategy, thanks to swift adaptation in this department, shifting from a 95% in-person operation to 95% online. This was a huge challenge but also an advantage, because it enabled us to reach all our employees, independent of their location. In line with the annual Training Plan, and with an aim to continue driving objectives in the area, we launched Academia.VSPT in April 2020.



## **TRAINING CENTERS**

We have two training centers, one in at the Isla de Maipo plant and another at the Molina plant. Each center has two fully equipped classrooms with a capacity to receive students in person. Moreover, the centers have bathrooms and a kitchen area, which allows us to offer attendees a complete service.

## **ACADEMIA.VSPT**

In 2020, in light of the pandemic, we launched a digital online platform that allowed us to continue making progress in our training programs. On the platform, all VSPT Wine Group employees in both Chile and Argentina can take part in workshops in various formats: Open access e-learning capsules, e-learning courses and virtual classrooms. In the latter, live online classes are held, where people from different facilities can attend, which also allows for better integration among our people.

MIA.VS

ACADEMIA.VSPT SATISFACTION

In 2020, 97% of people surveyed responded positively to the question:

"Did you find the academy user-friendly?"

3,178 E-learning participants

2,313 Virtual classroom

42,000 Academia.VSPT Total learning hours



## **TRAINING HOURS**

[404-1]

As you can see in figure 16, we have increased the total training hours year after year. In 2020, total training hours increased 79% compared to total training hours in 2019.

Meanwhile, in figure 17, you can see the constant increase in average training hours, by position and gender, within our organization. In 2020, the greatest average number of training hours corresponded to women in the "Employees and operators" category. Meanwhile, in 2019 male assistant managers had the highest average, with 79 hours.

In 2020, we experienced overcompliance with the Annual Training Plan, reaching 135% because of actions unfolding in line with the pandemic.

In 2020, a total of **6,495** training hours were completed in Argentina.

Figure 16: Total training hours for VSPT Chile

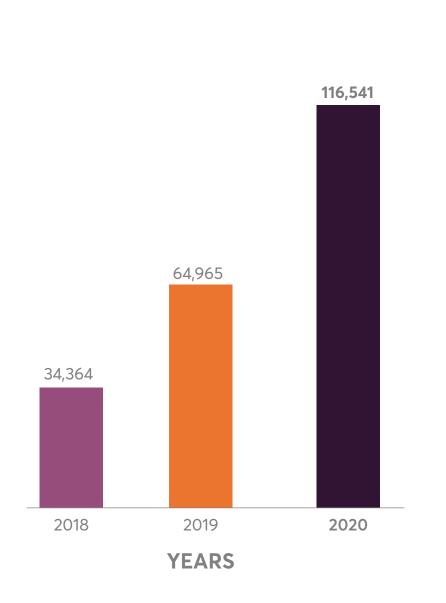
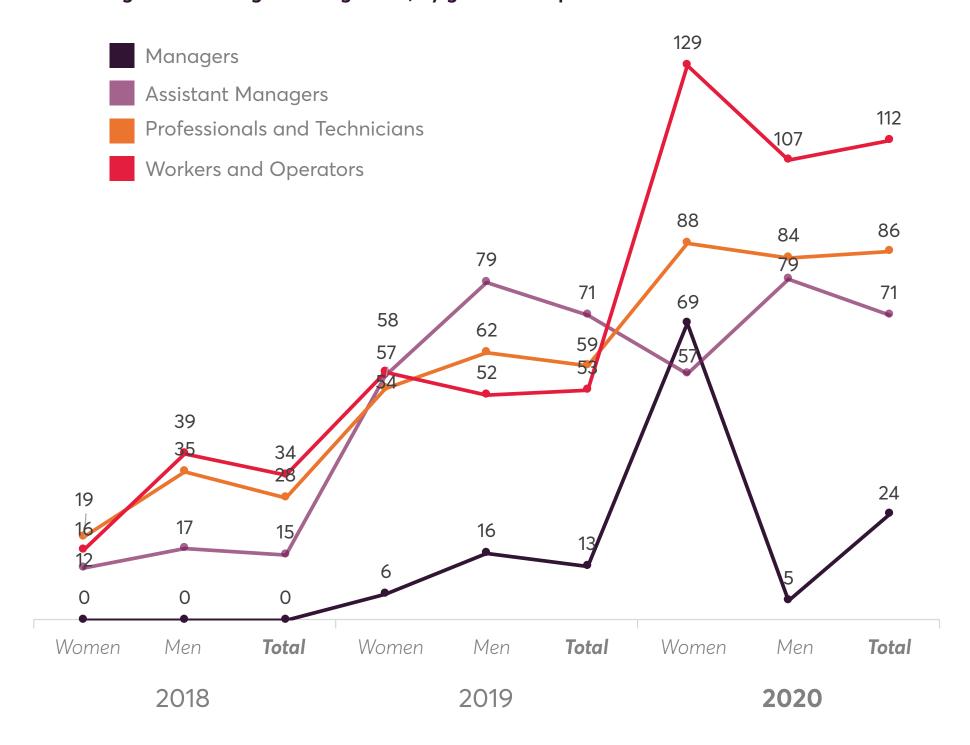


Figure 17: Average training hours, by gender and position. VSPT Chile.



VSPT Chile (2020)

participating employees.

Figure 19: List of training programs, by number of

[404-2]

As an organization, we are centered around enabling our employees and leaders to internalize and live our SER Model, which defines our cultural identity and sets us apart. In order to achieve this, in the past two years we have placed our training focus on the "Ser Leader" (Be. Leader) program, both in Chile and in Argentina.



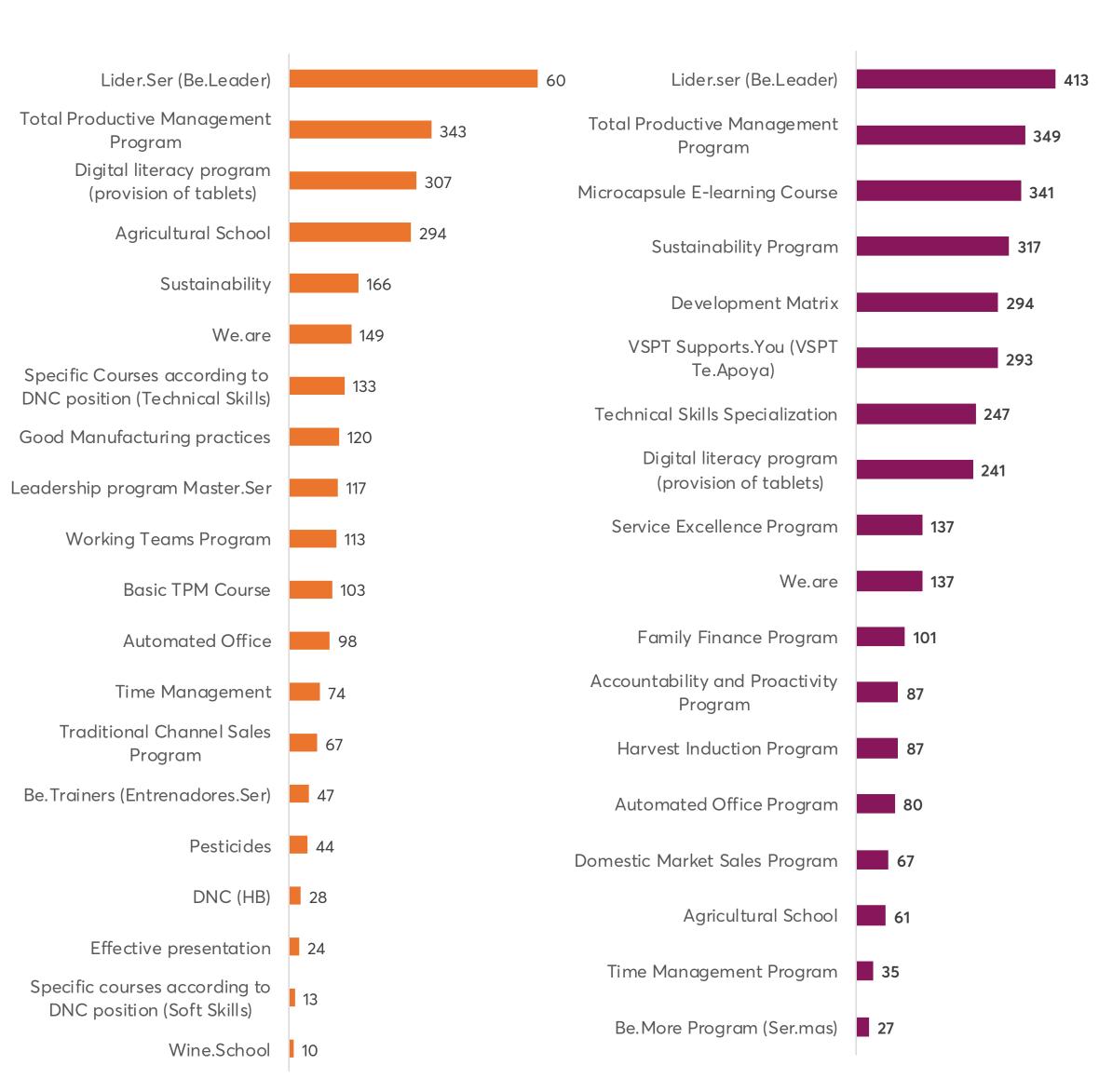
# TRAINING CHALLENGES

# **FOR 2021**

- Implement new programs: International **Business School and VSPT Quality and** Safety.
- Develop technological improvements: Academia Manager and App.

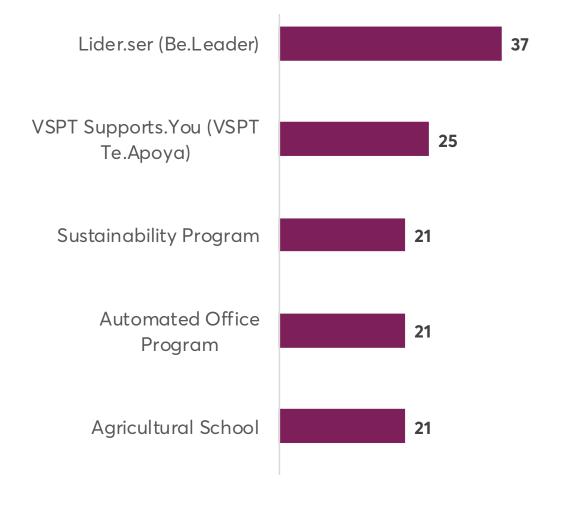
#### **VSPT Chile (2019)**

## Figure 18: List of training programs, by number of participating employees.



#### VSPT Argentina (2020)

Figure 20: List of training programs, by number of participating employees.



[405-1] [406-1]

We know that a sustainable Company cannot exist if is not inclusive. For this reason, in 2019 we launched the Be.More (Ser.Más) program, which is a response to a society that is increasingly dynamic and constantly evolving. This challenges our business from different perspectives. Through this program, which is aligned with the Company's SER model, we hope to strengthen a more inclusive and diverse culture, and guarantee full participation from people with different realities, stories and visions.

We understand Diversity and Inclusion as valuing, recognizing and enabling participation of everyone as individuals with visible and non-visible differences, respecting their individual characteristics by promoting opportunities, access and opinion.

To work on this goal, in 2020 we developed our Declaration of Diversity and Inclusion which guides the Company in these issues, emphasizing our commitment to people. This declaration, within the framework of Be.More (Ser. Más), begins with respecting and valuing our employees' diversity, and has four main pillars and four priority groups:

This declaration involves all our employees, suppliers, and clients, who are diverse and present everywhere. For this reason, each person's diversity enables us to celebrate life and inspire experiences at VSPT Wine Group and across the world.



IS A FACT

**INCLUSION** 

IS A DECISION



#### **PILLARS**

No discrimination Respect and dignity Diverse, integrated teams Cross-cutting responsibility



#### **GROUPS**

Migrants Disability

Multi-generation

Gender

WE ENGAGE WITH PRO-DIVERSITY **ASSOCIATIONS, SUCH AS:** 

- Diversity Acción Empresas

If we want to be "big" on the outside, we must be the same inside.



With an aim to promote the career development of our employees, a mentoring program was carried out which strives to harness strengths and reduce disparities within our teams. These mentorships, which were implemented with WoomUp, aimed to establish a mutually beneficial relationship between protégés and mentors. For this, the MentorUp Academy was developed, whereby mentors were able to develop the skills and knowledge to form mutual learning relationships with their protégés, promoting their career development. In addition, a Protégé Workshop was held, which sought to transfer methodology for determining career development objectives, networking pitches, as well as to learn about the active role they should play in their mentorships in order to maximize benefit from it.



In line with the Be.More (Ser.Más) program, in 2020 a document was released to facilitate understanding of the transition process and the reality of those who are transexual in our organization. This initiative, within the gender groups framework of our Declaration of Diversity and Inclusion, aimed to provide robust orientation for VSPT Wine Group teams and leaders about how to create an environment which welcomes and retains associates who go through this process in their lives. This declaration is extended to different target groups who might have felt socially excluded throughout history. The document refers to transgender people in particular, providing clear guidelines, roles and responsibilities to guide the process of gender transition within the working environment, striving to be a benchmark for empathy and tolerance as an organization.

Table 1: Female staff representation by position.

|                                                                                                                                                              | 2018 | 2019 | 2020 |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------|------|------|------|
| Percentage of women in total sales force                                                                                                                     | 27%  | 28%  | 29%  |
| Percentage of women in executive positions (relative to total executive positions)                                                                           | 39%  | 38%  | 41%  |
| Percentage of women in junior executive positions (relative to total junior executive positions)                                                             | 40%  | 38%  | 41%  |
| Percentage of women in senior / upper management positions (relative to total senior management positions). A maximum of two levels from CEO are considered. | 31%  | 32%  | 36%  |
| Percentage of women in executive positions, in revenue generating departments (for example sales or marketing)                                               | 50%  | 34%  | 36%  |

In 2020, we carried out regularization work for our associates with disabilities, encouraging them to obtain the corresponding recognition, so they can receive distinctions and benefits from the State. In this regard, VSPT Wine Group complies with the 1% required by Chilean legislation.

## **DIVERSITY AT VSPT WINE GROUP**









3% Migrants



1% PWD\*

\* People with disabilities



Figure 21: VSPT Staff Chile distribution by age group.

Figure 22: Foreign staff employee distribution at VSPT Chile.

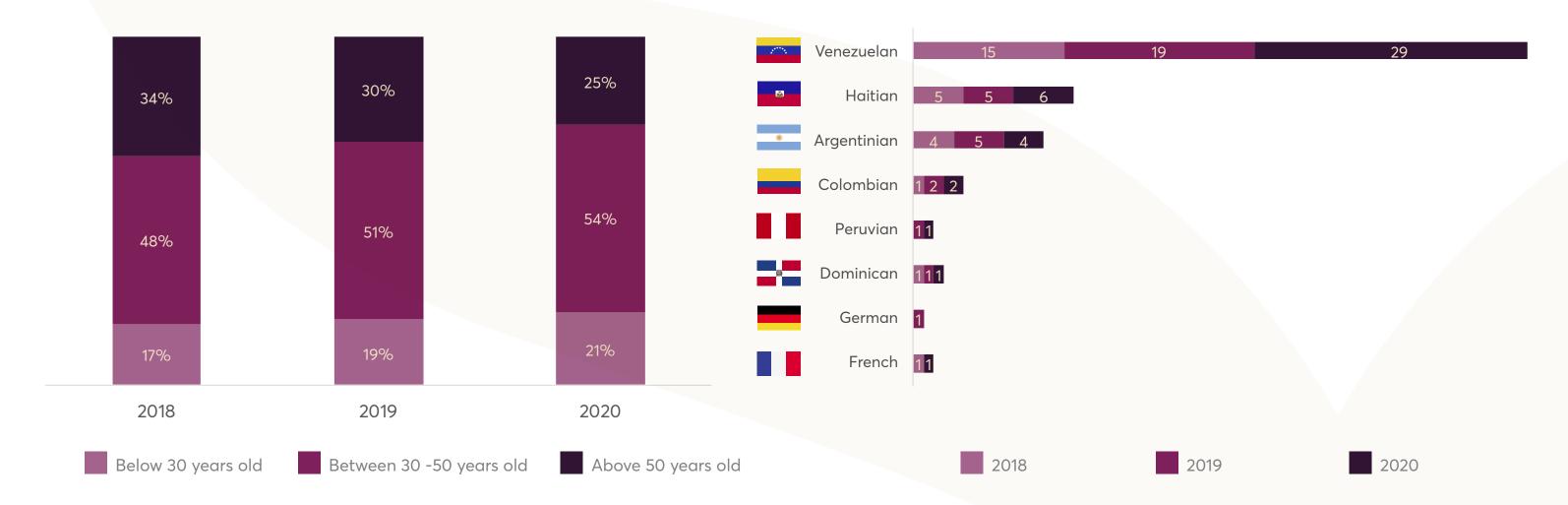
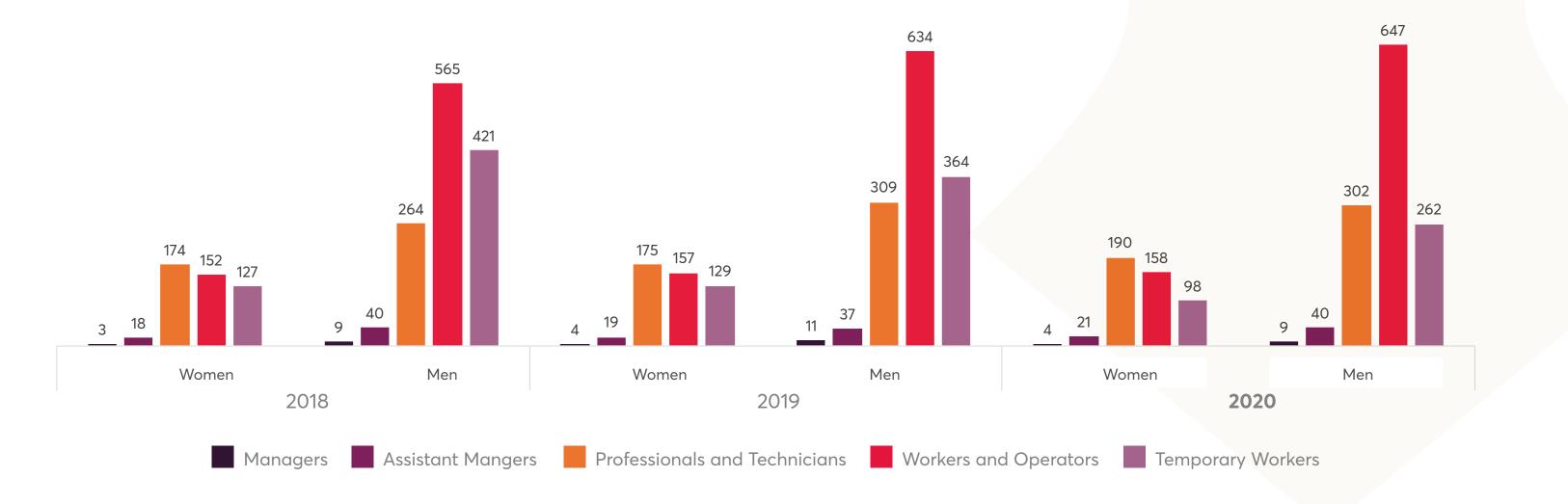


Figure 23: VSPT Wine Group staff distribution, by gender and position.



[202-1] [405-2]

At VSPT Wine Group, we manage pay equity through salary bands which vary by level, according to classification by position and the associated level of responsibility.

These are defined through position evaluation using Mercer, a methodology that evaluates job positions considering principles of internal equity, competitiveness and effectiveness.

The Company policy is to maintain a competitive Salary Scale, which varies between 80% and 120% of the average market rate defined for each position. The real salary adjustments are made in line with the annual classification

obtained during the performance evaluation and current income level.

In the last period, in terms of the difference in salary compared to the local minimum, in Chile is it is above 65% and in Argentina, in the case of women, it is over 60%, whereas for men it is above 24%.

At the end of 2019, Quiñenco Group -VSPT's controller decided to ensure a minimum monthly salary higher than that defined in the country, which amounts to \$500,000, applicable to all VSPT Wine Group employees in Chile.

In the following, you have the figures in detail:

Table 2: Minimum Local Salary Ratio by Gender VSPT Chile

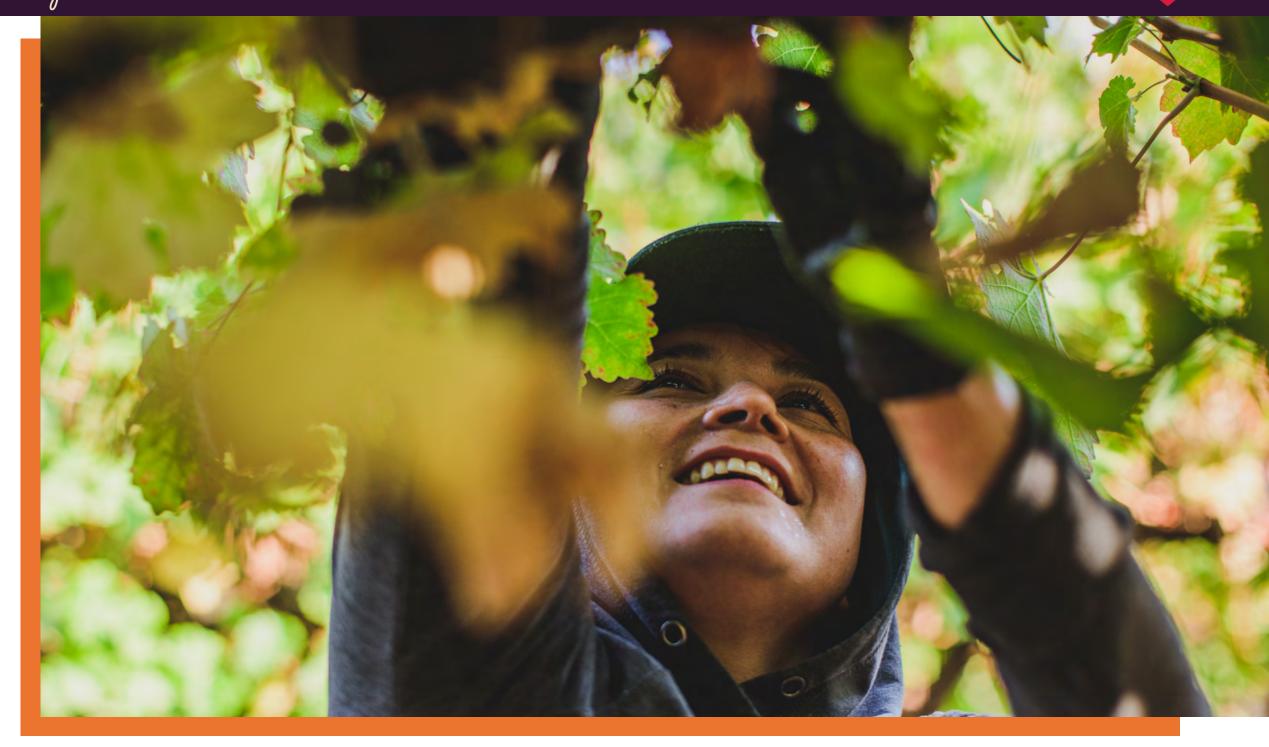
|       |    | Minimu    | Minimum Country Salary (\$) |           |           | First VSPT Salary Category* |           |      | Ratio VSPT vs Country |      |  |
|-------|----|-----------|-----------------------------|-----------|-----------|-----------------------------|-----------|------|-----------------------|------|--|
|       |    | 2018      | 2019                        | 2020      | 2018      | 2019                        | 2020      | 2018 | 2019                  | 2020 |  |
| CHILE | Q  | \$288,000 | \$301,000                   | \$320,500 | \$479,805 | \$519,146                   | \$529,239 | 1.67 | 1.72                  | 1.65 |  |
| J     | O' | \$288,000 | \$301,000                   | \$320,500 | \$485,664 | \$519,146                   | \$529,239 | 1.69 | 1.72                  | 1.65 |  |

<sup>\*</sup>The minimum salary includes the total fixed assets per person, which consists of the monthly guaranteed bonus.

Table 3: Minimum Local Salary Ratio by Gender VSPT Argentina

|           |                | Minimu   | inimum Country Salary (\$) First VSPT Salary Category |          |          | Ratio VSPT vs Country |          |      |      |      |
|-----------|----------------|----------|-------------------------------------------------------|----------|----------|-----------------------|----------|------|------|------|
|           |                | 2018     | 2019                                                  | 2020     | 2018     | 2019                  | 2020     | 2018 | 2019 | 2020 |
| ARGENTINA | Q              | \$11,300 | \$16,875                                              | \$20,587 | \$21,500 | \$24,034              | \$32,974 | 1.90 | 1.42 | 1.60 |
| ANGENTIVA | O <sup>*</sup> | \$11,300 | \$16,875                                              | \$20,587 | \$20,900 | \$18,567              | \$25,438 | 1.85 | 1.10 | 1.24 |

Note: Salaries disclosed in Argentinian pesos.



## PAY EQUITY BY POSITION AND GENDER

At VSPT Wine Group, wages are determined according to position and are adjusted every six months, according to changes in the Consumer Price Index (CPI). Furthermore, we make no distinction of any kind relating to nationality, gender or ethnic origin, among other diversity aspects.

In table 4, you can see that proportionally, men and women receive practically the same salary. It should be noted that, at the rank of professionals and technicians, women's' salaries are 5% higher than their male counterparts.

Table 4: Base salary ratio and remuneration of women compared to men (VSPT Chile)

#### **Working Category**

| Managers                      | 99%  |
|-------------------------------|------|
| Assistant Managers            | 99%  |
| Professionals and technicians | 105% |
| Employees and operators       | 99%  |



# **BENEFITS**

[401-2] [401-3]

We understand that part of our employees' well-being involves achieving a balance between their working, personal and family lives. For this reason, we have various benefits that aim improve the quality of life for people who make up the organization.

We believe that our employees should have the opportunity to maintain balance and harmony in their personal and working life. Along these lines, in 2020 the Benefits and Quality of Life department launched Be.Live (Vive.Ser), a program which aims to enhance people's well-being by promoting the following four dimensions:



#### 1. LIVE HEALTHY:

We educate and promote responsible food consumption, to take care of our health and that of our families.



#### 2. LIVE IN MOTION:

We incentivize sport and physical activity, to keep us active and content throughout the year.



#### 3. LIVE WELL:

We promote self-care to prevent illness and maintain full physical and mental health.



#### 4. LIVE IN BALANCE:

We strive to reconcile work, family and free time in order to balance working and personal life.

In this way, the benefits, arrangements and activities we carry out over the year are aimed at strengthening the above-mentioned dimensions, providing a comprehensive and friendly service. In 2020, all these initiatives were carried out online to reach all employees, regardless of their geographic location, and adapting to the context of pandemic. For this, we used the VSPT.Academy training platform, for which all Company employees enjoy free access.

In addition, due to the context of confinement imposed as a containment measure against the pandemic, we decided to strengthen the Live in Motion dimension. For this, we organized various online classes which encouraged physical activity for our employees and their families. We did cueca classes, physical conditioning, special sports days, yoga workshops, dancing, among other initiatives.

[404-3]

We consider performance evaluation as key for the Company, because it enables us to create personalized working plans and support those employees who achieve results below what was expected. It also allows us to identify strengths and improvement opportunities so that employees can manage their performance. In this way, we evaluate human potential in the short, medium and long term, which is key for our organization strategy, where people are at the center.

### 360° AND 180° EVALUATION

At VSPT Wine Group, we have a 380°/180° evaluation process which we implement through Experiencia. Ser. This enables employees to have a comprehensive view of their annual performance in the various process in which they participated. These are Performance Self-Assessment, Performance Evaluation, Peer Assessment and Promotion Assessment, as appropriate. This management tool for human capital allows us to identify strengths and improvement opportunities in the values and competencies of the Ser Model, that is, in the way we do things. In this way, we provide tools for leaders and employees to manage their performance, in alignment with our organizational culture.

#### What do we evaluate?

Principles and Competencies: Dedication, Excellence, Integrity, Analytical Capacity, Communication, Integrated Teams and Empowerment.

#### How is the tool made up?

In 2020, 221 people took part in the 360° process, achieving an average of 3.5 in VSPT Principles and Competencies. In 2019, participation was lower, with 175 people. In addition, a total of 240 people took part in the 180° process, and 279 people in 2020. Average classification dropped significantly in the past year, where there was a difference of 4 points compared to the previous year.

It has been determined that stand-out people should have an Experiencia Ser result of 4.0 or greater. In this sense, in 2020, we had a total of 59 stand-out people in Chile and Argentina.

#### Who participates?

All Out-Of-Class employees who have gone through each of the year's processes (Self-assessment, Performance Evaluation, Peer Evaluation and Promotion Evaluation), and who also have at least six months employment and an indefinite contract.

The Promotion Evaluation process has an exception that only employees who are in charge of people can participate. It is obligatory when there are three or more people they are in charge of, and voluntary if there are two or less (for confidentiality reasons).

Promotion Evaluation is the break point to receive the 360° evaluation, whereby only those who have a formal management role can receive it.

Figure 24: Average marks for each type of 2020 evaluation and its relative weighting:



## **RESULTS 360° Y 180° EVALUATION IN 2020**



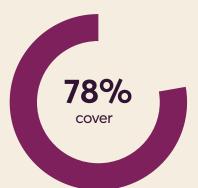
NUMBER OF **PARTICIPANTS** WITH REPORT

180°: **279** 360°: **221** 



NUMBER OF **STAND-OUT EMPLOYEES** 

CH: **56 ARG: 3** 



OUT OF A TOTAL OF 641 PEOPLE WHICH COULD RECEIVE THESE **EVALUATIONS, 500** RECEIVED THEM.

# VSPT. TE VALORA (VSPT VALUES.YOU)



We want our workers to feel valued as a key link of the Company DNA. For this reason, we incentivize a culture of recognition for working excellence and organizational commitment, through our recognition program, Te.Valora. It is a support tool for leaders to highlight those who are an example of our values and competencies. In 2020, 278 acknowledgments were made for employees across the various VSPT Wine Group facilities. These acknowledgments translate into "glasses", which can be exchanged for VSPT Wine Group products.

[102-41] [402-1] [403-4] [407-1]

At VSPT Wine Group we strive to build, nourish and maintain smooth and transparent relationships with all of the Company's syndicate organizations, aiming for them to be sustainable across time and based on a collaborative model which builds value together with the administration, employees and syndicates. All of this is aligned with our organizational values and principles, and based on trust, mutual respect, effective communication and active cooperation between all parties.

In this sense, we respect the rights of our employees in all dimensions, and we provide the freedom and place to have a syndicate association

for collective bargaining. Furthermore, we have a structure for formal meetings with each syndicate, where we have made progress in a wide range of issues, which as well as checking and solving sanitary issues, is orientated towards building value in the long-term.

In 2018 and 2019, the rate of unionization was 54.1% and 53.9% respectively. In 2020, this increased to 55.4%. They are distributed in the following way:

# **BREAKDOWN OF SYNDICATES**

%

| Sindicato 2 VSP Santiago     | 12.0% |
|------------------------------|-------|
| Sindicato Empresa V Tarapacá | 12.4% |
| Sindicato Vitivinícola Maipo | 4.9%  |
| Sindicato VSP Lontué         | 14.2% |
| Sindicato VSP San Miguel     | 7.8%  |
| Sindicato VSP San Pedro      | 4.1%  |
| General Total                | 55.4% |

In Argentinian legislation, there is no figure for syndicate organization. For this reason, we did not measure the rate of unionization in this country.



[403-1] [403-2] [403-3] [403-5] [403-6] [403-7] [403-8] [403-9] [403-10]

We believe it is fundamental to promote a safe working environment, and to raise awareness about self-care among our employees to prevent accidents and illnesses which are work-related.

Our approach to Occupational Health and Safety is based on structured work in accordance with the ISO 45001 standard and complemented by the Total Productive Management (TPM) safety pillar.

In addition, over the last few years we developed a working plan associated with generating a Culture of Safety, in the understanding that it is of direct benefit to the climate, productivity and well-being of each of the people who work in an integrated way at VSPT Wine Group.

The well-being of our employees is essential to achieve results, and Occupational Health and Safety is a fundamental part of this goal.

It should be noted that in our Occupational Health and Safety management system, 100% of our associates are covered, whether they are our own employees or subcontracted.

## **OUR PERFORMANCE IN 2019 AND 2020**

Thanks to the integration of safety systems, in both 2019 and 2020 we were able to significantly reduce the number of accidents. And what is more relevant, is that we experienced a drop in the accident rate, which means fewer and less serious accidents. As you can see in figure 25, the accident rate has been reduced by 48% compared to 2018, and it was Operations Management which recorded the main drop in accidents, decreasing its Accident Rate by 51%. This is specially reflected in the results achieved by the Molina Plant, as you can see in figure 26.

Moreover, it is worth pointing out that there was a significant reduction in accidents by the Agricultural Management, which has a decisive factor which increases difficulty with regards to preventative control and implementation, and this is the geographical spread of the estates. In light of this, we have managed to establish safe working standards which contributed to achieving the result, as shown in figure 27.

Figure 25: Total VSPT accident rate

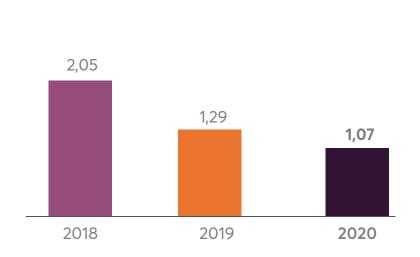


Figure 26: Accident Rate Operations Management

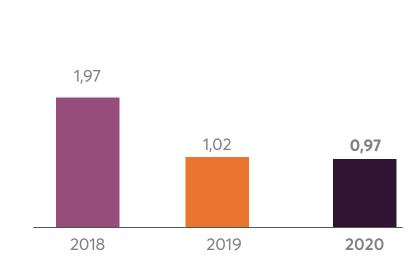
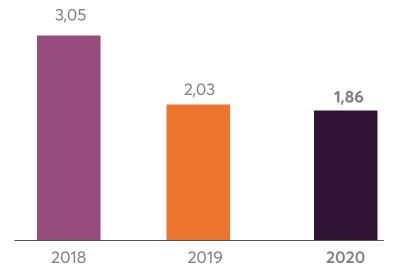


Figure 27: Agricultural Management Accident Rate





SIN ACCIDENTES



## **VSPT SAFETY WEEK 2019-2020**

Safety Week is a VSPT Wine Group tradition. Year after year this activity is held and has a large impact on preventative management, representing a milestone for our associates. During its course, training sessions are carried out, centered around issues which could cause accidents with a high potential for harm. Furthermore, awareness activities are held, orientated towards workers and their families.

In 2019, the week was held under the slogan #VuelveaCasa (ReturnHome), emphasizing the importance of self-care and its impact on our families. In 2020, this issue was a challenge for us because of the pandemic. However, we did not want to neglect this important annual milestone since, given the context, it was more relevant than ever. For

this reason, we went ahead with our week, subject to all the respective sanitary measures and protocols, both in person and via streaming. The event was a success regarding the issues addressed and the level of participation, whereby most of our associates connected to the talks and training sessions online.

On this occasion, the slogan was #YoteCuido, TúmeCuidas (I care for you, you care for me), and its aim was to lead the organization toward Safety Interdependence. This is the final step for the Safety Culture of the Organization, whereby through working together and mutual care, we can approach Zero Accidents.









Our associates also take part in defining issues regarding Operational Health and Safety, identifying hazards, collecting background information and creating action plans to improve our procedures. These plans include training, investments, equipment modifications, changes in work methods, among others.





Chapter 4

# Action for Sustainable Progress





# 4.1 ACTION FOR CLIMATE CHANGE

# MATERIAL ISSUE **ADDRESED IN THE CHAPTER**



Renewable energy

# **SECONDARY** MATERIAL ISSUES

# **HOW WAS IT MANAGED?**

With an aim to migrate towards a renewable energy matrix, in 2016 we began to producing wines using renewable energy through innovative, collaborative work.

We are committed to using 100% Renewable Energy for our electricity demand for 2021, an ambitious challenge which drives us to search for innovative, sustainable alternatives.

# IMPORTANCE OF GOOD **MANAGEMENT**

The importance of good management in energy consumption issues is reflected in the improvement of indicators and energy consumption in general. Moreover, employees feel empowered and take their own initiatives to improve management in their areas of operation, contributing with ideas and process improvements.



**Biodiversity** management



Energy consumption and efficiency



Sustainable vineyard practices (Agricultural management)



Effects and challenges of climate change



✓ Water management and efficiency



Measurement and management of carbon footprint

# **ASSOCIATED SDGS**











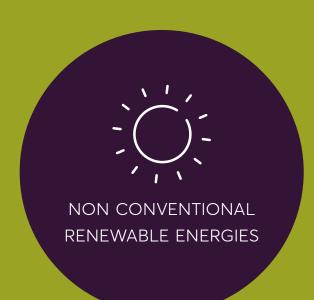
At VSPT Wine Group we are aware that climate change is a threat for future generations and we want to be part of the solution to counteract it and mitigate its consequences which, as an organization linked to agriculture and dependent on the climate, we can already feel.

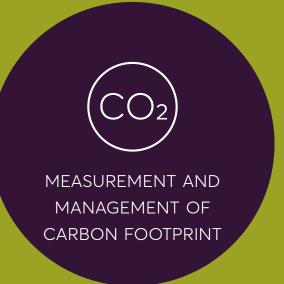
The 2020 harvest was severely effected by weather events in both Chile and Argentina. Late frosts in spring, waves of high temperatures in summer and a lack of water for irrigation in some regions in the country, created a scenario which made our operation more complex. Our

harvest was affected with a yield 20 to 25% lower than in 2019.

For these reasons, and because of our commitment to global objectives for reducing emissions, we have proposed to be Climate Positive by 2050.

To achieve this, we have put our efforts into the following initiatives:











Thanks to our commitment, in 2020 we became a Silver member of the IWCA (International Wineries for Climate Action). This collaborative group is committed to implementing innovative solutions to mitigate the impact of climate change in the viticultural industry, through a long-term strategy which will allow them to reduce their carbon emissions by 100% by 2050, with a short term commitment of 50% by 2030.

AT VSPT WINE GROUP, WE ARE COMMITTED TO IMPLEMENTING THE FOLLOWING MEASURES, AIMING TO REDUCE OUR CO2 **EMISSIONS:** 

- Establish a baseline year for total emissions (Scopes 1, 2 and 3)
- Verify the three scopes for Carbon Footprint according to the ISO 14064 process.
- Power our operation with at least 20% self-generated renewable energy.
- Reduce total emissions (scopes 1, 2 and 3):



## RACE TO ZERO

As members of the IWCA, we are part of the United Nations (UN) campaign: Race to Zero, which aims to commit and generate partnerships between various economic players, such as cities, regions, businesses, investors and higher education institutions, to achieve the objective of becoming Climate Positive by the year 2050 or earlier.

Race to Zero brings together 120 countries, in the largest alliance created to date in terms of climate change, striving to make progress in decarbonizing the real economy, with a view to compying with the Paris Agreements.

Our people

## **CARBON FOOTPRINT**

[305-1] [305-2] [305-3] [305-4] [305-5]

Since 2010, we have been measuring and verifying our corporate carbon footprint, which has allowed us make records and evaluate progress, as well as controlling for deviations and developing initiatives which will enable us to improve this important environmental indicator.

The Carbon Footprint calculation covers all VSPT Wine Group operations in Chile, including all the vinification cellars, vineyards and central offices, as well as the operations of Eugenio Bustos and San Juan in Argentina. Since 2020, which does not allow us to compare the 2019 and 2020 Argentina Footprint.

For this reason, so far, we only adhere to the IWCA commitment with our operation in Chile.

In 2021, we verified both years internationally under the ISO14064 standard following IWCA requirements.

Of VSPT Wine Group's total Carbon Footprint 2020 Chile, 3% corresponds to direct emissions (Scope 1) and 4% to indirect emissions (Scope 2), over which we have direct management control.

A 93% corresponds to other indirect emissions (scope 3), which represent those emissions produced by activities or processes in equipment that are part of the Company's value chain and outside our organizational limits.

Following the corporate plan in this area, we are focusing our management efforts on scopes 1 and 2.

While for Scope 3, we are developing management strategies with our main suppliers to address this issue and generate commitments that allow them to manage and reduce their carbon emissions.

Table 5 shows an 8% reduction in Scope 1 and 2, mainly due to greater process efficiency and a change in the energy matrix from conventional to renewable.

In Scope 3, an increase of 9.3% due to higher production, which implies a more significant use of raw materials and transportation.

In total, we have managed to reduce our emissions intensity in all three scopes by 5.3% in 2020 and by 8.2% in absolute terms- relative to 2019, our base year in the IWCA commitment.

#### CHILE

Table 5: Greenhouse Gas Emissions by Scope – VSPT Wine Group Chile

|                                                              | 2019      | 2020      |
|--------------------------------------------------------------|-----------|-----------|
| Direct emissions (Scope 1) (tons CO <sub>2</sub> e)          | 4,821     | 4,628     |
| Indirect emissions (Scope 2) (tons CO <sub>2</sub> e)        | 7,081     | 6,793     |
| Indirect emissions (Scope 2) (tons CO <sub>2</sub> e)        | 140,395   | 153,418   |
| Emissions (Scopes 1, 2 and 3) (tons CO <sub>2</sub> e)       | 152,297   | 164,839   |
| Wine Production (HI)                                         | 1,307,668 | 1,494,097 |
| Intensity of Emissions (Scopes 1, 2 and 3) (Kg CO2 e/L Wine) | 1.165     | 1.103     |

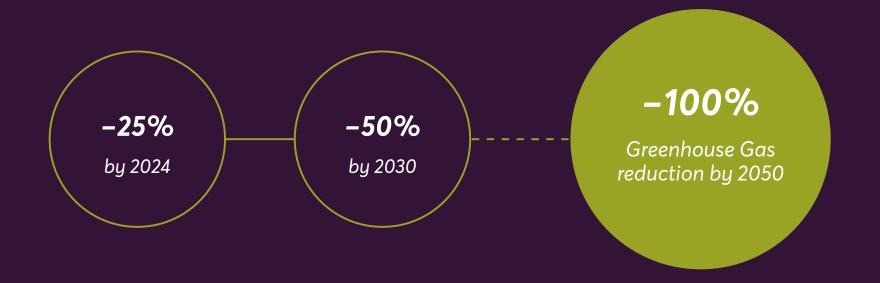
#### **ARGENTINA**

#### Table 6: Greenhouse Gas Emissions by Scope – VSPT Wine Group Argentina

|                                                                          | 2019   | 2020     |
|--------------------------------------------------------------------------|--------|----------|
| Direct emissions (Scope 1) (tons CO <sub>2</sub> e)                      | 526    | 1,826.79 |
| Indirect emissions (Scope 2) (tons CO <sub>2</sub> e)                    | 620    | 1,995.68 |
| Indirect emissions (Scope 2) (tons CO <sub>2</sub> e)                    | 2,587  | 3,071.54 |
| Emissions (Scopes 1, 2 and 3) (tons CO <sub>2</sub> e)                   | 3,733  | 6,893    |
| Wine Production (HI)                                                     | 33,196 | 138,006  |
| Intensity of Emissions (Scopes 1, 2 and 3) (Kg CO <sub>2</sub> e/L Wine) | 112.46 | 49.95    |



Establish a baseline for Carbon Footprint for scopes 1+2+3, verified by internationally accredited third parties: ISO14064.



## RISKS RESULTING FROM CLIMATE CHANGE

[201-2]

With regards to the risks and opportunities arising from climate change, the loss of wine grapes and the decrease in irrigation water have the potential to generate losses in agricultural operations and a loss of quality and/or productivity in a certain operation. Consequently, this could mean a total or partial loss in agricultural profitability. Climate change adaptation projects aim to anticipate these situations and tackle them accordingly, so they do not affect the operation and profitability of our organization.

### MAIN CLIMATE CHANGE ADAPTATION PROJECTS



#### **ESTATE DIVERSIFICATION**

At VSPT, we have seen the importance of diversifying our production across different agroclimatic locations in Chile, to reduce the risk climate change poses. We have incorporated valleys where we did not previously produce, such as the El Huique and Caliboro Valleys. In developing both projects, special attention was placed on them having good water supply, and that they were suitable agroclimatic regions for grape production.



Management has constantly taken care to ensure the appropriate water supply for its vineyards In recent years it has acquired new water rights, drilled new deep wells, and most importantly, implemented more rigorous irrigation management to allow optimal harnessing of this resource. Currently, the majority of vineyards have technical irrigation systems and flow meters to measure the volume of water applied, as well as control systems for the vineyards' water requirements.

It should be noted that, along with UC Davis, we have a R+D project for the 2018-2019, 2019-2020 and 2020-2021 seasons, which aims to develop a cost-efficient irrigation tool, which will enhance efficiency in water resource management.

Moreover, an irrigation master plan has been developed which outlines the path to future plantation investments. It will involve 100% of new vineyards and replantings having technical irrigation., which will allow us to increase the percentage of applied water harnessed (above 90%).

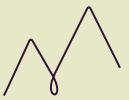


At present, in most replanted vineyards agroclimatic aspects are being taken into account which affect the grape quality. The orientation of vineyard plantations, vine training systems and, ultimately, aspects of the microclimate where bunches develop, are taken into account to achieve optimal quality and productivity.



#### **OUR PEOPLE**

People are at the center of our productive process. For this reason, we strive to promote their comprehensive development, well-being and quality of working life. At the same time, we take care to have a good and healthy coexistence with our neighbors and communities.



### **SOILS**

We have intensified the improvement process in our vineyards, by introducing technologies and innovations to nurture living soils, among other things.



#### **WATER**

We will continue to migrate towards systems and technology which enable us to determine the state of climatic conditions and the water demand of the soils and vines, giving maximum precision for irrigation.



#### **FLORA AND FAUNA**

We recognize the importance of preserving regions of High Ecological Value (HEV), and we aim to maintain an ecosystemic balance in our plantation and its natural environment, through protection and reforestation projects for native flora.



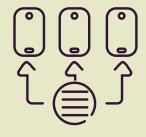
## **PRODUCTIVITY & EFFICIENCY**

Our philosophy is to achieve high agricultural standards with a holistic focus which involves our people, our vineyards and our surroundings, and which promotes long-term productivity.



## **RENEWABLE ENERGIES**

We will constantly search for alternatives which enable us to evolve in our energy matrix, in order to decarbonize our industry and fulfill the Company challenge to be Climate Positive by 2050 (IWCA).



## **RESPONSIBLE SUPPLY**

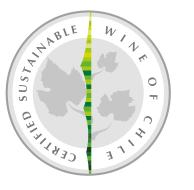
We will continue to accompany our grape and wine producers in the task of incorporating sustainable measures into their vineyard and team management.



## **EXCELLENCE & COMPLIANCE**

We strive to keep on working in a rigorous, cutting-edge way, fulfilling expectations and making continuous improvement.









# **ORGANIC PRODUCTION**

At VSPT Wine Group we have 135.5 hectares dedicated to organic production. Since 2019, we have been working with the international index, SOLA from Wine Intelligence, for the management and development of organic and reduced-alcohol wines.

B-Liv is one of our organic-range wines, produced using sustainable practices and which has a vegan certification. In 2020, it was acknowledged in the Green Packaging Awards for its light bottle, compostable cork and recycledpaper label.

At VSPT Wine Group, we strive to reinforce sustainability each day in all of our actions, as the environment is one of our main pillars. One of our goals is to use clean energy for all of our productive and agricultural processes. For this reason, we have proposed the following goal:

# To power 100% of our electricity demand with renewable energy by 2021.

To achieve this goal, we have developed a series of initiatives, which are outlined below:



## **BIOGAS PLANT**

Our Biogas Plant generates the energy equivalent of the average monthly consumption of 3,200 households.

Located at Viña San Pedro in Molina, this project began in 2009 and opened its doors in 2016 as the world's first Biogas Plant to use organic waste from harvest as the only fuel. Its aim is to provide electric and thermal energy to the winery using our own organic waste.

The plant harnesses 1 MWh power and ensures cleaner, more efficient production. The thermal energy received allows us to preheat the water which enters our boilers, decreasing our consumption of fossil fuels. The process also generate a by-product, a biofertilizer which we then return back to our vineyards, in this way closing the entire grape cycle.

It should be noted that the plant generates energy in an uninterrupted way, meaning that the energy not consumed by Viña San Pedro is fed directly into the National Energy System (*Sistema Eléctrico Nacional, SEN*), providing clean energy for the country.

This project is one of the challenges that we have taken up as an organization for our goal of reducing our carbon footprint. Furthermore, this allows us to improve our waste management, harnessing nutrients for our vineyards and improving our soils.



# How does the Biogas plant work?

The biodigester is a hermetic natural system that takes advantage of the lack of oxygen to transform organic material into Biogas and fertilizer. The process begins with conserving our organic waste following the vinification process. This waste, combined with water, feed the biodigester each day. The mix is heated to enable the formation of methane carried out by bacteria. This is then processed and converted into electrical energy, at the same time producing thermal energy.

From this process, a nutrient-rich effluent is formed, part of which is returned to the biodigester and the remainder is incorporated into our vineyards as organic fertilizer.



# MINI HYDROELECTRIC POWER PLANT

This project was born in 2012 at Viña Tarapacá, and following its inauguration in 2016, it became the first mini run-of-the-river Hydroelectric Power Plant for a Chilean winery. The project aims to harness waters from its irrigation canal, which is supplied by the Maipo River which runs through the El Rosario estate. Its objective is to generate electricity to power the winery operation, and it is able to generate 250kW energy.

The "El Rosario" Mini Hydroelectric plant is capable of generating the energy equivalent of the average monthly consumption of 750 Chilean households.



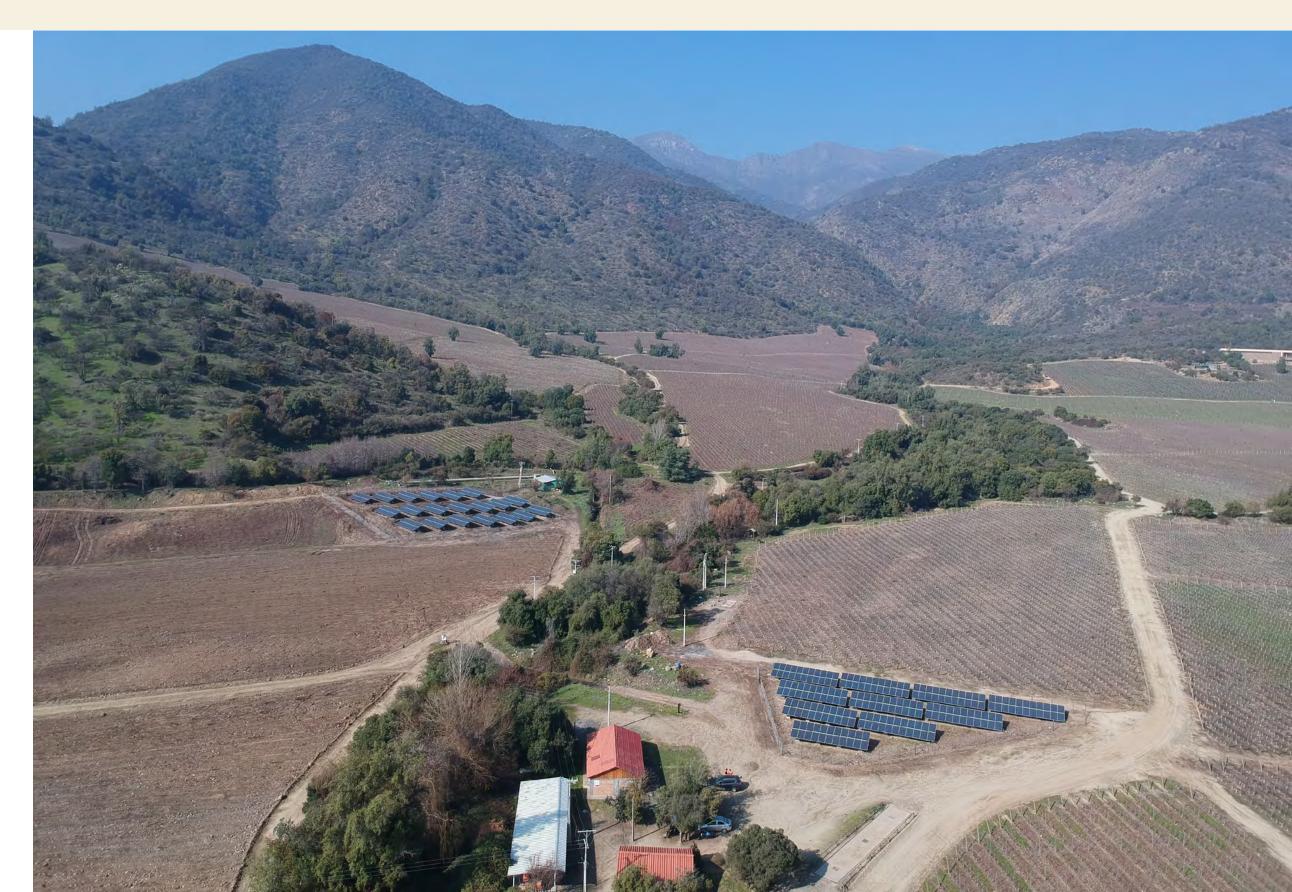
# **SOLAR PANELS**

Similarly, we continue to implement new photovoltaic projects in our estates. In 2019, based on an agreement signed with the Company, Ciudad Luz, we began the following projects:

• In 2019 installation of solar panels began in nine of the group's estates, comprised of thirteen sub-projects, with an installed capacity of 2.7 MW. Its aim is to power technical irriagtion systems as well as a smaller winemaking operation in the Cachapoal Andes. At the same time, another photovoltaic project was built to supply 1.3 MW for the winemaking operation of Viña San Pedro in Molina.

The installation of solar panels in nine agricultural estates will generate the equivalent average energy consumption of 2,101 households in one month.

• In 2020 a significant portion of the photovoltaic plant in Molina was put into operation (0.88 MW), with 0.6 MW on the roof of the Finished Products Warehouse, and the remainder at ground level opposite the Plant entrance. This contributed 7.1% of the electric energy use for the VSPT Molina operation.





# **GENERATION OF NCRE** AT VSPT WINE GROUP

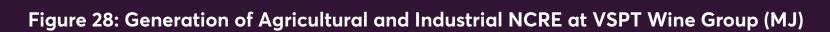
In 2020, we managed to generate 19,461,525 megajoules (MJ) through our three renewable energy generation systems, which is 99% more than what was generated in 2019 (9,786,420 MJ).

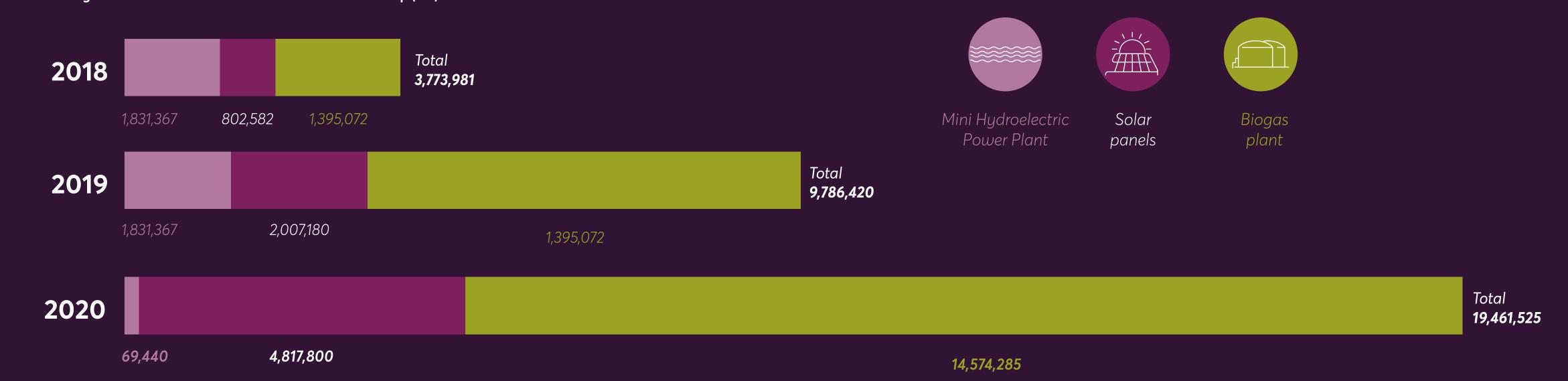
This result can be explained by the increase in energy production from our Biogas Plant and our photovoltaic panels by 133% and 140% respectively. This was thanks to resolving technical problems which affected the Biogas production in 2018, and because of the implementation of two new solar energy projects.



In 2020, we managed to self-generate the equivalent of 39% of the electricity used in our agricultural and industrial processes.







Our people

In 2019, our electric and thermal energy consumption from industrial processes was 16% lower than our energy consumption in 2018, thanks to a considerable increase in our production of renewable energy. Meanwhile in 2020, our energy consumption was virtually the same as the year 2019, as you can see in figure 29. The greater energy consumption was the result of increased wine production, which was counterbalanced by an increased generation of renewable energy.

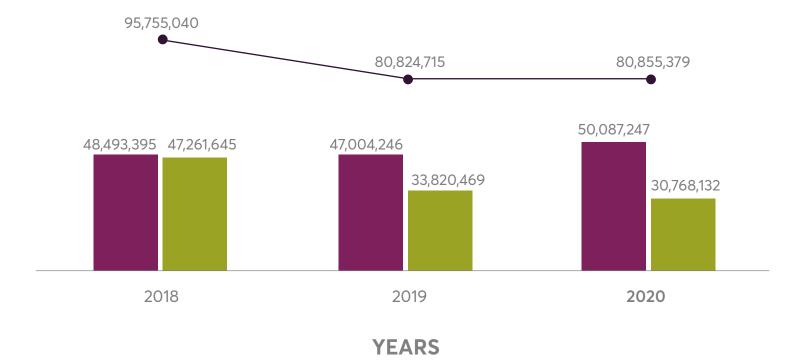
It is worth noting that since 2018, we have managed to significantly reduce our thermal energy consumption in our industrial processes. Consumption in 2020 was 35% lower than the consumption recorded in 2018, thanks to the increased generation of electric and thermal energy from our Biogas plant.

As you can see in figure 30, in Argentina, our electric and thermal energy consumption increased considerably from the year 2019. This is because the purchase of Bodega Graffigna, in the San Juan province, was completed in June that year. Our production also increased, which is reflected in the increase in our total energy consumption that year.

In 2020, we managed to self-generate the equivalent of 39% of the electricity used in our agricultural and industrial processes.

#### CHILE

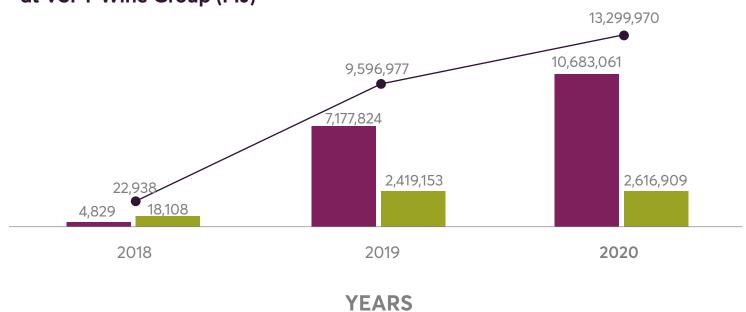
Figure 29: Electric and Thermal Energy Consumption for Industrial Processes at VSPT Wine Group (MJ)



- Total electricity consumption (MJ)
- Total thermal energy consumption (MJ)
- Total energy consumption (Electric + Thermal) (MJ)

#### **ARGENTINA**

Figure 30: Electric and Thermal Energy Consumption for Industrial Processes at VSPT Wine Group (MJ)



- Total electricity consumption (MJ)
- Total thermal energy consumption (MJ)
- Total energy consumption (Electric + Thermal) (MJ)



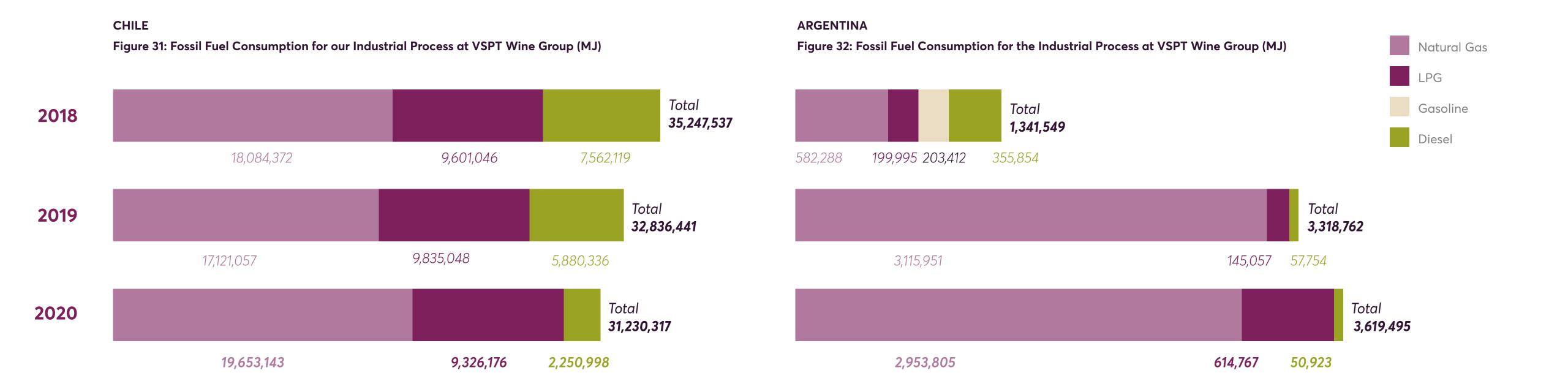
At VSPT Wine Group, we use fossil fuels for certain industrial processes, such as natural and liquefied gas for steam generation in our boilers, liquefied gas in our cranes for internal movements, and diesel for backup power generation.

As you can see in figure 31, in Chile we have managed to reduce consumption of fossil fuels over the years, thanks to a continuous reduction in our use of diesel. This is due to better energy management at peak hours, and because grapes arrive at the harvest reception area at a better temperature, since we start two weeks earlier.

Meanwhile in Argentina, as you can see in figure 32, our fossil fuel consumption increased significantly as the new San Juan facility came into operation.

Regarding fossil fuel use, we should point out that the main fuel used in our operations is natural gas, which we use to heat up our boilers, as mentioned above.





Our people

[304-1] [304-2] [304-3] [304-4]

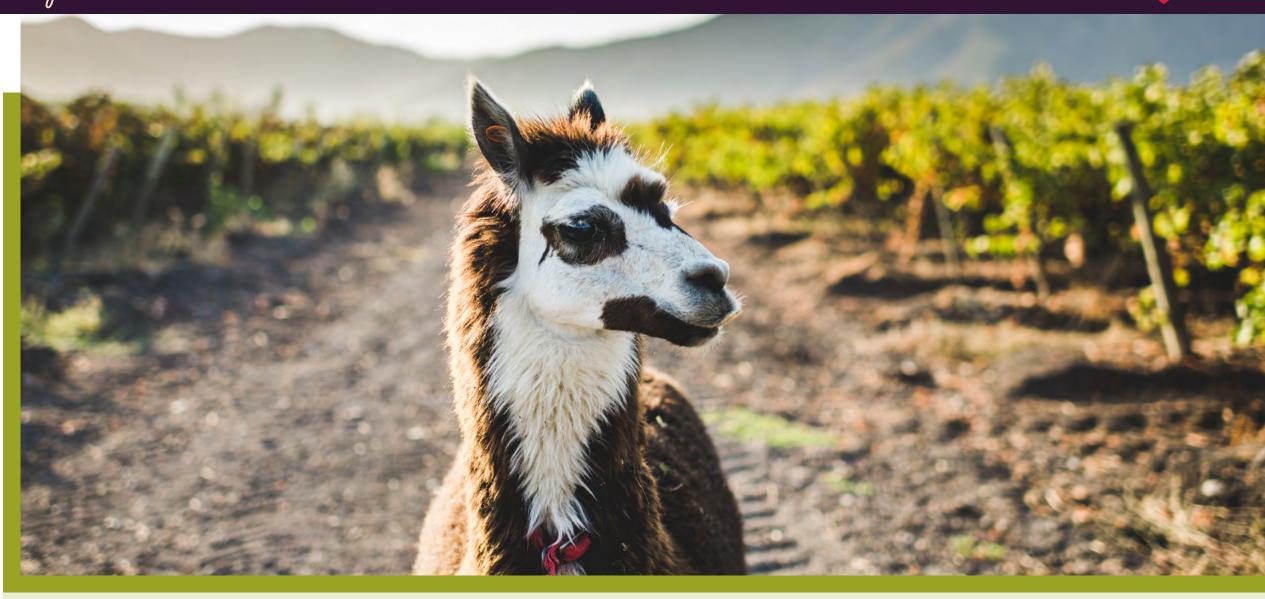
At VSPT Wine Group, we strive to protect and nurture the development of endemic and native flora and fauna. We are aware of its importance, both for the country and our operation, to maintain natural and ecosystemic balances within our estates. To achieve this objective, we have longterm reforestation and biodiversity plans for recovering ecosystems, which we have been working on for 7 years.

Our efforts have been concentrated in the El Rosario Estate at Viña Tarapacá, which is located within Chile's matorral and sclerophyllous forest zone. This ecosystem is regarded by the international scientific community as a hotspot for biodiversity conservation, because it borders the Altos de Cantillana mountain chain. This area was declared number one priority for biodiversity conservation in the Metropolitan Region in 2015, under its Regional Strategy program, because it has 53% endemic flora and fauna unique to the country, as well as 47% native.

It is important to note that for us, conservation of biodiversity and ecosystems at the estate is also related to the fact that it is located within the Coastal Mountain range, an area which has been heavily disturbed, with few areas which maintain its natural vegetation. Furthermore, it has matorral and sclerophyllous forest characteristics, which is the least protected ecosystem in the system of protected wild areas.

In total, we have created approximately 6 hectares of biological corridors, i.e. areas under active restoration, and a further 22 hectares were incorporated into the passive restoration program between 2017 and 2020.

Our biological corridors involve planting over 11 thousand trees and shrubs, using over 35 native or endemic species.



#### SPECIES AT RISK FROM COMPANY OPERATIONS

SPECIES WHICH ARE CLASSIFIED AS VULNERABLE (VU)



Long-tailed snake (Culebra de cola larga)



Mountain lizard (Lagartija de montaña)



Chilean Iguana (Iguana chilena)

#### SPECIES IN LEAST CONCERN CATEGORY (LC)



Andean fox (Zorro culpeo) South American gray fox (Zorro chilla)



Lemniscata lizard (Lagartija lemniscata) Garden lizard (Lagartija de jardín)

#### **BIODIVERSITY MASTER PLAN**

Our Biodiversity Master Plan, which is carried out by agronomers ecologists and landscapers, aims to preserve and restore the balance of flora and fauna at the agricultural estate. This is achieved by recovering ravines and creating biological corridors which connect the mountains with the river, reestablishing an ecological passage between the Altos de Cantillana mountain chain and the Maipo River.

Our Biodiversity Master Plan features the following initiatives:

- · Mapping and implementing a network of biological corridors to reestablish ecological connectivity between the Cantillana Massif and the River Maipo.
- Promote passive and active ecological restoration of environmentally degraded areas.
- Promote the use of native flora as a cross-cutting element of estate landscape construction.

2016

→ Development of master plan and its development strategy.

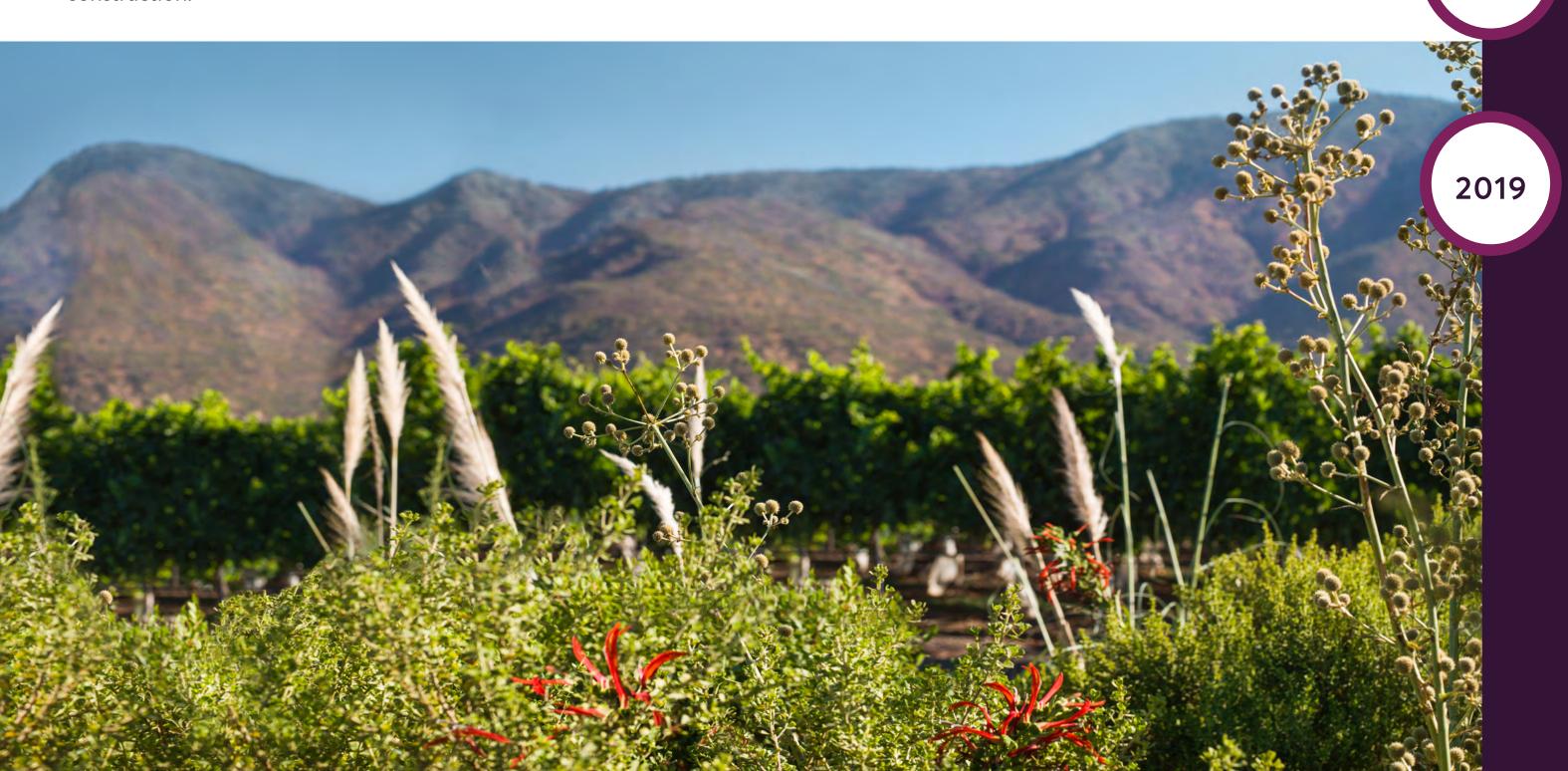
2017

- → 1.3 hectares materialized in the first stage
- → "El Ciruelo" and "La Cuesta" corridors

2018

- → 1.7 hectares in the first stage of the "Quebrada Honda" corridor.
- → Replacement of Bay Laurels in "La Cuesta" and establishment of native flora in manor house park
- → Entomofauna diversity evaluation associated with the "El Ciruelo" corridor.
- → 2.97 hectares in "Mirador" and "Quillayes" corridor
- → Expansion of "Quebrada Honda" and "El Ciruelo" corridors.
- → Incorporation of native flora into winery
- → Establishment of native flora in photovoltaic panel sector
- → Continuation of native flora incorporation to Parque La Casona.
- → Entomofauna diversity evaluation associated with the "El Ciruelo" corridor

In 2020, given the health contingency, our priority was protecting our employees. For this reason, this year we focused on maintaining the biological corridors installed in previous years.



## WATER MANAGEMENT

[303-1]

We are aware of the water scarcity we are currently experiencing, and we believe that correct management of this resource is an essential responsibility, not only at the industry level, but in all contexts. For this reason, we have proposed efficient water use, both in our vineyards and in all our productive processes.

Below are some of our achievements:

- · During the period 2019-2020, 86% of our vineyard surface area in Chile and Argentina had technical irrigation. This represents an increase of 197 hectares with technical irrigation in our vineyards.
- · Fifteen of our estates fulfilled the goal of having technical irrigation for 100% of their surface.
- · In 2020, water consumption in Chile (liquid industrial waste for irrigation) was 149,135 m³, which is 23% lower than in 2019 (157,340 m³). This was a result of management through

the TPM pillar for Water and Energy, which established a permanent working team with representatives from each area of operation. Each week they met with specific action plans and commitments to resolving problems, which included Internal Audits.

We are working on the challenges relating to water resources through our Rational Water Use Program. Its aim is to avoid unnecessary consumption, promote the reuse of water in processes where possible, and prevent loss of quality. This has enabled significant reductions in the volumes used for wine production over time.

At VSPT Wine Group we use water from gravity canals and wells for irrigation, and we draw from deep wells for its use in the industrial area. None of these or other water sources have been affected by our use.

#### WHAT ARE THE ADVANTAGES OF USING TECHNICAL IRRIGATION?





It enables targeted fertilization and considerably increases irrigation efficiency, dosing water quantities according to the requirements of our vineyards.

Our goal is to achieve 100% of our vineyards with this type of irrigation technology. For this reason, all replanting and new plantations are designed with technical irrigation -without exceptions.



#### SURFACE AREA WITH TECHNICAL IRRIGATION IN VSPT WINE GROUP VINEYARDS

Table 7 : Surface Area with Technical Irrigation in VSPT Wine Group vineyards

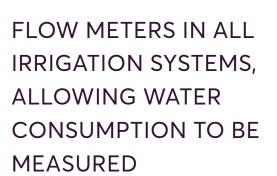
2018-2019

2019-2020

|                       | Total<br>surface area | Surface area with Technical Irrigation | %    | Total<br>surface area | Surface area with Technical Irrigation | %    |
|-----------------------|-----------------------|----------------------------------------|------|-----------------------|----------------------------------------|------|
| Molina                | 1,012                 | 500                                    | 49%  | 1,012                 | 608                                    | 60%  |
| Pencahue              | 742                   | 742                                    | 100% | 742                   | 742                                    | 100% |
| Chépica               | 217                   | 217                                    | 100% | 217                   | 217                                    | 100% |
| Totihue               | 94                    | 94                                     | 100% | 94                    | 94                                     | 100% |
| Quillayes             | 86                    | 56                                     | 65%  | 86                    | 56                                     | 65%  |
| Isla de Maipo         | 578                   | 418                                    | 72%  | 578                   | 507                                    | 88%  |
| El Tránsito           | 41                    | 41                                     | 100% | 41                    | 41                                     | 100% |
| Leyda El Granito      | 76                    | 76                                     | 100% | 76                    | 76                                     | 100% |
| Leyda El Maitén       | 78                    | 78                                     | 100% | 78                    | 78                                     | 100% |
| Casablanca            | 87                    | 87                                     | 100% | 87                    | 87                                     | 100% |
| María Pinto           | 209                   | 209                                    | 100% | 209                   | 209                                    | 100% |
| San Fernando          | 89                    | 31                                     | 35%  | 89                    | 31                                     | 35%  |
| El Huique             | 319                   | 242                                    | 76%  | 319                   | 242                                    | 76%  |
| Altair                | 72                    | 72                                     | 100% | 72                    | 72                                     | 100% |
| El Tránsito II        | 21                    | 21                                     | 100% | 21                    | 21                                     | 100% |
| San Ramón             | 11                    | 11                                     | 100% | 11                    | 11                                     | 100% |
| TOTAL CHILE           | 3,732                 | 2,894                                  | 78%  | 3,732                 | 3,093                                  | 83%  |
| Finca La Celia        | 379                   | 379                                    | 100% | 497                   | 497                                    | 100% |
| Finca Los Campamentos |                       |                                        |      | 265                   | 265                                    | 100% |
| Finca Cañada Honda    |                       |                                        |      | 94                    | 94                                     | 100% |
| Finca Pocito          |                       |                                        |      | 86                    | 86                                     | 100% |
| TOTAL ARGENTINA       | 379                   | 379                                    | 100% | 942                   | 942                                    | 100% |
| TOTAL VSPT WINE GROUP | 4,111                 | 3,273                                  | 80%  | 4,674                 | 4,035                                  | 86%  |

#### INNOVATION FOR WATER MANAGEMENT







LINED RESERVOIRS



WATERPROOFING OF CANALS



FDR PROBES TO
MONITOR SOIL
WATER FOR OPTIMAL
IRRIGATION

#### WATER ABSTRACTION

The volume of water for irrigation applied in VSPT Wine Group vineyards during the 2019-2020 period was 19,819,807 m³/year, which is 17% more than the previous agricultural season. This was due to the increase in our production, both in Chile and in Argentina, and the incorporation of new estates into our abstraction register, as is the case of Finca Altamira and Campamentos (Argentina).

It is important to take into consideration the high temperatures recorded in January 2020 (it was the hottest January on record in Chile), which increased water demand, especially in coastal areas such as Leyda and Casablanca.

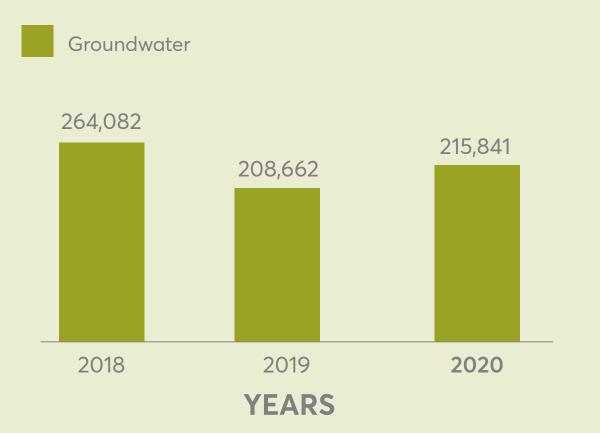
#### WATER ABSTRACTION FOR VSPT WINE GROUP INDUSTRIAL PROCESSES

The volume of water abstracted for industrial processes in 2020 was 215,841m³ in Chile and 43,765 m³ in Argentina, which is 3.4% and 14% more than in 2019, respectively.

The observed increase in Chile corresponds to the incorporation of 20 million liters of wine storage in the Molina Plant, which required a greater water volume for vat washing.

Meanwhile, in Argentina there was an increase in the abstraction and use of water for our industrial processes. For 2019 and 2020, the purchase of Bodega Graffigna in San Juan in 2019 resulted in a considerable increase in our production, with the repercussion of increasing water use for cleaning and sanitization processes.

CHILE Figure 33: Water abstraction and consumption for industrial processes at VSPT Wine Group (m³/year)



**ARGENTINA** 

Figure 34: Water abstraction and consumption for industrial processes at VSPT Wine Group (m³/year)

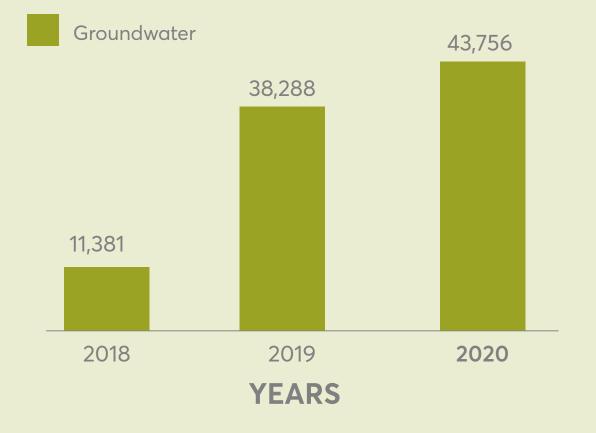


Table 8: Volume of Water for Technical and Traditional Vineyard Irrigation at VSPT Wine Group (m³/year)

|                       | 2018-2019  | % of the total | 2019-2020  | % of the total |
|-----------------------|------------|----------------|------------|----------------|
| Molina                | 4,343,163  | 30%            | 3,864,629  | 26%            |
| Pencahue              | 3,566,835  | 25%            | 3,607,460  | 24%            |
| Chépica               | 811,929    | 6%             | 730,270    | 5%             |
| Totihue               | 247,280    | 2%             | 251,813    | 2%             |
| Quillayes             | 328,365    | 2%             | 378,210    | 3%             |
| Isla de Maipo         | 2,124,200  | 15%            | 2,282,289  | 15%            |
| El Tránsito           | 125,623    | 1%             | 117,456    | 1%             |
| El Granito            | 112,560    | 1%             | 229,539    | 2%             |
| Leyda El Maitén       | 116,267    | 1%             | 237,954    | 2%             |
| Casablanca            | 78,865     | 1%             | 307,564    | 2%             |
| María Pinto           | 588,471    | 4%             | 995,900    | 7%             |
| San Fernando          | 386,058    | 3%             | 473,647    | 3%             |
| El Huique             | 1,080,245  | 8%             | 1,029,830  | 7%             |
| Altair                | 244,361    | 2%             | 248,809    | 2%             |
| El Tránsito II        | 133,268    | 1%             | 124,314    | 1%             |
| San Ramón             | 46,956     | 0,3%           | 44,010     | 0,3%           |
| TOTAL CHILE           | 14,334,446 | 100%           | 14,923,694 | 100%           |
| Finca La Celia        | 1,646,755  | 62%            | 1,912,055  | 39%            |
| Finca Altamira        |            | 0%             | 582,681    | 12%            |
| Finca Los Campamentos |            | 0%             | 1,502,067  | 31%            |
| Finca Cañada Honda    | 1,003,040  | 38%            | 899,310    | 18%            |
| TOTAL ARGENTINA       | 2,649,795  | 100%           | 4,896,113  | 100%           |
| TOTAL VSPT WINE GROUP | 16,984,241 |                | 19,819,807 |                |

#### MANAGEMENT TO DECREASE WATER ABSTRACTION FOR INDUSTRIAL PROCESSES

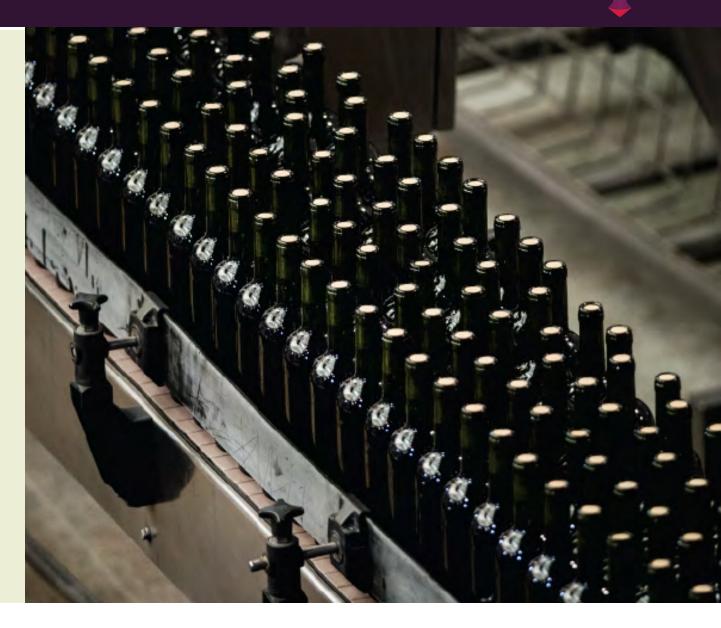
At VSPT Wine Group, we have established goals for annual and medium-term reduction. To achieve these reductions, we constantly monitor our water abstraction (daily and weekly register), which is then evaluated in Plant committees and verified by third parties.

In the Isla de Maipo Plant, we implemented the following projects, aiming to improve water efficiency:

- Automated control system for filling the heating and refrigeration systems.
- For management control, we incorporated monitoring and measuring systems for water use in the plant's industrial and potable processes..

- Replacing old water networks to avoid leaks.
- Training of plant workers by the Supplies Department, explaining the process of generating industrial and potable water, and the later treatment of Riles and waste water.

Furthermore, we continued to organize and improve general processes, with instructions for operators for appropriate water usage.



Mendoza

## INTENSITY OF WATER ABSTRACTION IN INDUSTRIAL PROCESSES AT VSPT WINE GROUP

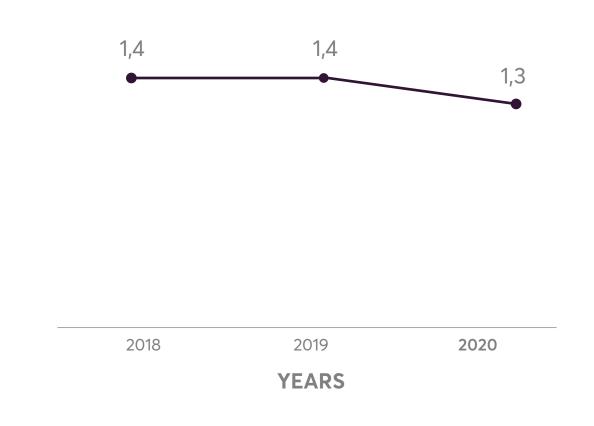
The measurement for the intensity of water abstraction in Chile (HI of Water /HI wine produced) during 2019 and 2020 was 1.4 (HI of water / HI wine produced), and 1.3 (HI of Water / HI of wine produced), respectively.

In Argentina, the measurement for intensity increased considerably in Mendoza, as a result its decrease in bottled wine. This is because it began to be transferred to San Juan to be bottled at the new Bodega Graffigna.

In San Juan, meanwhile, there is no information for 2019. In 2020, this indicator was 2.24

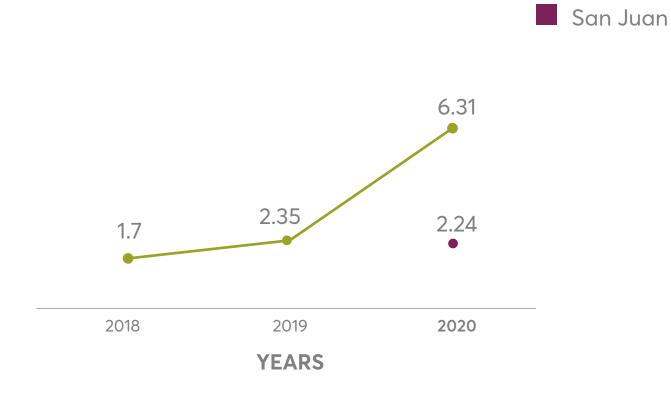
#### CHILE

Figure 35: Intensity of Water Abstraction for VSPT Wine Group Industrial Processes (HI water/HI wine produced)



#### **ARGENTINA**

Figure 36: Intensity of Water Abstraction for VSPT Wine Group Industrial Processes (HI water/HI wine produced)

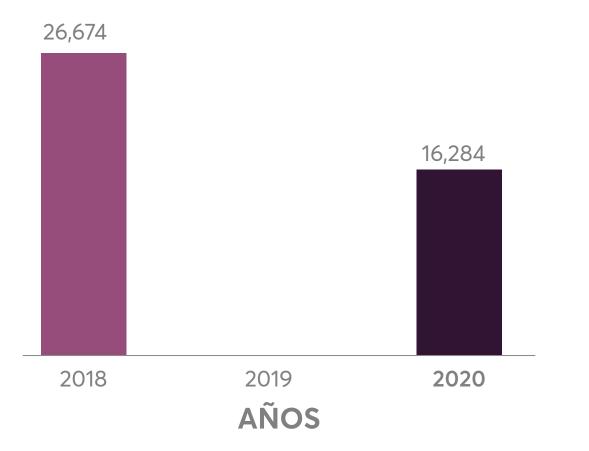


At the Molina and Isla de Maipo wineries, physico-chemical treatment is carried out, which is adjusted and conditioned, in order to use the Liquid Industrial Waste (RILES) as irrigation water. This complies with regulation N° 1333 on irrigation water for different uses.

With regards to water discharge to surface water bodies, in 2019 there was no discharge of RILES to water bodies, and in 2020 it was 16,284 m<sup>3</sup>.

In 2019, there was no discharge to surface water courses, because that year the Lontué plant was closed, which discharged according to DS90. Subsequently, at the end of 2020, the new Riles treatment plant at Molina came into operation, which began to discharge into the Cerrillano canal, in accordance with the same DS90.

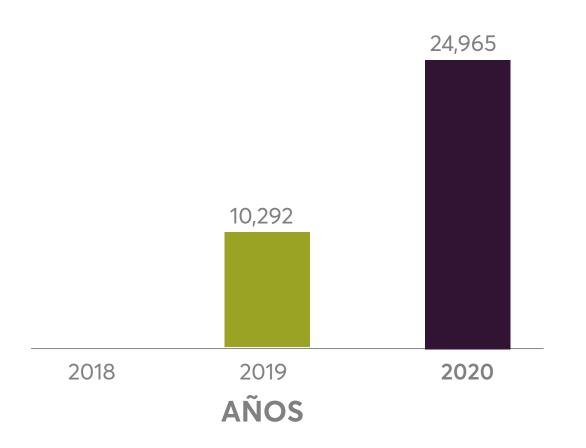
CHILE Figure 37: RILES Discharge to Water Bodies by VSPT Wine Group (m³/year)



Meanwhile, in the Finca La Celia winery in Argentina, the entire volume of treated RIL is destined for agricultural irrigation (irrigation of Company parks and gardens). This is only comprised of water used for cleaning the winery and production areas.

The final quality of the discharge is defined by the DGI resolution (legal entity), and it is constantly monitored by the team in charge. With regards to water discharge to surface water bodies, this originates from Bodega Graffigna in San Juan. In 2019, 10,292 m³ was discharged to water bodies and in 2020 it was 24,965 m³. The increase corresponds to greater production and bottling of wine. It should be noted that in San Juan the water is treated by the effluent treatment plant. After complying with the legally required parameters, it is discharged into the sewage system, which is directed to external bodies of water which are treated again by the regular entity.

**ARGENTINA** Figure 38: RILES Discharge to Water Bodies by VSPT Wine Group (m³/year)







#### **CONSUMPTION OF WATER IN INDUSTRIAL PROCESSES** [303-5]

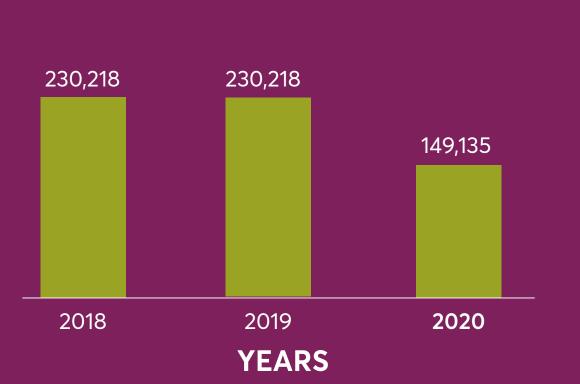
The consumption of water<sup>1</sup> is the sum of all water which has evaporated or evapotranspired (irrigation of gardens or others), and therefore it is not returned or reintegrated into surface or ground water courses during the period covered in this report. As a consequence, all of the treated RILES available for irrigation is considered consumption.

In 2020, water consumption in Chile was 149,135 m³, which is 16% less than in 2019. This is the result of technological changes in the harvest process, control of water use with measurements by area,

constant training of operators, and auditing though the Water and Energy pillar.

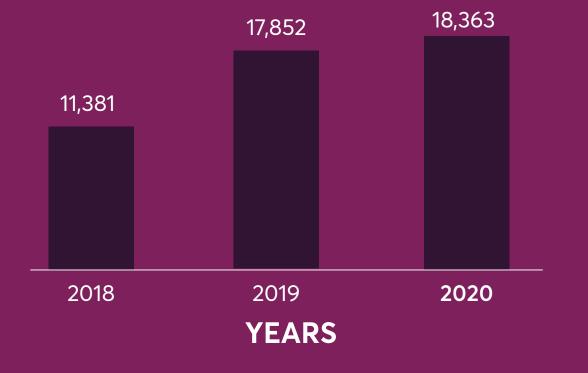
In Argentina, water consumption for industrial processes increased because of the reasons already outlined. In 2019, our operations in Argentina consumed a total of 17,852 m³, and in 2020, it was 18,383m<sup>3</sup>.

CHILE Figure 39: Riles destined for VSPT Wine Group irrigation (m³/year)



#### **ARGENTINA**

Figure 40: Riles destined for VSPT Wine Group irrigation (m³/year)



Destined for irrigation of forests and gardens (evapotranspired\*).

<sup>&</sup>lt;sup>1</sup> From 2017-2018, the methodology of indicators 303-2018 from the GRI Standards is used, incorporating the water consumption indicator according to standard terminology.



# 4.2 ACTION FOR CONSCIOUS CONSUMPTION

## MATERIAL ISSUE **ADDRESED IN THE CHAPTER**



Eco-packaging

#### **HOW WAS IT MANAGED?**

Based on the needs and demands of stakeholders, as well as our responsibility and commitment to protecting the environment, we developed and launched our Ecodesign Policy in 2020. Its aim is to provide solutions, in an innovative and sustainable way, to the problems caused by excessive waste and a linear management approach.

## IMPORTANCE OF GOOD **MANAGEMENT**

Finding and managing new ecodesign alternatives enables us to generate less waste and reduce our carbon footprint. All of this is supported by a process of educating consumers about the final disposal of our bottles and cartons, among other things.

#### **SECONDARY** MATERIAL ISSUES



Brand growth and attributes



Innovation in processes, products and labeling



Waste management (valorization of industrial waste, advertising waste, **EPR Law)** 



Product health and safety



Responsible consumption





## **ASSOCIATED SDGS**













[417-1] [417-2]

At VSPT Wine Group, we strive to reduce the environmental impact generated by our bottles and packaging. For this reason, we established the goal of incorporating Ecodesign into our entire portfolio, as part of one of five goals for 2023.

We also promote the responsible consumption of products and conscious management of the waste we generate, by driving educational programs for our associates and clients. Aside from our activities, we incorporated a commitment towards final disposal of our bottles and packaging, as well as 100% waste management across our productive facilities. We are convinced that a circular management model is vital; and that ensuring responsible, efficient raw material use, and managing and decreasing waste are basic initiatives that we, as producers, must promote.

To achieve this, we developed an Ecodesign Policy, published in 2020, which enables us to decrease the environmental impact generated by our bottles and packaging. We have focused on a circular economy approach, in which materials move in a closed loop, ensuring their subsequent reuse, recycling and/or composting. As a result, we are able to decrease our greenhouse gas emissions (GHGs), household waste generation and natural resource extraction, thus generating a lower environmental impact.

Therefore, Ecodesign is a key tool for reaching our goals, which will enable us to minimize the environmental impacts of our current and future product packaging throughout its life cycle.

We have set the objective that 100% OF **OUR BOTTLES AND PACKAGING** will be separable, reusable, or compostable by 2030.

## ECODESIGN GOALS for 2030





 Functional unit which is 15% lighter.



## Use manageable materials

- 100% of our bottles and packaging should be separable, reusable and/or compostable.
- 60% of the portfolio using recycled material.
- 0% PVC use by 2023.



## Promote conscious consumption

- Include recycling and disposal instructions on all of our labels.
- Ecodesign communication at internal and external contact points by 2023.

## **BOTTLES AND PACKAGING MATERIALS**

[301-1] [301-2] [301-3]

AT VSPT Wine Group, our main inputs in terms of bottles and packaging are glass, cardboard, beverage cartons and mixed plastic. We use cardboard and mixed plastic for our Bag in Box (BIB) wine format. This format is not yet widespread in the Chilean market, but has great advantages in terms of packaging –such as a lower costs and energy use in box production—compared to manufacturing bottles. It also generates lower carbon emissions during transportation because it is lighter.

In terms of packaging, our main materials are cardboard, which is used for our transport boxes, and shrink film. Both are used to package our products for distribution.

The Company has a comprehensive framework of projects to improve materials for our primary and secondary packaging materials.



## LIGHTER BOTTLES, LESS CO,

As part of our Ecodesign Policy, we have collaborated over the years with our bottle suppliers to develop lighter bottles, under the concept of ecoglass. The gradual weight reduction has been achieved through better glass distribution on the sides, maintaining resistance to impact and pressure, and without modifying the design of the bottles for each type of wine.

A large part of our production is bottled using ecoglass. Furthermore, in 2019 the bottle used for all labels of the Gran Reserva Tarapacá range underwent a weight reduction from 770g to 685g, which is a saving of 85g of glass per bottle.

This process of improvement by these suppliers, the glassworkers, has been driven by the reduced costs implied by lower raw material use, and it is also motivated by the decrease in carbon footprint during production. In addition, it optimizes the customer transport chain and distribution, which corresponds to a CO<sub>2</sub> reduction proportional to the weight.

Table 9: Volume of Bottles and Packaging Materials, VSPT Wine Group

| MATERIAL        | Disposal of material | Unit     | 2019   | %     | 2020   | %     |
|-----------------|----------------------|----------|--------|-------|--------|-------|
| Glass           | Recyclable           | Tons (t) | 49,748 | 90%   | 52,175 | 89%   |
| Cardboard       | Recyclable           | Tons (t) | 4,625  | 8%    | 4,852  | 8%    |
| Beverage carton | Recyclable           | Tons (t) | 1,038  | 2%    | 1,247  | 2%    |
| Mixed plastics  | Recyclable           | Tons (t) | 59     | 0.11% | 78     | 0.13% |
| Shrink film     |                      | Tons (t) | 68     | 0.12% | 87     | 0.15% |
| Total           |                      |          | 55,538 | 100%  | 58,439 | 100%  |

| MATERIAL          | Disposal of material | Unit                      | 2019   | %    | 2020    | %    |
|-------------------|----------------------|---------------------------|--------|------|---------|------|
| Screw cap         | Recyclable           | 1000 screw<br>caps        | 56,279 | 59%  | 66,543  | 58%  |
| Cork              | Recyclable           | 1000 corks                | 19,792 | 21%  | 23,621  | 21%  |
| Combi plastic cap | Recyclable           | 1000 combi<br>plastic cap | 19,792 | 21%  | 23,621  | 21%  |
| Total             |                      |                           | 95,863 | 100% | 113,785 | 100% |

Pursuing our ambition to be at the forefront, at VSPT Wine Group we strive to continue growing through innovation, developing projects that push the limits of our industry. In this line, we would like to highlight some of our latest releases:

#### An innovative brand:

Our new brand of cocktails, Vibra, combines smoothness and sweetness with the best of our wines, resulting in an innovative, refreshing and attractive lowalcohol beverage.



## Brands with purpose:

We are proud to launch two new brands which reflect the spirit of our ambitions with regards to sustainability. In both cases, they are organic wines which 100% recyclable bottles, which also include improvements such as light bottles, compostable cork, recycled-paper labels and which are free of the traditional capsule. These are B-Liv and South Cause. In the case of the latter, we wanted to go further and through direct contributions, we support the Chilean Glaciers Foundation (*Fundación Glaciares Chilenos*), in this way collaborating towards the preservation of Patagonian glaciers





# Zero-alcohol and partially dealcoholized wines:

We continue to strengthen our domestic and international wine portfolio with zero alcohol and partially dealcoholized wines, in line with wellness and moderation trends. We complemented our sparkling wine: Viñamar Zero, which was selected as Product of the Year by Chilean consumers, by incorporating a dealcoholized Rosé sparkling wine. Furthermore, we were recently awarded Gold Medal at the Concours Mondial de Bruxelles for our GatoNegro Sauvignon Blanc Alcohol Free, 2019 vintage.





## VALORIZATION AND MANAGEMENT OF INDUSTRIAL WASTE

[306-2]

In 2018, in Chile we adhered to the Zero Waste Disposal Clean Production Agreement (Acuerdo de Producción Limpia Cero Residuos a Eliminación, APL) for the Molina pant, which commits to reducing solid waste volumes within two years, by introducing circular economy measures which prevent generation or increase valorization.

Our people

The agreement has 6 goals and 11 initiatives, which include training for working teams and robust measures to achieve a reduction in waste generated, maximizing valorization and decreasing the quantity of solid waste transferred to landfills.

During the working period, which was extended several months due to the health crisis experienced in 2020, three follow-up audits were carried out, as well as various talks to exchange ideas and implementation technology.

Among these were:



Launch of the "Zero Waste Disposal Guide".



Receiving the intermediate-level Zero Waste seal in 2019 for the Molina plant.

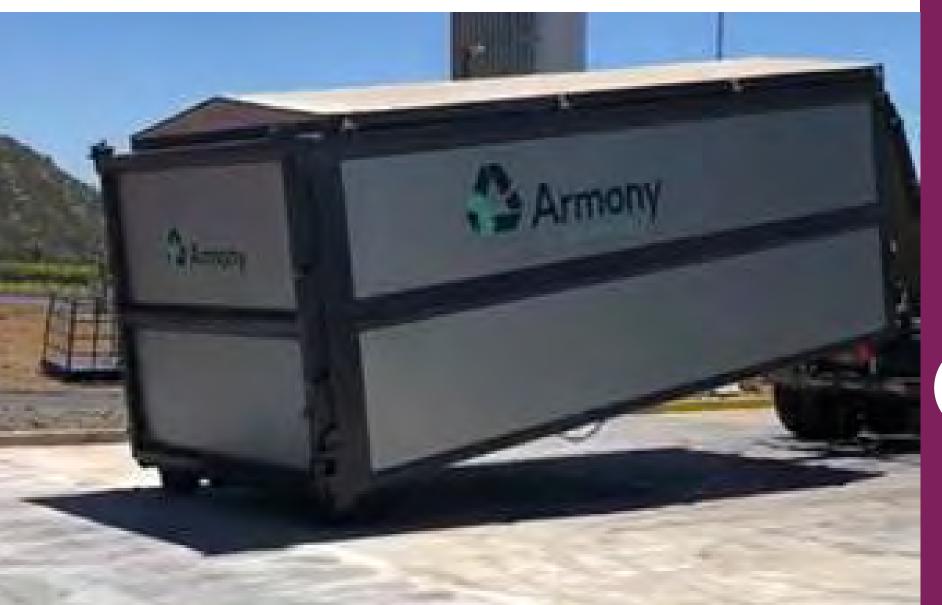


Receiving the advanced-level Zero Waste seal in 2020 for the Molina plant.

It should be noted that during the last quarter of 2020, in line with the APL, and together with Armony Sustentable (a Company specialized in recycling industrial organic waste), we implemented the Armony System® to compost our organic waste from the canteen at the Molina plant.

The Armony System® is a mobile recycling container which, thanks to its efficient and sustainable process, allows us to reduce waste transportation. This decreases our carbon footprint and the volume of waste destined for landfills, as well as the generation of methane gas (GHG) associated with anaerobic biodegradation of organic waste.

Prior to this in 2019, along with the Trash Foundation (Fundación Basura), we developed an education and awareness plan for our teams, as well as an e-learning sustainability course and several other related courses.



The Zero Waste Disposal Clean Production Agreement (APL) is an initiative signed by 47 companies and 100 facilities, driven by Acción Empresas along with the Sustainability and Climate Change Agency, the Ministry of the Environment, the Health Ministry and the Agriculture and Livestock Service. These parties make up the APL Coordinating Committee.

## Glossary:



#### Disposal:

Any procedure whose objective is to dispose or destroy, in a definitive way, waste at authorized facilities (landfills or secure landfills).



#### **Valorization:**

A series of measures whose objective is to recover a waste; one or several of the materials which comprise it; and/or their calorific potential. Valorization involves preparation for reuse, recycling or energy valorization.



#### **INDUSTRIAL WASTE**

As we have pointed out, at VSPT Wine Group we are committed to the challenges of circular economy, aiming to avoid disposal in landfills or dumps. Therefore, as well as adhering to the APL, we have established valorization of 100% of our solid industrial waste as a key objective for 2020, in accordance with our corporate Environmental Vision Plan.

Therefore, since 2016, 100% of organic waste from harvest originating from the Viña San Pedro operation is transferred to the biogas plant, where it is silaged and then used for clean energy generation (electricity and heat) for its operation. In turn, residues from the biogas plant are returned to the vineyards as organic biofertilizer, closing the productive cycle sustainably.

Meanwhile, for our operation in Isla de Maipo we have a composting field for waste generated during harvest. This is then returned to the vineyard after 60 to 90 days of on-site composting, as a powerful natural fertilizer for our vineyards, whilst also preserving soil life.

In addition, cardboard, plastics, paper and glass, among other things, are separated and transferred to recycling plants for reuse or recycling.

Valorization of solid industrial waste (% reuse and recyclability) in 2019 was 97% for Chile and 78% for Argentina. In 2020, it was 99% and 84% respectively, exceeding in both cases the figure for 2019 valorization.

As previously mentioned, in 2019 we acquired Bodega Graffigna in the San Juan province, which changed the organizational structure. However, as you can see in table 10, even though the percentage of valorization of industrial waste has decreased compared to 2018, the generation of total ISW has reduced significantly.

Table 10: Management of Solid Industrial Waste (RISES), VSPT Wine Group (kg)

|                                     |            | CHILE      |            |         | ARGENTIN | A       |
|-------------------------------------|------------|------------|------------|---------|----------|---------|
| TYPE OF WASTE                       | 2018       | 2019       | 2020       | 2018    | 2019     | 2020    |
| Recyclable / Reusable RISES         |            |            |            |         |          |         |
| Non-recyclable / Non-reusable RISES | 14,005,071 | 16,118,146 | 21,532,402 | 616,689 | 194,824  | 219,703 |
| Total RISES                         | 402,128    | 458,770    | 192,854    | 63,720  | 56,220   | 40,480  |
| Valorization of Industrial Waste    | 14,407,199 | 16,576,916 | 21,725,256 | 680,409 | 251,044  | 260,543 |
| Valoración de Residuos Industriales | 97%        | 97%        | 99%        | 91%     | 78%      | 84%     |

In 2020, we achieved 99% valorization of solid waste in Chile, and 84% in Argentina.



#### **HAZARDOUS INDUSTRIAL WASTE** [306-4]

In Chile, hazardous waste generated in industrial processes is stored in an authorized place, which is periodically collected by companies certified for these purposes.

In Argentina, hazardous waste is stored in a warehouse which is specially prepared for these purposes, until there is sufficient volume to request collection from authorized companies. These companies are authorized by the provincial environmental undersecretary, in the case of our San Juan operation, or by the Government of Mendoza, in the case of our La Celia winery.

In 2019, we generated 22,306 kg of hazardous waste in Chile, whereas in 2020, we generated 5,985 kg (a reduction of 73%). Meanwhile in Argentina, in 2019 hazardous waste from our operations in Mendoza and San Juan was 4,370 kg, whereas in 2020 it was 1,710 kg (a reduction of 61%).

Table 11: Total weight of Hazardous Waste, VSPT Wine Group (kg)

In 2019, significant waste was generated as a result of building the Winemaking department. This is the main reason why the figure was higher compared to 2018 and 2020.

Hazardous wastes generated by our operation are the following:

- Contaminated waters (mixtures of waste oil and water).
- Miscellaneous contaminated materials (tow, filters, rags, cardboard, paper).
- Paint waste (empty cans and/or containers, brushes)
- Used oils

|                 | CHILE  |        |       |                            | ARGENTINA |       |       |                            |
|-----------------|--------|--------|-------|----------------------------|-----------|-------|-------|----------------------------|
| TYPES OF WASTE  | 2018   | 2019   | 2020  | % Reduction<br>(2019-2020) | 2018      | 2019  | 2020  | % Reduction<br>(2019-2020) |
| Hazardous Waste | 13,112 | 22,306 | 5,985 | 73%                        | 1,150     | 4,370 | 1,710 | 61%                        |





# 4.3 ACTION FOR SUSTAINABLE PROGRESS

## MATERIAL ISSUE ADDRESED IN THE CHAPTER



Sustainable supply

## SECONDARY MATERIAL ISSUES



Community Development



Responsible supply



Customer satisfaction and loyalty

#### **HOW WAS IT MANAGED?**

Through the agricultural supply and sustainability teams we have focused on our grape and wine suppliers.

Since 2012, we have developed a robust advisory and monitoring program based on continuous improvement, which promotes the reduction of agrochemical use, people's health and safety, and energy efficiency.

All this is supported by the various certifications and audits in Sustainability and Human Rights to which we adhere.

# IMPORTANCE OF GOOD MANAGEMENT

We are convinced that our work with suppliers must be collaborative and supportive. Since 2012, we have encouraged working with them with sustainability as the main focus, and we operate using advice and protocols which have enabled us to raise standards.

Working in an aligned and integrated manner will allow us to continue making progress in terms of quality, efficiency and sustainability.

#### **ASSOCIATED SDGS**















Our people

## **OUR COMMITMENT TO** SHARED PROGRESS

We are committed to encouraging development of our communities, and we continuously work towards responsible supply across our entire wine production chain. We promote processes which are balanced with the environment and which ensure sustained quality production over time. In this line, we continue to strengthen our educational b.smart program for conscious consumption, and we promote relationships with local communities, striving for our business to be of positive impact for them.

#### 2007

Beginning of the first Supplier Development Program (SDP)

#### 2012

Beginning of the second pioneering SDP in terms of Sustainability and Social Responsibility

#### 2014

Winners of the "Ethical Company of the year" in the Green Awards from The Drinks Business.

#### 2015

Start of partnership with the **Buchahueico** community

#### 2016

Program for wine **Technology Transfer:** Italy-Spain

#### 2019-2020

Suppliers meeting and Sustainability project: ¡Un paso! (A step!)

[102-9] [308-1] [308-2] [414-1] [414-2]

For over 14 years we have been working to improve our relationships with agricultural suppliers. We know that they are a fundamental part of our business, and that their growth and development have a positive impact on our operation. For this reason, we promote the sustainability of our grape and wine suppliers through biannual meetings, personalized advice and support for audit processes such as the National Sustainability Code, BSCI-Amfori and For Life.



2019

In2019 rwe held two Grape Supplier meetings with an aim to keep on building and strengthening our collaborative relationship. On both occasions, we addressed key issues for our industry, and were joined by experts in the field.

> 1. "Timely strategies for the control and management of pests and diseases".

> > 2. "Strategies for a quality harvest".



2020

In 2020, because of the health crisis, we conducted our supplier meetings remotely, holding a virtual meeting about Certifications and Audits for Sustainability and Social Responsibility. These were encouraged by key wine markets and highlighted how they have contributed to improving our management and incentivizing us.



#### **OUR SUPPLIERS**

At VSPT Wine Group we work with domestic and international suppliers, who provide us with packaging solutions, grapes and wine. Due to the nature of our business, our main suppliers are what we call agricultural suppliers, who provide us with grapes and wine.

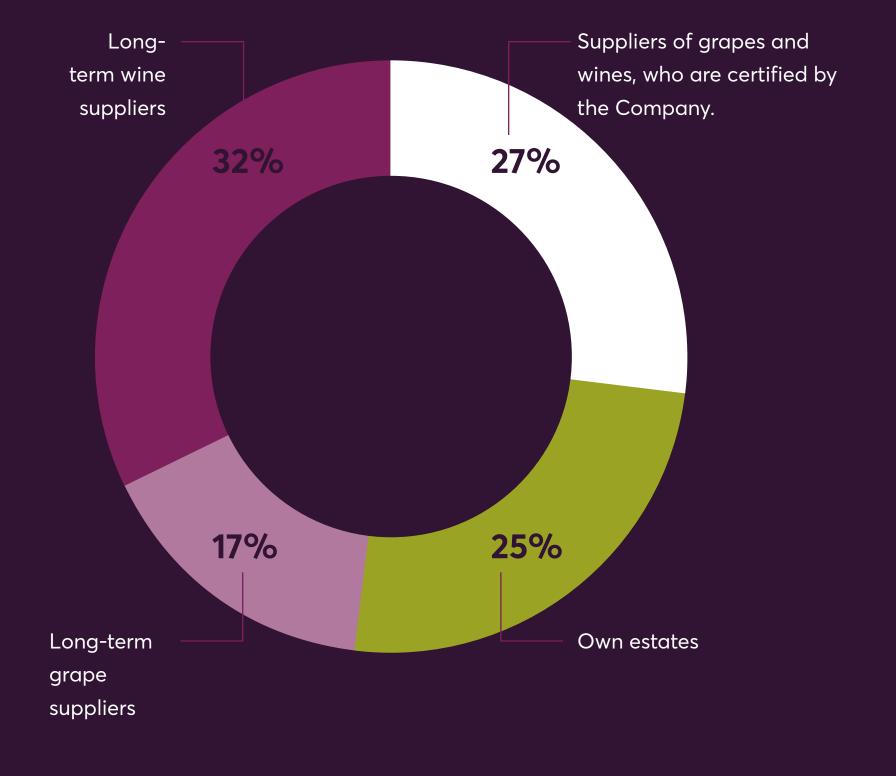
Under the approach described above, we have proposed to keep on strengthening the long-term work with our grape and wine suppliers. In this way, in 2019 and 2020, we continued to develop these suppliers through meetings, which aimed to strengthen relationships and collaboration. Key issues are reinforced such as pest management and control, strategies for quality harvest, as well as certifications and audits relating to sustainability and social responsibility.

It should be noted that we have local agronomists who periodically support the work of our agricultural suppliers, to keep control of the variables which could impact the chain. As a result of this management, in 2019 and 2020, no negative impact was registered in the grape and wine supply chain.

This continuous work with our agricultural suppliers enables us to generate competitive advantages and optimize production, in the face of high expectations from domestic and international markets.

At VSPT Wine Group, we have a significant percentage of supply from our own estates and long-term suppliers (of grapes and wine). As you can see in figure 41, our own production and long-term suppliers comprise 73% of the supply needed to meet demand for our products.

Figure 41: Grape and wine supply composition, VSPT Wine Group



#### ORIGIN OF AND EXPENDITURE ON SUPPLIERS

[204-1]

As you can see in figure 42, we have steadily increased our domestic suppliers over recent years, reaching 251 in 2020, which represents 98% of our supplier total. Of these, 84% corresponds to grape and wine suppliers in 2020. This is line with the increase we have experienced in our production and sales.

In terms of expenditure on domestic suppliers, we spent \$MM 81,022 in 2019 and \$MM 102,889 in 2020, which is 99% of our total expenditure on suppliers each of these years.

We are committed to strengthening the local economy in the understanding that this is key for providing work and development for the country. For this reason, we will favor sourcing local and/or national raw materials whenever possible.



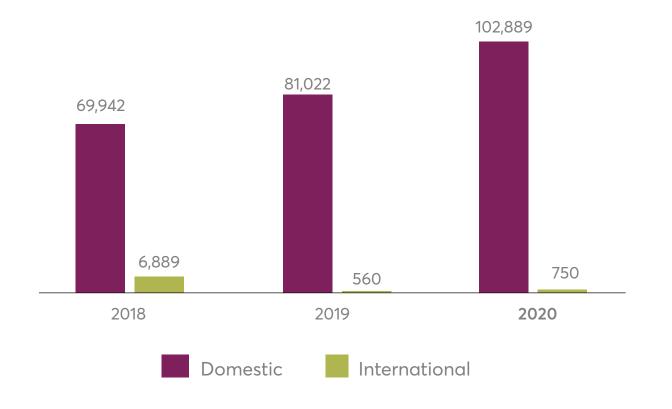
We are part of the Productive Alliance initiative from Chile Rural of the Agricultural Development Institute (Instituto de Desarrollo Agropecuario, INDAP). Our goal is to be part of intersectoral, collaborative work to generate conditions for small growers to access better commercial alternatives and new markets, promoting the development of sustainable, transparent relationships with the industry.

This partnership program strives to promote small-scale agriculture, develop its competitive advantage, and generate loyalty in the commercial chain, through collaborative work with INDAP for a period of four years.

Figure 42: Number of VSPT Wine Group suppliers



Figure 43: Expenditure on suppliers, VSPT Wine Group (MM\$)



[203-1] [413-1]

#### **COLLABORATIVE PROJECT WITH THE** MAPUCHE COMMUNITY IN BUCHAHUEICO

With an aim to carry out business using innovative and sustainable practices, with a real impact on community development, six years ago a collaborative project was born with the Mapuche community of Buchahueico in Malleco, Araucanía Region

Through this project, we aim to explore new areas for domestic viticulture, as well as a new way to develop products and establish partnerships in these areas.

This initiative, driven by us with the support of INDAP and the National Irrigation Commission, began in 215 by implementing an unprecedented model of collaborative work with two families from this community. The aim was to explore a new origin for Pinot Noir grapes and create a sustainable, replicable business model for Mapuche communities in Malleco.

Now there are a total of 15 hectares of vineyards planted in the community's own lands, and six families involved, which will enable those families to "remain on their lands" and dedicate themselves to the project.

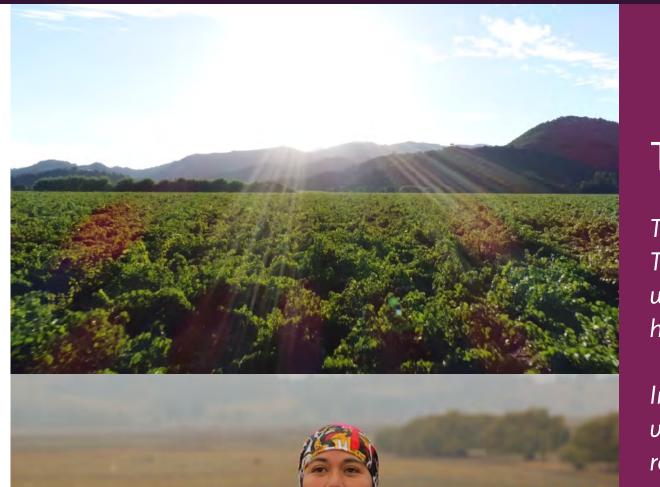
VSPT's Wine Group's relationship with the growers is a longterm (10 year) contract for the sale/purchase of grapes at market price, whereby the Company pays for the grape purchase in advance, so that the growers have sufficient funds to produce.

It is important to note that the project includes permanent commercial and technical advice, so that the project does not depend on us in the future. We aim to generate capacities in these communities, so that they can sustain the project by their own means.

Thanks to our work together, we received the "Ethical Company of the Year" prize in 2018 in the Green Awards from the British magazine, The Drinks Business.

Buchahueico is a unique and emblematic project for us because we are the first and only winery to work as a team with a Mapuche community, aiming for greater integration, cultural exchange and mutual learning.

Tayu, or ours in Mapudungún, is the result of the first experience in viticulture with a Mapuche community.









#### **TAYU**

The grapes grown by the community gave origin to Tayu, a wine of intense color, with notes of the land where it originated: spicy hints and traces of local herbs such as paico, pennyroyal and boldo.

In 2018, we received three distinctions for our first vintage. In 2019, we received two – and with a remarkable score of 98 points from the prestigious magazine, Descorchados. Meanwhile, in 2020 the same magazine selected Tayu as "Revelation Wine of the Year".



At our winery, Casa Valle Viñamar in Casablanca, we have developed a complete proposal, using a cutting-edge, sustainable model. It aims to deliver an amazing experience for visitors, through a concept which includes the local community, along with its culture and gastronomy, the protection of nature, recycling, waste management, use of recycled materials and the generation and use of clean energies.









ORGANIC VEGETABLE GARDEN OUR WINES LOCAL RAW MATERIALS

SALE OF PRODUCTS FROM CASABLANCA ENTREPRENEURS

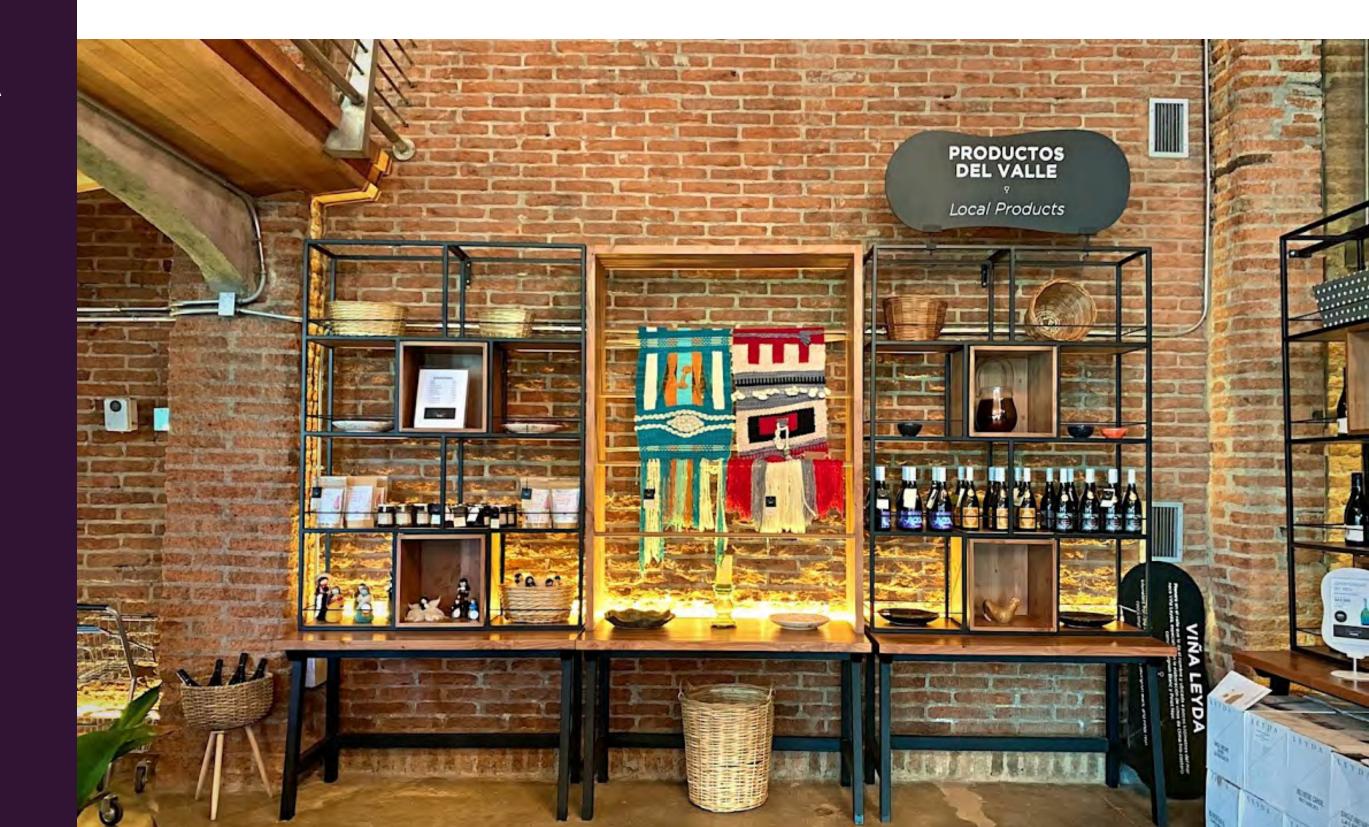






LOCAL CUISINE SOLAR PANELS VISITS TO VINEYARD AND BIRD WATCHING In terms of the development of the community where we are located and its entrepreneurs, we carried out the following initiatives in 2018 and 2019:

- In 2019, we held a pottery exhibition, a market for Mother's Day and a Christmas market (2019). In 2020, we did not carry out this type of activity because of health crisis restrictions.
- We invited entrepreneurs to sell their products directly on Saturdays, which have a high turnover of people (On hold throughout 2020)
- In 2019, we held a design workshop for entrepreneurs who work with us, looking to improve packaging and labels, adding value to these products.
- Support for the Casablanca district at the beginning of the pandemic. We donated 100 boxes of food in July 2020, and we did raffles via Social Media for baskets with our entrepreneurs' products, to promote and increase their sales.



At VSPT Wine Group, we are proud to work in one of Chile's most important industries. We are passionate about what we do, and we work every day to achieve the finest quality in our wines. As well as working to generate passion for wine, we take care to promote intelligent, moderate consumption through our "b.smart" program, which has guidelines which every wine lover knows and follows each day:

GUIDELINES FOR A GOOD CONSUMER OF VSPT WINES:



WHEN I DRINK, I **ALTERNATE WITH** FOOD AND HYDRATE WELL.



WHEN I DRINK, I DO NOT DRIVE.



I KNOW MY LIMITS AND DO NOT SUCCUMB TO SOCIAL PRESSURE.



I KNOW HOW MUCH ONE UNIT OF ALCOHOL IS.

At VSPT Wine Group, we are firmly convinced that wine is a noble product and a great ambassador for our country. For this reason, we celebrate passion about wine with joy and moderation, and we strive to convey this important message to all our associates, consumers and communities which surround us.

In this vein, we developed the following measures:

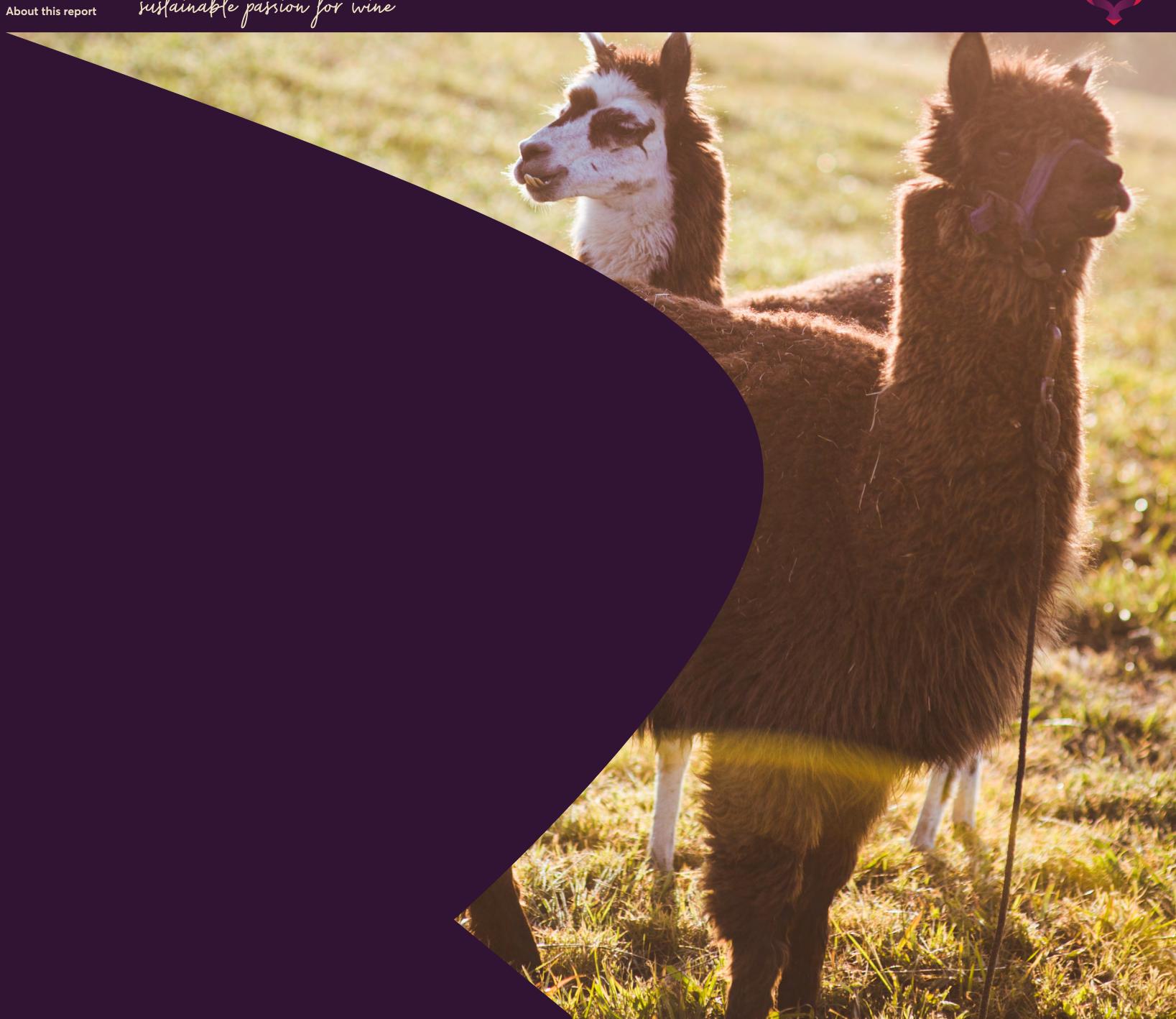
- · Workshops with our communities, employees and suppliers to provide tools and strengthen the parental role in responsible wine consumption.
- Internal wine fairs
- Internal b.smart experiences.
- b.smart seal across all contact points in advertisements from VSPT Wine Group brands.





Chapter 5

# About This Report



## DEFINITION, PRIORITIZATION AND VALIDATION OF MATERIAL ISSUES

[102-46]

For the purpose of compiling this report, we updated our material issues through the following stages:



#### **IDENTIFICATION OF NEW ISSUES**

The objective of this stage was to identify, by reviewing organization documents and interviews, a list of issues relevant to the sustainability of the organization and its interest groups. In this case, it involved reviewing the 2017-2018 material and identifying new topics by studying documents (both internal and external), international sustainability standards, best industry practices and interviews with internal leaders, union leaders and international clients.

→ Interviews with Senior Management, Union leaders and International Clients

For the materiality process, we held 11 interviews with Company executives, 1 interview with union leaders and 3 interviews with international clients. In this way, we were able to identify the most important issues to consider in this report, based on the sustainability vision from these three interest groups relevant to us.

→ Best practices benchmarks

We carried out a benchmark analysis of sustainability management from leading companies in the global viticultural industry. We reviewed their websites, sustainability reports and environmental, social and governance (ESG) information, in order to identify good practices and

their own material issues. This analysis produced valuable information for studying materiality, good reporting practices and content presentation.

→ Industry and context analysis

We carried out an analysis of publicly available information through press releases, proposed legislation and legislation currently being debated, in order to identify the main regulatory topics, trends and opportunities in our business.

→ Review of corporate documents

We reviewed our internal documents, among them: The materiality matrix 2017-2018, Annual VSPT Report 2019, VSPT Sustainability Report 2017-2018, VSPT Social Responsibility Policy 2019, Internal Communiques, VSPT Sustainability Policy 2019, VSPT Quality Policy 2020, CCU Alcohol Policy, VSPT Diversity and Inclusion Policy 2020, and our Ecodesign Policy 2020.

#### **PRIORITIZATION**

In order to prioritize the list of material issues, we assigned relative priority to the issues identified in the first stage.

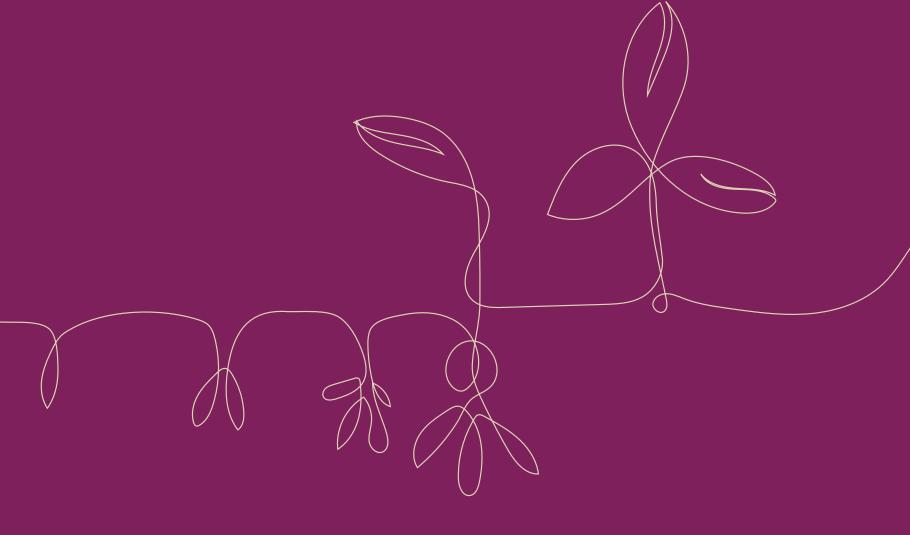
For this, prioritization was carried out by analyzing the content from the first stage of reviews of documents and interviews according to the frequency these issues were addressed.

#### **VALIDATION**

In this stage, the material issues were reviewed in order to ratify that the information, which was considered relevant from the analysis, effectively represented the opinion of the parties involved in the consultation.

From the results of reviewing the 2020 materiality, interviews, secondary information, and benchmark analysis, we identified a total of 32 material issues, which we sorted according to our areas of action in sustainability (Climate Change, Conscious Consumption and Sustainable Progress). In addition, we incorporated a pillar relating to Our Associates and Governance.

The list of material issues were the following:



|   |                      | Operational Continuity                                                            |
|---|----------------------|-----------------------------------------------------------------------------------|
|   |                      | VSPT Values                                                                       |
|   |                      | Investments and organizational growth                                             |
|   |                      | Risk management                                                                   |
|   | GOVERNANCE           | Digital transformation                                                            |
|   |                      | Operational flexibility and adaptation                                            |
|   |                      | Industry-country development                                                      |
|   |                      | Sustainable commercial initiatives                                                |
|   |                      | Organizational development                                                        |
|   |                      | Health and well-being of our employees, temporary workers and contractors (COVID) |
| 1 |                      | Development, training and talent retention                                        |
| 1 | OUR ASSOCIATES       | Telework                                                                          |
| 1 |                      | Inclusion, diversity and gender equality                                          |
| 1 |                      | Working climate and relationships                                                 |
|   |                      | Protection and well-being of people (Social crisis and pandemic)                  |
| 1 |                      | Innovations in processes, products and labeling                                   |
| 1 |                      | Growth and brand attributes (purpose)                                             |
| 1 | ACTION FOR CONSCIOUS | Waste management (valorization of industrial waste, advertising waste, EPR Law)   |
| 1 | CONSUMPTION          | Satisfaction and consumer bonding                                                 |
| 1 |                      | Product quality and safety                                                        |
|   |                      | Responsible consumption                                                           |
|   |                      | Effects and challenges of climate change                                          |
|   |                      | Biodiversity                                                                      |
|   |                      | Sustainable vineyard management (Agricultural management)                         |
|   | ACTION FOR           | Water management and efficiency                                                   |
|   | CLIMATE CHANGE       | Energy consumption and efficiency                                                 |
|   |                      | Renewable energy                                                                  |
|   |                      | Eco-packaging and circular economy                                                |
|   |                      | Measurement and management of carbon footprint                                    |

Satisfaction and consumer bonding

Community development

Sustainable supply

**ACTION FOR** 

SUSTAINABLE

PROGRESS

[102-45] [102-48] [102-49] [102-50] [102-51] [102-52] [102-53] [102-54]

This is our seventh sustainability report. It aims to demonstrate our economic, social and environmental performance to our interest groups for the period January 1st 2019 to the 31st December 2020.

This document describes management of our wineries in Chile and Argentina, and is compiled in accordance with the core Global Reporting Initiative (GRI) standards in its latest 2020 version. It should be noted that this report has been published every two years since 2009, and its restructuring is a response to the areas of action in sustainability that we are currently working on.

As part of the Global Compact Progress Reporting, the report makes reference to the main initiatives and management indicators relating to the Sustainable Development Goals (SDGs).

The definition of content, its internal validation and general coordination was directed by our Corporate Affairs and Innovation Management.

The GRI Content Index can be found at the end of the document and provides the information and requirements for each profile and performance indicator, as well as the page where it is published.



## **GRI INDEX**

| Sub-category           | Disclosure<br>Number | Disclosure Title                                             | Page<br>Number | Response |
|------------------------|----------------------|--------------------------------------------------------------|----------------|----------|
| Organizational Profile | 102-1                | Name of the organization                                     | 21             |          |
| Organizational Profile | 102-2                | Activities, brands, products, and services                   | 24             |          |
| Organizational Profile | 102-3                | Location of headquarters                                     | 21             |          |
| Organizational Profile | 102-4                | Location of operations                                       | 23             |          |
| Organizational Profile | 102-5                | Ownership and legal form                                     | 21             |          |
| Organizational Profile | 102-6                | Markets served                                               | 25             |          |
| Organizational Profile | 102-7                | Scale of the organization                                    | 21             |          |
| Organizational Profile | 102-8                | Information on employees and other workers                   | 21, 48         |          |
| Organizational Profile | 102-9                | Supply chain                                                 | 19, 90         |          |
| Organizational Profile | 102-10               | Significant changes to the organization and its supply chain | 21             |          |
| Organizational Profile | 102-11               | Precautionary Principle or approach                          | 39             |          |
| Organizational Profile | 102-12               | External initiatives                                         | 9              |          |
| Organizational Profile | 102-13               | Membership of associations                                   | 9              |          |
| Strategy               | 102-14               | Statement from senior decision-maker                         | 3              |          |
| Strategy               | 102-15               | Key impacts, risks, and opportunity                          | 39             |          |
|                        |                      |                                                              |                |          |

| Sub-category         | Disclosure<br>Number | Disclosure Title                                                              | Page<br>Number                                          | Response                  |
|----------------------|----------------------|-------------------------------------------------------------------------------|---------------------------------------------------------|---------------------------|
| Ethics and Integrity | 102-16               | Values, principles, standards, and norms of behavior                          | 22                                                      |                           |
| Ethics and Integrity | 102-17               | Mechanisms for advice and concerns about ethics                               | 35                                                      |                           |
| Corporate Governance | 102-18               | Governance structure                                                          | 31                                                      |                           |
| Corporate Governance | 102-19               | Delegating authority                                                          | 31                                                      |                           |
| Corporate Governance | 102-20               | Executive-level responsibility for economic, environmental, and social topics | 38                                                      |                           |
| Corporate Governance | 102-21               | Consulting stakeholders on economic, environmental, and social topics         | For this report, we organization's ma strategic custome | nagers, union leaders, ar |
| Corporate Governance | 102-22               | Composition of the highest governance body and its committees                 | 34                                                      |                           |
| Corporate Governance | 102-23               | Chair of the highest governance body                                          | 31                                                      |                           |
| Corporate Governance | 102-24               | Nominating and selecting the highest governance body                          | 31                                                      |                           |
| Corporate Governance | 102-25               | Conflicts of interest                                                         | 35                                                      |                           |
| Corporate Governance | 102-26               | Role of highest governance body in setting purpose, values, and strategy      | 35                                                      |                           |
| Corporate Governance | 102-27               | Collective knowledge of highest governance body                               | 31                                                      |                           |
| Corporate Governance | 102-29               | Identifying and managing economic, environmental, and social impacts          | 38                                                      |                           |
| Corporate Governance | 102-30               | Effectiveness of risk management processes                                    | 39                                                      |                           |
| Corporate Governance | 102-31               | Review of economic, environmental, and social topics                          | 38                                                      |                           |

Our people

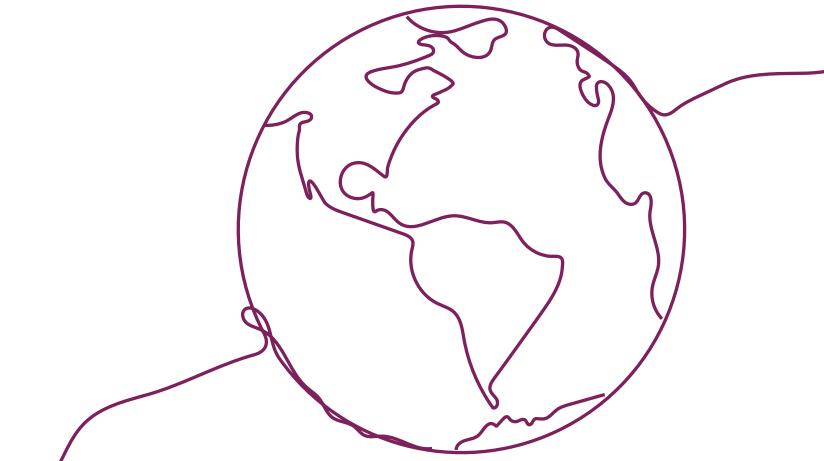
| Sub-category           | Disclosure<br>Number | Disclosure Title                                           | Page<br>Number                                                                                                                                                    | Response                                                                                    |
|------------------------|----------------------|------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------|
| Corporate Governance   | 102-32               | Highest governance body's role in sustainability reporting | 34                                                                                                                                                                |                                                                                             |
| Corporate Governance   | 102-33               | Communicating critical concerns                            | 38                                                                                                                                                                |                                                                                             |
| Corporate Governance   | 102-35               | Remuneration policies                                      | 32                                                                                                                                                                |                                                                                             |
| Corporate Governance   | 102-36               | Process for determining remuneration                       | 32                                                                                                                                                                |                                                                                             |
| Stakeholder engagement | 102-40               | List of stakeholder groups                                 | Community, C                                                                                                                                                      | ers are: Contributors, Suppliers,<br>ustomers, Opinion Leaders<br>tors and Authorities.     |
| Stakeholder engagement | 102-41               | Collective bargaining agreements                           | 59                                                                                                                                                                |                                                                                             |
| Stakeholder engagement | 102-42               | Identifying and selecting stakeholders                     | stakeholders w                                                                                                                                                    | ion and selection of our<br>vere carried out in 2012 when we<br>irst sustainability report. |
| Stakeholder engagement | 102-44               | Key topics and concerns raised                             | The critical issues raised in our stakeholder interviews for 2019 and 2020 were the socio crisis, the covid-19 pandemic, operational continuity, and people care. |                                                                                             |
| Reporting practice     | 102-45               | Entities included in the consolidated financial statements | 100                                                                                                                                                               |                                                                                             |
| Reporting practice     | 102-46               | Defining report content and topic Boundaries               | 96                                                                                                                                                                |                                                                                             |
| Reporting practice     | 102-47               | List of material topics                                    | 96                                                                                                                                                                |                                                                                             |
| Reporting practice     | 102-48               | Restatements of information                                | 98                                                                                                                                                                |                                                                                             |
| Reporting practice     | 102-49               | Changes in reporting                                       | 98                                                                                                                                                                |                                                                                             |
| Reporting practice     | 102-50               | Reporting period                                           | 98                                                                                                                                                                |                                                                                             |
| Reporting practice     | 102-51               | Date of most recent report                                 | 98                                                                                                                                                                |                                                                                             |
| Reporting practice     | 102-52               | Reporting cycle                                            | 98                                                                                                                                                                |                                                                                             |
| Reporting practice     | 102-53               | Contact point for questions regarding the report           | 98                                                                                                                                                                |                                                                                             |
| Reporting practice     | 102-54               | Claims of reporting in accordance with the GRI Standards   | 98                                                                                                                                                                |                                                                                             |
| Reporting practice     | 102-55               | GRI content index                                          | 99                                                                                                                                                                |                                                                                             |
| Reporting practice     | 102-56               | External assurance                                         | This report has verification.                                                                                                                                     | s not been subjected to external                                                            |

| Sub-category         | Disclosure<br>Number | Disclosure Title                                                                | Page<br>Number                                                                                 | Response                                                                                                                                                                                            |
|----------------------|----------------------|---------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Management approach  | 103-1                | Explanation of the material topic and its boundary                              | 43, 63, 81, 88                                                                                 |                                                                                                                                                                                                     |
| Management approach  | 103-2                | The managment approach and its components                                       | 43, 63, 81, 88                                                                                 |                                                                                                                                                                                                     |
| Management approach  | 103-3                | Evaluation of the managment approach                                            | 43, 63, 81, 88                                                                                 |                                                                                                                                                                                                     |
| Economic             | 201-1                | Direct economic value generated and distributed                                 | 28                                                                                             |                                                                                                                                                                                                     |
| Climate Strategy     | 201-2                | Financial implications and other risks and opportunities due to climate change  | 66                                                                                             |                                                                                                                                                                                                     |
| Economic             | 202-1                | Ratios of standard entry level wage by gender compared to local minimum wage    | 56                                                                                             |                                                                                                                                                                                                     |
| Economic             | 203-1                | Infrastructure investments and services supported                               | 92                                                                                             |                                                                                                                                                                                                     |
| Supply Chain         | 204-1                | Proportion of spending on local suppliers                                       | 91                                                                                             |                                                                                                                                                                                                     |
| Ethics and Integrity | 205-2                | Communication and training about anti-corruption policies and procedures        | 35                                                                                             |                                                                                                                                                                                                     |
| Ethics and Integrity | 206-1                | Legal actions for anti-competitive behavior, anti-trust, and monopoly practices | Business and the sin this area, we have free competition. It there have been recompany regardi | ch our Code of Conduct in specific corporate guidelines ave a strong commitment to During the reporting period no legal action against our ng violations of applicable nopoly practices and against |
| Materials            | 301-1                | Materials used by weight or volume                                              | 83                                                                                             |                                                                                                                                                                                                     |
| Materials            | 301-2                | Recycled input materials used                                                   | 83                                                                                             |                                                                                                                                                                                                     |
| Materials            | 301-3                | Reclaimed products and their packaging materials                                | 83                                                                                             |                                                                                                                                                                                                     |
| Energy               | 302-1                | Energy consumption within the organization                                      | 70                                                                                             |                                                                                                                                                                                                     |
| Energy               | 302-4                | Reduction of energy consumption                                                 | 70                                                                                             |                                                                                                                                                                                                     |
| Water                | 303-1                | Water withdrawal by source                                                      | 75                                                                                             |                                                                                                                                                                                                     |
| Water                | 303-2                | Water sources significantly affected by withdrawal of water                     | 79                                                                                             |                                                                                                                                                                                                     |
| Water                | 303-4                | Water discharge                                                                 | 79                                                                                             |                                                                                                                                                                                                     |
| Water                | 303-5                | Water consumption                                                               | 80                                                                                             |                                                                                                                                                                                                     |

| Health and safety 403-2 Horard identification, risk assessment and incident investigation  Health and safety 403-3 Occupational health services 60  Health and safety 403-4 Worker portitiopation, consultation and communication on 60  Health and safety 403-5 Worker training on occupational health and safety 60  Health and safety 403-6 Promotion of worker health on desifier 60  Health and safety 403-7 Servention and mitigation of occupational health and safety 60  Health and safety 403-8 Worker covered by an occupational health and safety 60  Health and safety 403-9 Work-related injuries 60  Health and safety 403-10 Work-related injuries 60  Labor practice 404-1 Average hours of training per year per employee 50  Labor practice 404-2 Programs for upgraphing employee sidls and transition 52  Labor practice 404-3 Parcentage of employees receiving regular performance 75  Labor practice 405-1 Diversity of governance diversionment reviews 75  Labor practice 405-2 Ratio of basic salary and remuneration of women to man 56  Human Rights 406-1 Coperations and suppliers in which the right to freedom of assessment and suppliers in which the right to freedom of 59  Human Rights 409-1 Operations and suppliers at significant risk for incidents of half blood or half blood o | Sub-category      | Disclosure<br>Number | Disclosure Title                                                                         | Page<br>Number | Response |
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| Health and safety 403-4 Worker participation, consultation and communication on occupational health and safety 60 Health and safety 403-5 Worker training on occupational health and safety 60 Health and safety 403-6 Promotion of worker health 60 Health and safety 403-7 Prevention and mitigation of accupational health and safety impacts directly linked by business relationshaps 60 Health and safety 403-8 Workers covered by an occupational health and safety management system 60 Health and safety 403-9 Work-related injuries 60 Health and safety 403-10 Work-related ill health 60 Labor practice 404-1 Average hours of training per year per employee 50 Labor practice 404-2 Programs for upgrading employee skills and transition 42 Labor practice 404-3 Percentage of employees receiving regular performance and career development reviews 58 Labor practice 405-1 Diversity of governance bodies and employees 33, 53 Labor practice 405-2 Rotio of basic salary and remuneration of women to men 56 Human Rights 406-1 Incidents of discrimination and corrective actions taken 53 Human Rights 408-1 Operations and suppliers at significant risk for incidents of 8 Human Rights 408-1 Operations and suppliers at significant risk for incidents of 6 Human Rights 408-1 Operations and suppliers at significant risk for incidents of 6 Human Rights 408-1 Operations and suppliers at significant risk for incidents of 6                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | Health and safety | 403-2                |                                                                                          | 60             |          |
| Health and safety 403-5 Worker training on occupational health and safety 60  Health and safety 403-6 Promotion of worker health 60  Health and safety 403-7 Prevention and mitigation of occupational health and safety 60  Health and safety 403-7 Prevention and mitigation of occupational health and safety 60  Health and safety 403-8 Workers covered by an occupational health and safety 60  Health and safety 403-9 Work-related injuries 60  Health and safety 403-10 Work-related injuries 60  Labor practice 404-1 Average hours of training per year per employee 50  Labor practice 404-2 Programs for upgrading employee skills and transition assistance programs 52  Labor practice 404-1 Diversity of governance bodies and employees 33, 53  Labor practice 405-1 Diversity of governance bodies and employees 33, 53  Labor practice 405-2 Ratio of basic salary and remuneration of women to men 56  Human Rights 406-1 Incidents of discrimination and corrective actions taken 59  Human Rights 408-1 Operations and suppliers in which the right to freedom of association and collective borgaining may be at risk  Human Rights 408-1 Operations and suppliers at significant risk for incidents of all the programs and suppliers at significant risk for incidents of all the programs and suppliers at significant risk for incidents of all the programs and suppliers at significant risk for incidents of all the programs and suppliers at significant risk for incidents of all the programs and suppliers at significant risk for incidents of all the programs and suppliers at significant risk for incidents of all the programs and suppliers at significant risk for incidents of all the programs and suppliers at significant risk for incidents of all the programs and suppliers at significant risk for incidents of all the programs and suppliers at significant risk for incidents of all the programs and suppliers at significant risk for incidents of all the programs and suppliers at significant risk for incidents of all the programs and suppliers at significant r | Health and safety | 403-3                | Occupational health services                                                             | 60             |          |
| Health and safety 403-6 Promotion of worker health 60  Health and safety 403-7 Safety impacts directly linked by business relationshops 60  Health and safety 403-8 Workers covered by an occupational health and safety management system 60  Health and safety 403-9 Work-related injuries 60  Health and safety 403-10 Work-related ill health 60  Labor practice 404-1 Average hours of training per year per emplayee 50  Labor practice 404-2 Programs for upgrading employee skills and transition assistance programs 61  Labor practice 404-3 Percentage of employees receiving regular performance and correct development reviews 58  Labor practice 405-1 Diversity of governance bodies and employees 33, 53  Labor practice 405-2 Ratio of basic solary and remuneration of women to men 56  Human Rigthts 406-1 Incidents of discrimination and corrective actions taken 53  Human Rigthts 408-1 Operations and suppliers in which the right to freedom of association and collective bargaining may be at risk for incidents of child labor 64  Human Rigthts 408-1 Operations and suppliers at significant risk for incidents of a suppliers of significant risk for incidents of a suppliers and suppliers at significant risk for incidents of a suppliers of significant risk for incidents of a suppliers at significant risk for incidents of a suppliers and suppliers at significant risk for incidents of a suppliers and suppliers at significant risk for incidents of a suppliers and suppliers at significant risk for incidents of a suppliers and suppliers at significant risk for incidents of a supplier and suppliers at significant risk for incidents of a suppliers and suppliers at significant risk for incidents of a suppliers and suppliers at significant risk for incidents of a suppliers and suppliers at significant risk for incidents of a suppliers at significant risk for incidents of a suppliers at significant risk for incidents of a supplier and suppliers at significant risk for incidents of a supplier and suppliers at significant risk for incidents of a sup | Health and safety | 403-4                |                                                                                          | 60             |          |
| Health and safety 403-7 Prevention and mitigation of occupational health and safety safety impacts directly linked by business relationshops 60  Health and safety 403-8 Workers covered by an accupational health and safety management system 60  Health and safety 403-9 Work-related injuries 60  Health and safety 403-10 Work-related ill health 60  Labor practice 404-1 Average hours of training per year per employee 50  Labor practice 404-2 Programs for upgrading employee skills and transition assistance programs and career development reviews 58  Labor practice 404-3 Percentage of employees receiving regular performance and career development reviews 33, 53  Labor practice 405-1 Diversity of governance bodies and employees 33, 53  Labor practice 405-2 Ratio of basic salary and remuneration of women to men 56  Human Rigthts 406-1 Incidents of discrimination and corrective actions taken 53  Human Rigthts 408-1 Operations and suppliers in which the right to freedom of association and collective bargaining may be at risk 59  Human Rigthts 408-1 Operations and suppliers at significant risk for incidents of shill labor 59                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | Health and safety | 403-5                | Worker training on occupational health and safety                                        | 60             |          |
| Health and safety  403-8 Workers covered by an occupational health and safety management system  Health and safety  403-9 Work-related injuries  60  Health and safety  403-10 Work-related ill health  60  Labor practice  404-1 Average hours of training per year per employee  50  Labor practice  404-2 Programs for upgrading employee skills and transition assistance programs  Labor practice  404-3 Percentage of employees receiving regular performance and career development reviews  Labor practice  405-1 Diversity of governance bodies and employees  33, 53  Labor practice  405-2 Ratio of basic salary and remuneration of women to men  56  Human Rigthts  407-1 Operations and suppliers in which the right to freedom of association and collective bargaining may be at risk  408-1 Operations and suppliers at significant risk for incidents of child labor  Applications and suppliers at significant risk for incidents of                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | Health and safety | 403-6                | Promotion of worker health                                                               | 60             |          |
| Health and safety 403-9 Work-related injuries 60  Health and safety 403-10 Work-related injuries 60  Labor practice 404-1 Average hours of training per year per employee 50  Labor practice 404-2 Programs for upgrading employee skills and transition assistance programs 52  Labor practice 404-3 Percentage of employees receiving regular performance and career development reviews 58  Labor practice 405-1 Diversity of governance bodies and employees 33, 53  Labor practice 405-2 Ratio of basic salary and remuneration of women to men 56  Human Rigthts 406-1 Incidents of discrimination and corrective actions taken 53  Human Rigthts 408-1 Operations and suppliers in which the right to freedom of association and collective bargaining may be at risk 59  Human Rigthts 408-1 Operations and suppliers at significant risk for incidents of child labor 88                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | Health and safety | 403-7                |                                                                                          | 60             |          |
| Health and safety 403-10 Work-related ill health 60  Labor practice 404-1 Average hours of training per year per employee 50  Labor practice 404-2 Programs for upgrading employee skills and transition assistance programs 52  Labor practice 404-3 Percentage of employees receiving regular performance and career development reviews 58  Labor practice 405-1 Diversity of governance bodies and employees 33, 53  Labor practice 405-2 Ratio of basic salary and remuneration of women to men 56  Human Rigthts 406-1 Incidents of discrimination and corrective actions taken 53  Human Rigthts 407-1 Operations and suppliers in which the right to freedom of association and collective bargaining may be at risk 59  Human Rigthts 408-1 Operations and suppliers at significant risk for incidents of 61  Human Rigthts 408-1 Operations and suppliers at significant risk for incidents of 8                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | Health and safety | 403-8                | ·                                                                                        | 60             |          |
| Labor practice 404-1 Average hours of training per year per employee 50  Labor practice 404-2 Programs for upgrading employee skills and transition assistance programs 52  Labor practice 404-3 Percentage of employees receiving regular performance and career development reviews 58  Labor practice 405-1 Diversity of governance bodies and employees 33, 53  Labor practice 405-2 Ratio of basic salary and remuneration of women to men 56  Human Rightts 406-1 Incidents of discrimination and corrective actions taken 53  Human Rightts 407-1 Operations and suppliers in which the right to freedom of association and collective bargaining may be at risk 59  Human Rightts 408-1 Operations and suppliers at significant risk for incidents of child labor 69  Human Rightts 408-1 Operations and suppliers at significant risk for incidents of 8                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | Health and safety | 403-9                | Work-related injuries                                                                    | 60             |          |
| Labor practice 404-2 Programs for upgrading employee skills and transition assistance programs 52  Labor practice 404-3 Percentage of employees receiving regular performance and career development reviews 58  Labor practice 405-1 Diversity of governance bodies and employees 33, 53  Labor practice 405-2 Ratio of basic salary and remuneration of women to men 56  Human Rights 406-1 Incidents of discrimination and corrective actions taken 53  Human Rights 407-1 Operations and suppliers in which the right to freedom of association and collective bargaining may be at risk 59  Human Rights 408-1 Operations and suppliers at significant risk for incidents of child labor 69  Human Rights 408-1 Operations and suppliers at significant risk for incidents of 8                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | Health and safety | 403-10               | Work-related ill health                                                                  | 60             |          |
| Labor practice  404-2 assistance programs  52  Labor practice  404-3 Percentage of employees receiving regular performance and career development reviews  58  Labor practice  405-1 Diversity of governance bodies and employees  33, 53  Labor practice  405-2 Ratio of basic salary and remuneration of women to men  56  Human Rigthts  406-1 Incidents of discrimination and corrective actions taken  53  Human Rigthts  407-1 Operations and suppliers in which the right to freedom of association and collective bargaining may be at risk  59  Human Rigthts  408-1 Operations and suppliers at significant risk for incidents of child labor  Operations and suppliers at significant risk for incidents of salary and remuneration of women to men  58  59  Human Rigthts  408-1 Operations and suppliers at significant risk for incidents of child labor                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | Labor practice    | 404-1                | Average hours of training per year per employee                                          | 50             |          |
| Labor practice  405-1 Diversity of governance bodies and employees  33, 53  Labor practice  405-2 Ratio of basic salary and remuneration of women to men  56  Human Rigthts  406-1 Incidents of discrimination and corrective actions taken  53  Human Rigthts  407-1 Operations and suppliers in which the right to freedom of association and collective bargaining may be at risk  59  Human Rigthts  408-1 Operations and suppliers at significant risk for incidents of child labor  Operations and suppliers at significant risk for incidents of significant risk for incidents of child labor                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | Labor practice    | 404-2                |                                                                                          | 52             |          |
| Labor practice 405-2 Ratio of basic salary and remuneration of women to men 56  Human Rigthts 406-1 Incidents of discrimination and corrective actions taken 53  Human Rigthts 407-1 Operations and suppliers in which the right to freedom of association and collective bargaining may be at risk 59  Human Rigthts 408-1 Operations and suppliers at significant risk for incidents of child labor 8  Human Rigthts 408-1 Operations and suppliers at significant risk for incidents of 8                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | Labor practice    | 404-3                |                                                                                          | 58             |          |
| Human Rigthts 406-1 Incidents of discrimination and corrective actions taken 53  Human Rigthts 407-1 Operations and suppliers in which the right to freedom of association and collective bargaining may be at risk  Human Rigthts 408-1 Operations and suppliers at significant risk for incidents of child labor  Operations and suppliers at significant risk for incidents of 8  Human Rigthts 408-1 Operations and suppliers at significant risk for incidents of 8                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | Labor practice    | 405-1                | Diversity of governance bodies and employees                                             | 33, 53         |          |
| Human Rigthts  407-1 Operations and suppliers in which the right to freedom of association and collective bargaining may be at risk  Human Rigthts Operations and suppliers at significant risk for incidents of child labor  Operations and suppliers at significant risk for incidents of 8  Operations and suppliers at significant risk for incidents of 8                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | Labor practice    | 405-2                | Ratio of basic salary and remuneration of women to men                                   | 56             |          |
| Human Rigithts  407-1 association and collective bargaining may be at risk  Human Rigithts  408-1 Operations and suppliers at significant risk for incidents of child labor  Operations and suppliers at significant risk for incidents of 8                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | Human Rigthts     | 406-1                | Incidents of discrimination and corrective actions taken                                 | 53             |          |
| Human Rights 408-1 child labor  Operations and suppliers at significant risk for incidents of                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | Human Rigthts     | 407-1                | · · · · · · · · · · · · · · · · · · ·                                                    | 59             |          |
| HIMAN PIATNIC XIII XIII XIII XIII XIII XIII XIII X                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | Human Rigthts     | 408-1                |                                                                                          | 8              |          |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | Human Rigthts     | 409-1                | Operations and suppliers at significant risk for incidents of forced or compulsory labor | 8              |          |

| Sub-category                                                                      | Disclosure<br>Number | Disclosure Title                                                                              | Page<br>Number                                                                                                                              | Response                                                                                                                                                                         |
|-----------------------------------------------------------------------------------|----------------------|-----------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Human Rigthts                                                                     | 410-1                | Security personnel trained in human rights policies or procedures                             | The security staff who work with us have the approved OS-10 course, which trains them in policies and procedures aligned with human rights. |                                                                                                                                                                                  |
| Human Rigthts                                                                     | 411-1                | Incidents of violations involving rights of indigenous peoples                                | During the reporting period, we had no incidents of violations of the rights of indigenous peoples.                                         |                                                                                                                                                                                  |
| Human Rigthts                                                                     | 412-1                | Operations that have been subject to human rights reviews or impact assessments               | 8                                                                                                                                           |                                                                                                                                                                                  |
| Human Rigthts                                                                     | 412-2                | Employee training on human rights policies or procedures                                      | 8                                                                                                                                           |                                                                                                                                                                                  |
| Local Communities                                                                 | 413-1                | Operations with local community engagement, impact assessments, and development programs      | 92                                                                                                                                          |                                                                                                                                                                                  |
| - Supply chain<br>- Human Rights                                                  | 414-1                | New suppliers that were screened using social criteria                                        | 90                                                                                                                                          |                                                                                                                                                                                  |
| - Supply chain<br>- Human Rights                                                  | 414-2                | Negative social impacts in the supply chain and actions taken                                 | 90                                                                                                                                          |                                                                                                                                                                                  |
| <ul><li>Customer</li><li>Product and services</li><li>Health and safety</li></ul> | 416-1                | Assessment of the health and safety impacts of product and service categories                 | certified, which confidences, pro<br>(HACCP). It consists<br>produced (certific                                                             | main plants are BRC v8 considers quality management oducts and product safety iders a 100% of the products cation by plant, not by cludes production in bottles, and/or bulk.    |
| <ul><li>Customer</li><li>Product and services</li><li>Health and safety</li></ul> | 416-2                | Incidents of non-compliance concerning the health and safety impacts of products and services | Recalls (for safety<br>have been perfor<br>sanctions or ward<br>for non-complian                                                            | n no safety emergencies; no<br>y reasons) of VSPT products<br>rmed in recent years. No<br>nings have been received<br>nce with regulations. There<br>uses of voluntary breach of |

|   | Sub-category         | Disclosure<br>Number | Disclosure Title                                                                             | Page<br>Number                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | Response                                                                                                   |
|---|----------------------|----------------------|----------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------|
|   | Product and services | 417-1                | Requirements for product and service information and labeling                                | In this context, and considering that the excessive consumption of alcohol can be harmful to health, we strictly respect all regulations on labeling and advertising our products, directing our communications to people over 18 years of age, among other actions seeking to prevent underage consumption. We are also an active part of the Ecolabeling APL, which aims to inform and educate consumers about the materiality of containers and packaging and the final disposal of waste.  No fines, penalties or warnings have been received for non-compliance with regulations and/or voluntary codes. |                                                                                                            |
|   | Product and services | 417-2                | Incidents of non-compliance concerning product and service information and labeling          |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |                                                                                                            |
| - | Product and services | 417-3                | Incidents of non-compliance concerning marketing communications                              | received for non-                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | s or warnings have been<br>compliance with regulations<br>s in connection with<br>unications.              |
| _ | Customer             | 418-1                | Substantiated complaints concerning breaches of customer privacy and losses of customer data | violations of custo                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | claims have been received for<br>omer privacy, including third<br>llatory authorities or leaks or<br>data. |
| _ | Compliance           | 419-1                | Non-compliance with laws and regulations in the social and economic area                     | 36                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |                                                                                                            |





sustainable passion for wine